



Reforms aim for big cut in jail numbers

Prison sentences for serious offences only

By Quentin Cowdry and Robin Oakley

A shake-up of sentencing policy to make sure hardened criminals spend longer in jail, while keeping petty offenders out of prison, was announced yesterday by the Home Secretary.

Judges and magistrates will be given statutory guidelines to encourage them to restrict custody to the most serious criminals — such as murderers, sex offenders and drug traffickers.

The strategy also involves the creation of demanding new non-custodial sanctions aimed at answering criticism from the courts and public that alternatives to custody are too soft. Those would include curfew orders, probation, rigorous community service, day centre attendance, electronic tagging, fines and compensation orders.

Parole rules will be changed so that anyone sent to jail will

spend at least half of their sentence in custody — rather than a third as at present — and when released, they will be supervised by probation staff.

Other proposals include heavier fines for the rich, new youth courts to deal with defendants under 18 and a crackdown on those who wilfully refused to control delin-

quent children. Parents will be forced to attend court and magistrates would take their means into account when imposing fines. The maximum sentences for theft and non-domestic burglary will be reduced.

Mr David Waddington, the Home Secretary, described the proposals as "the most fundamental and far-reaching changes for at least half a century in the way we punish offenders". They were aimed at cutting crime and based on the principle of "just deserts".

He also announced a "victims' charter" spelling out the rights of those who suffer from crime, which will be published later this month.

The broad thrust of the strategy, contained in a Home Office White Paper, received a remarkable measure of support from MPs, legal experts and penal reform groups, although there were fears that courts would not respond as expected and that the jail population would increase.

Acknowledging that prisons can act as "academies of crime" for early offenders and emphasizing the Government's belief that custody should be reserved for the most serious offences, Mr Waddington said: "We can only justify spending well over £1,000 a month in housing, feeding and clothing a criminal; we can only justify

depriving an offender of the opportunity to maintain his family, compensate his victim or make reparation to society when the offence is so grave that there is no realistic alternative to imprisonment."

Serious crimes would attract severe punishment and that "the right punishment for violent crime is a long prison sentence", but many less serious offenders could be punished in the community where they could repay their victim and do "tough and demanding work" for the community.

For all but the most serious offences, courts would have to say why they were imposing custodial sentences; but when prison was required, it was important that the sentence served should relate more closely to that passed.

Mr Waddington rejected calls for a sentencing council to end discrepancies in sentencing between different courts, between men and women and between black, Asian and other citizens.

Mr Roy Hattersley, Labour's deputy leader and home affairs spokesman, welcomed the principles behind the new White Paper, supporting the relation of fines to ability to pay and the forced disclosure of reasons for giving custodial sentences.

But he said that if parole was given only when half a sentence had been served, the first effect of the White Paper would be to increase the prison population.

Lord Whitelaw, the former Home Secretary, said in the Lords that the conditions and overcrowding in Britain's prisons endangered society.

"The prison population has risen until it has reached a stage where it is not only dangerous but wrong in our society."

"Any nation which neglects the state of its prisons, and the state of prisoners in our prisons, is in the end not the society it should be."

Maori throws wet T-shirt at the Queen



Royal target: The Queen appears unperturbed as the black T-shirt flies towards her in yesterday's protest by Maori radicals.

Woman protester charged

From Richard Long Wellington

A young woman was arrested at Waitangi yesterday after throwing a wet cloth at the Queen during celebrations to mark the founding of modern New Zealand. Maori radicals also heckled the Queen during a speech she gave for the Waitangi Day celebrations.

The Queen appeared undisturbed by the incident. Seated with the Duke of Edinburgh in the back of an open car, she continued to smile as the strip of black clothing, which appeared to be a T-shirt, brushed her as it passed over her left shoulder.

She appeared surprised, rather than shocked, as she was leaning forward, apparently thinking the young woman was about to hand her something. A security guard in the car grabbed the cloth while spectators and Maori warriors, providing a guard of honour for the Queen, surrounded the woman and handed her over to the police.

She was carried away by two policemen to boots from spectators and later charged with disorderly behaviour.

The incident was the most serious at the celebrations yesterday to mark the 150th anniversary of the signing of the Treaty of Waitangi on February 6, 1840. Generally regarded as the nation's founding document, the treaty is the subject of bitter dissent within New Zealand's Maori population.

Gorbachov given rough ride on reforms

From Mary Dejevsky Moscow

President Gorbachov's proposed reforms of the Soviet Communist Party — including his acceptance of an eventual multi-party system — were reported yesterday to have encountered strong opposition at the Central Committee meeting, which was extended unexpectedly into a third day.

There were conflicting reports about the way his proposals were received, but one unconfirmed version said that fierce condemnation came from others from the leading conservative, Mr Yegor Ligachov, whose hard-hitting speech was said to have been punctuated by applause.

There were also reports of the reforms receiving strong backing from his colleagues.

Officials had predicted confidently that the meeting would end yesterday, but it



Mr Ligachov: Won applause for his hard-hitting attack.

was reported in mid-evening that it was to be extended.

Mr Vladimir Brovnikov, the Soviet Ambassador to Poland who is also a member of the Central Committee, on Monday night led the conservative attack by criticizing Mr Gorbachov for having tried to extend his personal power — an oblique reference to his proposal to make the post of State President more powerful — and blamed the policy of perestroika for causing the present economic disruption.

The envoy said the main mistake had been to try to introduce democracy without first enforcing law and order. Subsequent speakers echoed his views, describing the Soviet Union as verging on

anarchy and chaos. However, Mr Gorbachov's vision of a nation governed by "humane democratic socialism", in which the party would take part in dialogue with other groups and compete with

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Calculated gamble 14

them for power, received strong support from several senior leadership members.

Mr Nikolai Ryzhkov, the Prime Minister, whose enthusiasm for political reform has sometimes seemed lukewarm, was quoted by Tass as saying that a multi-party system was now a "fait accompli" in the Soviet Union. "Communists should learn the difficult sci-

ence of how to work and live together with other social and political entities," he said.

His views were supported by the new head of the party organization in Moldavia, which faces opposition from a strong nationalist movement seeking unification with Romania. He called for a new treaty to define relations between them and Moscow to make the country a "union of sovereign states".

The new party leader in Azerbaijan, which has been in a state of virtual war with the neighbouring republic of Armenia for the past two months, said part of the trouble stemmed from republics looking to Moscow for solutions to their problems.

Prince calls for a hardwood boycott

By Michael McCarthy, Environment Correspondent

The Prince of Wales called last night for a boycott of tropical hardwood products in a passionate and outspoken plea to save the world's rainforests.

The hardwoods, which include mahogany, teak and ebony, should be avoided altogether by consumers, "rather than risk contributing to their unnecessary demise", the Prince said.

He called for a new global rainforest treaty, saying that international organizations charged with halting deforestation — the International Tropical Timber Organization and the UN-backed Tropical Forest Action Plan, which was promised £100 million of extra British aid by Mrs Margaret Thatcher last November — were failing in their task.

"Deforestation has actually increased massively during the time that these two institutions have been at work," he

said in a speech at Kew Gardens, south-west London. They concerned themselves only with timber production, and did not take account of the interests of forest peoples.

He suggested that the West would have to relieve Third World debt before efforts at saving the rainforests could be successful. "For hundreds of years, the industrialized nations of the world have exploited, some would say plundered, the tropical forests for their natural wealth," he said. "The time has come to put something back."

Ours was the last generation that could save the tropical rainforests, the Prince said.

Professor Ghilleen France, director of the Royal Botanic Gardens, said: "The Prince has said things that a politician who needs to seek election might not dare to do. I hope the world will listen."

New wind and storm alert today

By Paul Wilkinson

Floods and high winds are expected to strike Britain today as a depression moves in from the Atlantic.

Scotland and Northern Ireland should get some respite, at least until the evening, from the foul weather, but coastal regions in southern England can expect a battering.

The London Weather Centre said: "The main problem will be the rain coming after so much has already fallen."

Two fishermen were missing in Plymouth Sound last night after a search by a Navy helicopter, a lifeboat and coastguard patrols. The men, one aged 40 and the other 17, were collecting crab pots in their 17ft boat Tara 1.

Brixham coastguards said: "Sea conditions were choppy but we have no idea what

De Klerk makes more concessions

By Ray Kennedy, Johannesburg, and Gavin Bell, Cape Town

South Africa added new concessions yesterday to President de Klerk's reforms, saying it would scrap the three-year-old state of emergency completely as soon as possible and indicating that it was willing to end race classification, the foundation of apartheid.

Mr R.F. "Pik" Botha, the Foreign Minister, told journalists: "I think it must be obvious that this Government would wish to withdraw the last bit of the emergency situation as soon as possible." He said that the ANC, in its response to Mr de Klerk, could help make this possible.

Mr Gerrit Viljoen, the Minister of Constitutional Affairs, said at a news conference that the 1950 Population Registration Act, which classifies everyone by race at birth, would be up for negotiation in proposed talks on a shared

future for the country's five million whites and 27 million blacks.

The concessions came as Nelson Mandela, the national leader, seemed to move away from confrontation with Pretoria over the terms for

Threat to Mandela 10
Journalists expelled 10

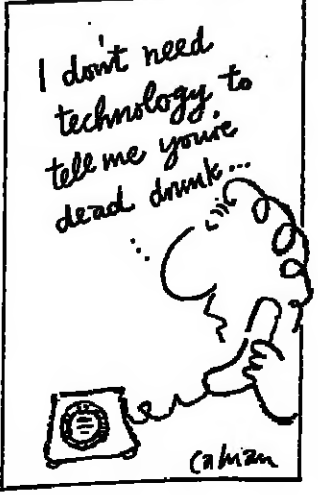
his release, saying that the lifting of the emergency was not a precondition.

Dr Alan Boesak, president of the World Alliance of Reformed Churches, said after conferring with the ANC leader yesterday that Mandela still wanted the Government to release all political prisoners and to lift the state of emergency before freeing him.

"But if they come in here and tell him 'We're releasing you now', he will not hang on. Continued on page 22, col 5

A handy gadget to avoid mother-in-law's call

From Charles Bremner New York



You are thinking of buying a stereo, so you telephone a firm in another state to check their prices. A saleswoman answers, greeting you by name, inquires about your love of Wagner and suggests a CD player for your wife's Toyota.

How on earth could she have all that information on you and your family? Very simply, thanks to the technology now being deployed by the big US telephone companies.

To the delight of marketing firms and the victims of obscene calls, and to the horror of philanderers and ex-directory subscribers, the telephone companies are now equipping home telephones in half a dozen states to indicate the

number making the call. One experimental service in New Jersey even announces the name of the caller on a loudspeaker to help you to decide whether to pick up the telephone.

Business subscribers have been using "caller identification" services profitably for a couple of years, but with the technology now becoming available to private customers, Congress and state legislators around the country are stepping in to curb what many people see as gross invasion of their privacy.

Last week a draft law was introduced in the Senate to give callers the right to prevent their telephone numbers from being seen. The Pennsylvania legislature has just barred the introduction of "caller ID" pending legal hearings, and California has ordered the telephone

company to supply free "ID blocking" to all subscribers who want it before launching its new service.

The supporters of "caller ID" say they do not understand what the fuss is about. Seeing the number, and with some services the name and address, of your caller, enables you to screen calls, to avoid your mother-in-law, ex-spouse or a computer trying to sell you life insurance.

There have been few complaints in New Jersey, where the scheme has been operating for over a year. For a small fee, the customer there receives a digital box that displays the calling number. The police say anonymous and obscene calls have dropped dramatically.

It is also assumed to have caused a drop in calls from errant spouses saying they are working late at the office.

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INSIDE

Bucking the trend

Is there no light at the end of the tunnel for our manufacturers and exporters? Concluding his series on the decline of British industry, Tom Bower finds hope for the future — but sounds a final warning: page 26

Portfolio PLATINUM

There were no winners of yesterday's Portfolio Platinum competition, so today's prize accumulates to £24,000. Your chance to win can be found on page 27

"Artists tend to appreciate prints for their own sake." Now investors are moving in the same direction. Our Antiques & Collectables feature focuses on the growing popularity of prints: page 29

Storm over Lawson post

A storm has broken over Mr Nigel Lawson, the former Chancellor of the Exchequer, after he accepted a second part-time post in the City less than a week after joining Barclays Bank. He is to spend two days a month on the board of GPA, the Irish aircraft leasing company, at a reported salary of more than £30,000. Chaplain accuses, page 2

Regalian sale

Regalian, the biggest residential developer in Docklands, will today put 600 flats worth £180 million for sale on a 50:50 shared ownership basis. Business News page 23

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NEWS ROUNDUP

USAF stop flights after second crash

Flights by US fighter aircraft in Britain were grounded for the day while safety procedures were reviewed yesterday after two jets crashed within 24 hours; although the USAF insisted that the two accidents were just an unfortunate coincidence (Paul Wilkinson writes).

The grounding order came after the pilot of an A10 "Tankbuster" from RAF Alconbury, Cambridgeshire, died when his plane went down in the Black Mountains near Capel-yffin in Powys. Another US aircraft was killed on Monday when its F-111 bomber crashed into The Wash off Lincolnshire, and a second crew member is missing.

The USAF said: "We have decided to suspend operations in the UK so we can review safety procedures and operations. There is no suggestion of a fault in the planes because they are very different aircraft. These crashes were unrelated. The only things they have in common are that they both happened in the UK within a short space of time."

Call for court access

Mr Allan Green, Director of Public Prosecutions, yesterday made out his strongest case yet for lawyers in the Crown Prosecution Service to be given the right to take crown court cases (Frances Gibb writes). He said that if they were not, and solicitors in private practice were, it would have a "deleterious effect" on recruitment to the service. Under the Courts and Legal Services Bill now in the Lords, the Lord Chancellor's new advisory committee, with the senior judges and the professions, will agree rules on wider rights of audience for solicitors.

999 crews 'returning'

Leaders of the ambulance crews denied last night that the dispute was beginning to crumble in spite of a claim by Mr Alan Parker, Chief Ambulance Officer of Leicestershire, that staff in his area were returning to work in steady numbers (Tim Jones writes). There was also a return to work by 11 crew members at Wilford, Nottinghamshire. A spokeswoman for Naps said: "In spite of these isolated reports, the reality is that the dispute is hardening."

Award for comedian

The Variety Club of Great Britain, the showbusiness charity, named Lenny Henry, the comedian who fronted the Comic Relief fund-raising campaign last year, as its Personality of the Year yesterday. Rowan Atkinson was named BBC TV personality. Sir John Gielgud, aged 85, received a special award for his services to entertainment over 60 years. The cast of *Coronation Street* was given the ITV personality award. The awards were presented at the London Hilton.

Benefit appeal fails

An important challenge to government powers to claw back benefits wrongly paid to claimants failed yesterday in the Court of Appeal. It rejected an appeal by Mr Alan Britnell, of Ardwick, Manchester, against a High Court decision allowing the Department of Social Security to recoup overpayments of unemployment benefit made 16 years ago. The court supported a High Court ruling that under the 1986 Social Security Act the department could make the clawbacks.

Clarke in talks call

Mr Kenneth Clarke, Secretary of State for Health, yesterday called for talks with health professionals in an attempt to allay fears for clinical standards in a reformed health service (Nick Nuttall writes). The Department of Health said the move, in the form of a letter to the presidents of the medical royal colleges, should not be seen as a government U-turn on the health reform Bill. It does not include the introduction of self-governing hospitals or GP budgets.

Rushdie tells of ferocious attacks

By Jenny Knight

Salman Rushdie referred to the "bewildering ferocity" of attacks on *The Satanic Verses* in a lecture delivered last night by Harold Pinter, his friend and fellow writer, amid stringent security precautions at the Institute of Contemporary Arts in London.

Mr Rushdie wrote of his 12 months spent in hiding because of death threats from those who consider the book to be blasphemous. He said: "It has always been a shock to me to meet people for whom books simply do not matter. In the last 12 months I have been obliged to accept that for many millions of human beings, these books are clearly without value."

"We have been witnessing an attack upon a particular work of fiction that is also an attack upon the very ideas of the novel form, an attack of such bewildering ferocity that it has become necessary to re-state what is most precious about the art of literature."

The 40-minute talk was heard by an audience of 200

and filmed by the BBC. In contrast to the normally relaxed security at the institute, all bags were searched and visitors subjected to a check with metal detectors.

The Herbert Read memorial lecture, in which Mr Rushdie discussed the state of the modern novel, was entitled "Is Nothing Sacred?" Until recently, he would have replied no. "Now, however, I find my entire world picture under fire. Do I perhaps find something sacred after all? Am I prepared to set aside as holy the idea of the absolute freedom of the imagination and alongside it my own notions of *The World, The Text and The Good*?"

In an interview given a year ago but broadcast for the first time last night, the author said that his Muslim critics had mistaken *The Satanic Verses* for fact.

He conceded, however, on the BBC radio arts programme *Kaleidoscope* it might have caused offence because it charted new territory.

Most chemicals missed by water monitoring

By Pearce Wright, Science Editor

Only a fraction of the man-made chemicals seeping into the water networks of Britain are being monitored, according to Professor John Knill, chairman of the Natural Environment Research Council.

Yesterday he told experts from the new National Rivers Authority, the water authorities and local government that "there has never been a time when the problems of water quality were so generally recognized, or to which solutions were so urgently demanded."

Professor Knill opened a meeting at which scientists from a number of the council's laboratories presented

the findings of joint research pointing to serious water quality problems.

Dr Paul Whitehead, from council's Institute of Hydrology, at Wallingford, Berkshire, gave results showing that the agricultural chemicals running into rivers and streams rose dramatically during random weather events such as storms.

He said they had monitored the movement of simazine, an organic herbicide used in corn and hop production and on industrial sites.

Water samples collected over a period which included two successive bouts of rain showed peak simazine levels of 60 micrograms per litre, against the EC recom-

mended drinking water limit of 2 micrograms per litre.

He said the extent to which such high levels were subsequently reduced by degradation and dilution further down the river network had to be assessed.

Most current routine monitoring programmes into pesticide run-off did not take into account factors such as random weather events and periods of peak application of a particular pesticide or herbicide, he said. There was also a need to improve environmental quality standards in situations where the EC drinking water directive was not appropriate.

Dr Stephen Foster, of the British

Geological Survey Hydrogeology Research Group, said groundwaters, which supplied 30 per cent of public water supplies, were under threat from an increasing number of soluble chemicals from agriculture and industry.

He said: "Groundwater pollution takes place stealthily, almost imperceptibly, and the slow movement of water from the land surface to deep aquifers means that it will take many years after a persistent chemical has entered the ground before it affects the quality of groundwater supplies."

"By the time the danger is realized large amounts of pollutants are already present," he said. Dr Fos-

ter's group, which first established the accumulation of nitrates in groundwaters from changes in agriculture, is studying the impact of modern chemicals which are being detected in monitoring for the persistence of pesticides in regular use.

He said the options for treating groundwater pollution were expensive and time consuming.

In addition to groundwater pollution, scientists from the institutes of Terrestrial Ecology, at Edinburgh, and Bangor, North Wales, found that acid rain draining from the uplands was twice the level previously estimated. This has implications for many forests.

Chaplain to the Queen accuses Lawson of pay greed

By Richard Ford and Graham Seargeant

A Chaplain to the Queen yesterday accused Mr Nigel Lawson, the former Chancellor of the Exchequer, of being "greedy" for having accepted appointments earning more than £100,000 a year.

The Church of England clergyman said it was difficult for the Government to persuade people to accept small pay increases when they saw the rich getting richer and people accepting appointments with large salaries.

Mr Lawson was also criticized by Mr Reg Hales, the leader of the Conservative group of Birmingham City council, who has transferred his account from Barclay's Bank where the former Chancellor is believed to be earning at least £100,000 as a two-day-week non-executive director. Mr Hales said the salary was "almost obscene".

Canon John Grimwade, a chaplain to the Queen,

was a case of the "rich getting richer and the poor getting poorer". Mr Lawson will be joining senior Irish politicians at GPA, the aircraft leasing firm which was started in the mid 1970s by Mr Tony Ryan.

Dr Garret Fitzgerald, the former Prime Minister of the Irish Republic, and Mr Peter Sutherland, the republic's former EC Commissioner, are both non-executive directors. Mr Sean Donlon, the republic's former Ambassador in Washington, and former Secretary to the Department of Foreign Affairs is vice-president and last year Sir John Harvey-Jones, former ICI chairman, joined the company.

"It really is a coup for GPA to get a former British Chancellor," said one source in the republic.

Last night in Dublin it was being said that Mr Lawson's expertise and knowledge of Westminster and Whitehall would be an enormous advantage to the firm who through Mr Sutherland has good contacts in Europe, through Dr Fitzgerald strong links with the republic's civil service and via Mr Donlon good links with business and the political world in the United States.

GPA is the world's largest aircraft leasing company, built up from scratch by Mr Ryan, a former Aer Lingus executive, in the tax haven of Shannon. It is worth about £2 billion.

Mr Lawson, who resigned as Chancellor of the Exchequer in October, will be expected to work two days a month for GPA.

He will be a non-executive main board director and chairman of GPA Financial, a new subsidiary, which will develop ways of selling interests in aircraft and aircraft leases direct to investors.

As with Barclays, GPA declined to say how much it will pay Mr Lawson, but it is thought he will receive between £200,000 and £400,000 per year. Mr Lawson will join Sir John Harvey-Jones and Mr Sutherland, as GPA non-executive directors.

Mr Ryan, GPA's chairman and chief executive, said: "Mr Lawson is one of the world's foremost economic and financial thinkers. His experience will contribute enormously to the development of GPA."

GPA is not quoted on the stock market but is owned by an impressive list of international financial institutions and airlines.

Lawson spearhead, page 23

Masked 'RUC' man seen on TV



A masked man in the "uniform" of an RUC constable handing over what "loyalist" paramilitaries claimed was an intelligence dossier to two armed members of the Ulster Freedom Fighters. The film was shown on Ulster Television.

Police attack 'dossier handover' as a pathetic publicity stunt

By Edward Gorman, Irish Affairs Correspondent

Loyalist paramilitaries yesterday resorted to what the police described as a "pathetic publicity stunt" in a further attempt to embarrass Mr John Stevens, Deputy Chief Constable of Cambridgeshire, who is investigating allegations of collusion between "loyalists" and the security forces.

A report on Ulster Television news showed what "loyalists" claimed was a masked constable in the RUC handing over an intelligence "dossier" to two armed and masked members of the Ulster Freedom Fighters, the military wing of the Ulster Defence Association.

The report followed an anonymous phone call to UTV offices in Belfast on Monday night, telling them to send a reporter to a secret location near the Shankhill Road, close to where they filmed the handover.

UTV were not able to establish what was inside the "dossier" or whether the policeman was genuine. "We were happy it certainly was

loyalist paramilitaries engaged in something," said Mr Gary Gillespie, the station's news editor.

"What we can't say is whether they were actively engaged in collecting information from an RUC man or whether they were trying to discredit the RUC in some way."

The police dismissed the episode, implying it was little more than street theatre in a further attempt to embarrass the RUC and Mr Stevens after "photo-copied montages" of IRA suspects appeared on walls in north and west Belfast early on Monday.

In a statement the police said: "This was simply another pathetic publicity stunt by the UDA, who are obviously fearful of the progress of the Stevens inquiry and are endeavouring to discredit both it and the RUC."

The police said that even a casual examination of the tape worn by the purported policeman in the film showed it to be ill-fitting. He appeared not to be wearing the correct shirt

and belt. A claim by the UFF that he was a member of the so-called "Inner Circle" was contemptuously dismissed.

The "Inner Circle" claims to be a secret "loyalist" organization within the RUC with member officers in all but one of the force's 38 subdivisions committed to the destruction of the Anglo-Irish agreement and the elimination of republican terrorist suspects.

When its existence was first suggested in early October, Mr Hugh Annesley, the Chief Constable, described the claim as "arrant nonsense". An investigation has so far failed to find evidence that the group exists.

Mr Stevens, whose investigation has been under way for nearly five months at a cost of more than half a million pounds, has charged a number of UDA men, among more than 30 people brought before the courts facing a variety of offences associated with allegations of collusion. One senior member of the

organization in custody is believed to have turned "super-grass" and may have implicated some of his former colleagues in up to a dozen murders.

A part-time Royal Ulster Constabulary reservist was seriously ill in hospital yesterday after a booby trap bomb exploded as he lifted a ball of hay at his farm near Omagh, Co Tyrone.

The reservist, aged 59, who is married with a family, sustained injuries to his face, legs and stomach. The alarm was raised by a neighbour, who rushed to the scene after hearing the blast.

There were reports that the man's farm had recently been searched by the security forces who were conducting a follow-up operation last night to check for further devices.

Mr Peter Brooke, Secretary of State for Northern Ireland, has sent written invitations for a further round of talks with the two unionist leaders, Mr Jim Molyneux, and Dr Ian Paisley.

Channel tunnel progress sets a record

By Michael Dynes, Transport Correspondent

Progress on the Channel Tunnel improved dramatically in January even though the British construction crews are still trailing their French counterparts, Eurotunnel announced yesterday.

In its latest report on

progress, Eurotunnel said Transmanche Link, the Anglo-French construction consortium excavating the two running and one service tunnels between Cheriton, near Folkestone, and Frethun, near Calais, bored and lined a record five kilometres.

British boring crews earlier

met considerably more difficult geological conditions than originally anticipated, although these difficulties have now been overcome, leaving more 14.8 kilometres separating the British and French teams in the service tunnel.

That tunnel remains on target for breakthrough in the

first half of December, leaving the French running tunnels 12 and 16 weeks respectively ahead of schedule, and the British running tunnels 21 and 17 weeks behind schedule.

Only eight of the giant boring machines are now in operation, but the ninth will shortly begin work.

Viewers say BBC biased towards Tories

By Richard Evans, Media Editor

Viewers think BBC Television is more biased towards the Conservative Party than at any time in the past 20 years, according to an authoritative annual survey of public attitudes published yesterday.

More than one in four - 27 per cent - believe BBC1 favours the Conservatives, compared with 9 per cent who think it is biased towards the Labour Party. Similarly, BBC2 is regarded as favouring the Tories by 16 per cent of viewers, while only 4 per cent believe it helps Labour. By contrast, ITV has held its reputation as being politically unbiased, while Channel 4 is seen as being marginally helpful towards Labour.

Viewer perceptions of political bias were disclosed in *Attitudes to Television*, published by the Independent Broadcasting Authority. The survey shows viewers believe BBC television is more than twice as biased towards the Tories since Mrs Margaret Thatcher came to power. This is in spite of persistent attacks in recent

The Government gave another hint yesterday that ITV franchises may go to companies other than those making the highest cash bid. Mr David Meller, Minister of State at the Home Office, told MPs that franchises for ITV could be awarded to "exceptionally better qualified bidders" even if others had submitted higher financial bids. The Independent Television Commission would be able to prefer a "more highly qualified" bidder to one who had put in a higher cash offer. Mr Meller told the standing committee studying the Bill that the ITC could say "no" to a bid if it thought its business plan called into question programme promises that had been "blithely given". In spite of the assurances, Labour MPs were still not satisfied last night.

10 years of Thatcherism, is the Conservative Party.

"Of course, the irony is that it is the BBC whom the more unpleasant elements within the Conservative Party, like Mr Norman Tebbit, consistently attack as being more biased against them than ITV."

The BBC said last night: "We are concerned about perceptions of bias. But we understand there have been modifications in the way questions were structured in connection with this report. We need to look at this - and the substance of the report - before we respond in detail."

The IBA survey of 1,170 adults also shows that viewers were offended less often by television output last year. Although more are aware of sex, violence and bad language on screen "the frequency of

encountering offensive material has tended to decrease". All four terrestrial channels - BBC1, BBC2, ITV and Channel 4 - offended considerably fewer people last year. Bad language was cited more often by those who took offence at programmes. The apparent improvement in standards coincides with the establishment of the Broadcasting Standards Council, chaired by Lord Rees-Mogg. The BBC has edged closer to the commercial frontiers laid down in its charter with its latest sponsorship agreement. Lloyds Bank is to support the Young Musician of the Year contest, run by the BBC for 14 years, to the tune of £1.3 million in the next five years (Simon Tait writes).

Mr Alan Yentob, controller of BBC2, said yesterday the

BBC would give Lloyds a high profile, with visual and verbal credits during broadcasts. Lloyds would be allowed to feature the sponsorship in its advertising campaigns.

Mr Yentob said the agreement was within the terms of the BBC charter, which allows sponsorship of events which are televised but not of television programmes.

Sir Jeremy Morse, chairman of Lloyds Bank, said he hoped the arrangement could continue beyond five years.

He made clear that the sponsorship was in line with the bank's theme of seeking younger clients. "People don't change their bank very much, and the one type the banks all most like to get is the talented young person," he said.

The sponsorship has meant a series of master classes with five top soloists, starting on February 19, are to be included in the package for this year's Young Musician of the Year contest.

Finalists will be accompanied by the National Youth Orchestra, also sponsored by Lloyds until recently.

Police on stand-by in Toxteth

By Ronald Faux

Police in Toxteth, Liverpool, stood by last night to deal with further violence after Monday night's attack by youths on police officers. A sergeant was slightly injured, three police vehicles were stoned and three other cars set on fire after 200 youths went on the rampage. Supt Bernard Keegan of Merseyside Police appealed for calm.

Tension in the district has increased in recent days and the Consortium of Black Organizations yesterday accused police of carrying out assaults and making wrongful arrests. They said police had threatened women and children with vehicles.

Mr Clive Atkinson, assistant chief constable for crime in Merseyside, said last night that the consortium statement was "utterly disgraceful". "Women and children in Liverpool are not at risk from police vehicles but are in constant danger from stolen vehicles being driven by local youths," he said.

Poll tax prompts Manchester cuts

By Ronald Faux

Manchester City Council is preparing to make swingeing cuts in next year's budget to ease the impact of the community charge or "poll tax".

Some 2,000 council workers could be offered voluntary early retirement or redeployment in the trimming exercise which the Labour administration claims has been unjustly forced on the city.

Further education services will be slashed and a number of residential homes will be transferred to the private sector or closed.

Mr Graham Stringer, the council leader, claims that maintaining services and the workforce at present levels would mean an unacceptably high poll tax of more than £700. Revised plans which are to be put to a full council meeting on February 28 are understood to have reduced this to about £455.

The council leader has complained in a letter to Mr David Hunt, Minister for Local Government and Inner Cities, that Manchester residents would inevitably be left worse off.

The new tax would strip jobs and services from a city in need of both.

This view is strongly rejected by Conservatives on the council. Mr Peter Hilton, opposition leader, said that past sins were catching up with the administration.

"They have been big spenders for years and turned to creative accountancy schemes when the council was re-elected. It gave them a honeymoon period which is now over and the interest has to be paid," he said.

Mr Hilton rejected Mr Stringer's claims that the city would be worse off under the community charge. It was correct that the unified business rate would contribute £85 million towards the £200 million budget, but the revenue support grant would be about £200 million.

He said: "The Government's contribution to Manchester has gone up by 13 per cent this year and for next year external financing will represent £910 for every Mancunian."

Death of 79 dogs in airtight lorry

Breeders fined £11,000 for suffocation of beagle pups

By Michael Horsnell

A lorry-load of beagle puppies destined for a life of laboratory experiments aboard a North Sea ferry because it was feared their plight would be spotted by animal liberation sympathizers.

The 79 dogs died from lack of oxygen after the breeder responsible for their well-being decided to lock the rear door of the lorry in which they were travelling so no one would see them.

That decision made their container airtight, since the ventilation system was off. It worked only when the engine was running.

The puppies were part of a consignment of 100 beagles being taken to Sweden last September, and the story of how they died was outlined to magistrates in Harwich, Essex, yesterday, when some of the heaviest fines ever imposed for animal cruelty were handed out.

Paul MacKenzie, aged 35, a co-director of the specialist breeding company who accompanied the dogs on the ferry was fined £5,500 after admitting two charges of causing unnecessary suffering.

The company, Alpha Sirius Ltd, of Malvern, Hereford and Worcester, which traded as Perrycroft Farm Kennels, was fined £11,000 after admitting two identical charges.

MacKenzie denied two further charges that he exposed the dogs to adverse conditions and that they had no fresh air; the company denied loading the beagles in a

vehicle inadequate for transporting them. No evidence was offered on those counts. A further charge against the Middlesex transport company, Monocraft Freight, was adjourned until April 10.

Mr Ian Corbett, for the prosecution, said the 100 beagles were packed in individual cages on a lorry at Malvern on the night of September 5, after a vet had declared them fit and healthy.

They were then driven overnight by the Monocraft driver, Mr Harry Stevens, and MacKenzie to Harwich where they were taken on board the Gothenburg ferry and watered but not fed.

Mr Corbett said: "It is not the only act of cruelty, but it was perhaps the fatal act that at that point the back door of the lorry was closed at 11am on September 6."

The consignment of dogs, worth about £30,000, had been destined for the Swedish pharmaceutical company Astra, which bought them to test drugs for the treatment of Alzheimer's disease.

Their documentation described them as "breeding dogs" and the ferry owners, DFDS, were unaware of the real reason for their transportation. The breeding company had decided the cargo was too sensitive for the dogs to be given a stopover kennel in Harwich.

During the journey, Mrs Karin Nordlander, a Swedish dog breeder, heard the dogs screaming and reported the matter to the ship's informa-

tion officer. Six hours after watering the dogs, MacKenzie and Mr Stevens returned to the lorry and inside discovered one dog running loose and 79 dead.

The 21 survivors, including three which had collapsed, were re-crated and disembarked at 8am that day. They were later released to live as family pets in Sweden.

In Sweden, four dogs underwent post-mortem examinations, while the rest were cremated.

Mr Rodney Johnston, a Ministry of Agriculture expert who examined the carcasses, found that death was due to suffocation and hypothermia.

He told investigators that the lorry was "very nearly airtight" and completely unsuitable for transporting animals.

Some of them, whose cages were on the upper of two tiers, were in a state of rigor mortis before it was realized any of them had died.

MacKenzie was interviewed by the Royal Society for the Prevention of Cruelty to Animals and by Ministry of Agriculture officials and accepted that he was responsible for the welfare of the dogs during the journey.

MacKenzie, who did not give evidence and who declined to comment afterwards, told investigators in Sweden that he did not believe the ventilation to be his responsibility.

But Mr Corbett told the court that "too much was anticipated, too much as-

sumed" about the well-being of the animals.

In mitigation, MacKenzie, of Ombersley Road, Worcester, was said to have been appalled by the discovery he made on board. It was also said that he would lose his directorship of Alpha Sirius and have nothing further to do with the care of animals now that his career had been wrecked.

In mitigation for the company, it was said that Alpha Sirius accepted vicarious liability and that all three directors had endured the vilification of animal sympathizers and others, and had lost business.

After the case - brought by the Ministry for Agriculture after attracting the personal attention of Mr John Gummer, the minister - Mr Gummer said he was appalled by the cruelty.

"The judgement and fines speak for themselves," he said. "I am determined that whenever the law is broken we shall seek to bring the culprits to book so that people know that cruelty to animals will not be tolerated in a civilized society."

Mr Frank Milner, a chief superintendent in the Special Investigations and Operations department of the RSPCA, said: "They deserved what they got. It was a terrible case of animal cruelty. It should have been obvious to anyone that there were going to be problems in that lorry. One feels total revulsion about what happened."

Helping hand for first Wrens at sea

Women may train as Harrier jet pilots

By Michael Evans
Defence Correspondent



Crystal Simmonds, aged 25, a radio operator, one of the first Wrens to volunteer for sea duty, receiving a helping hand from crew during a visit to HMS Gloucester yesterday.

Ministers are studying the possibility of allowing women to train as Harrier jump jet fighter pilots, it emerged yesterday, as the first Wrens to volunteer for sea duty presented themselves on a Royal Navy destroyer.

Mr Archie Hamilton, Minister of State for the Armed Forces, who announced the end of the Navy ban on women at sea in the Commons on Monday, said he saw no reason why there should not be female Harrier and helicopter pilots. "We're looking at that," he said on board HMS Gloucester, a Type 42 destroyer, moored in the Thames.

Mr Hamilton said a combat mission in a Harrier was not seen in the same light as hand-to-hand fighting on ground. The only doubts about women becoming fighter pilots were financial. It was expensive to train a jet pilot, especially if she had to leave the service to have a baby, he said.

The Wrens would be expected to carry out the same tasks as men, however physically demanding. "There is no question of treating them more softly than the men," he said.

Mr Hamilton said the way was open for a woman to command a warship after 12 years and even to win the top Navy job, First Sea Lady and Chief of Naval Staff.

Admiral Sir Julian Oswald, First Sea Lord, said yesterday it took him 43 years to get to the top but he expected a woman to make it in a shorter time. Sir Julian said he and his fellow admirals had supported fully the decision by ministers to send women to sea.

Commander Terry Parker, captain of HMS Gloucester, who presented the first six Wrens who have volunteered to go to sea, said: "Personally, I would be delighted to have women on board. It'll change the atmosphere but I'm sure we can make it work."

It was emphasized that fraternization on board ship would be banned and the women would have separate sleeping quarters. Wives of sailors and husbands of Wrens would be able to use a free telephone line for reassuring chats.

Commandant Anthea Larken, director of the Women's Royal Naval Service, said the first volunteers would go to sea this year.

Second Officer Chella Franklin, aged 25, a weapons engineer who spent five days at sea on HMS Norfolk, a Type 23 frigate, said her boyfriend, a submariner at Faslane on the Clyde, was pleased she was the first Wren to sail on a warship but "not 100 per cent happy" about her being at sea with 160 men.

She said: "We were all so busy, I don't think the men noticed me. They called me 'sir' most of the time."

Navy wives expressed some anxiety. Mrs Melanie Kelly, of Gosport, Hampshire, whose husband is a chief petty officer on HMS Nottingham, a Type 42 destroyer, said: "It's like dangling a carrot in front of a donkey. They might as well turn the ships into cruisers."

However, First Officer Jane Russell, aged 36, whose husband is a lieutenant commander based at HMS Dryad, Portsmouth, said: "I think it might make a few married girls think twice about joining once they have to sign a liability committing them to go to sea if required."

The Halifax said prices were expected to remain weak this year, but that would lead to increased activity in the market and to a firm recovery in 1991.

Kinnock goes on attack over 'raw deal' report

By Douglas Broom and Philip Webster

The Prime Minister yesterday defended the Government's record on education in the wake of a report by Government school inspectors which said a third of pupils were "getting a raw deal".

There were angry exchanges in the Commons when Mr Kinnock, the Labour leader, accused Mrs Thatcher of being "satisfied with the mistreatment of other people's children in education".

Speaking above mourning uproar, the Prime Minister replied: "The education system is in far better shape now than it ever has been before."

Shortly before the Commons clash Mr John MacGregor, Secretary of State for Education and Science, had issued a strongly defensive statement asserting that the inspectors had been generally satisfied with standards.

The furor followed the publication on Monday of the annual report of the Senior Chief Inspector of Schools, Mr Eric Bolton.

He said that while 70 to 80 per cent of lessons were satisfactory or better, 30 per cent of pupils, especially the least able, were "getting a raw deal" from the state education system.

Mr Kinnock seized on the report during Question Time, telling Mrs Thatcher angrily: "You speak of a good report. It just shows how satisfied you are with the mistreatment of other people's children in education."

Recalling that the report said a third of children were getting a "raw deal", he demanded: "Don't you consider that to be a damning indictment of your Gov-

ernment?" Mrs Thatcher, who had armed herself for an expected Commons assault by reading the report, disputed Mr Kinnock's interpretation. Whilst there were a number of things to be remedied, 70 to 80 per cent of work in schools was satisfactory.

"Roughly one-third of all levels were judged good or very good. That is not the profile of a service in great difficulty," she said.

With both sides of the Commons bickering each other, Mr Kinnock said that Mrs Thatcher was really saying that because in two-thirds of cases things were not bad, that justified the fact that in one-third they were lousy.

Mrs Thatcher then launched into a defence of her record. She said more was being spent per pupil than ever before, there were more teachers in proportion to pupils than ever before and the new National Curriculum had been warmly praised.

Shouting above the hubbub, Mr Kinnock said Mrs Thatcher's response showed how easily she was satisfied by the mistreatment of other people's children in education.

As Tory MPs barracked him, Mr Kinnock gestured at them and said: "They do not even send their children to maintained schools."

Which of her reforms, he demanded, would "stop the children of this generation being failed and the children of this generation's future being betrayed"? Mrs Thatcher retorted that the inspectors had faced their task more calmly than Mr Kinnock.

Mr MacGregor, who was clearly stung by the tone of

yesterday's newspaper reporting of the report, said in a BBC radio interview that the positive aspects of the report were being ignored.

In a statement issued later he said the real message of the report was that the Government's education reforms were "right for the 1990s".

In schools, reaction to the report was mixed with teachers taking the view that the criticisms were unduly harsh. At the Culloden Primary School in Bethnal Green, east London, Miss Ann Jipelaar, a Dutch teacher recruited last October, said she felt the criticisms were unfair.

Miss Jipelaar, aged 31, who spent four years as a music adviser in Holland, said: "It seems very unfair that the inspectors should take this negative tone. They should be more positive."

"From what I have seen of London schools since I have been here the conclusions are not fair and they are not true." Mr King Edwards' School, Birmingham, yesterday claimed to have broken a public school record after almost half of its sixth form won places at Oxford and Cambridge universities.

Forty-nine boys out of an upper-sixth year of 105 at the 438 year old independent school have been made provisional offers of places on Oxbridge degree courses - 32 at Oxford and 17 at Cambridge.

The Chief Master, Mr Martin Rogers, who has been head of the school for eight years, said yesterday: "We are all delighted with the record. It is a superb achievement."

Parliament, page 12

Family savings boom forecast

By Robin Young

People will spend less and save more over the next five years as high interest rates and the credit squeeze continue to bite, according to the market analysts Mintel.

The organization expects people to take holidays at home and to cut down on buying clothes, smoking, drinking and eating out; while investing more in pensions and insurance.

Mintel forecasts a 21 per cent increase in savings in the years to 1994, but even so, the level will still be lower in real terms than it was five years ago. At the moment, people save about 4 per cent of their disposable income, compared with 10.2 per cent in 1984, but even a savings boom is not expected to take that ratio above 4.7 per cent.

Spending on sickness and accident insurance is expected to rise by 14 per cent to £1.03 billion at 1989 prices, while spending on life insurance and pensions is expected to climb 12 per cent to £13.66 billion.

The fastest growing area will be home and contents insurance as premiums rise to keep pace with more burglaries and weather damage.

Consumer spending will fall by 1.1 per cent this year, compared with a rise of nearly 3 per cent last year, and of about 7 per cent in 1988.

Mintel says "the boom years are over" because economic performance has deteriorated and credit will not be so widely available. It expects the economic squeeze and high interest rates to bite hard this year, with people more likely to take holidays at home, and to cut spending on clothing, tobacco, drinks, and eating out.

Spending on food eaten at home had been falling with more people eating out and a third of adults having at least one takeaway meal a week.

The forecasters expect a limited recovery in 1991, though, which they predict will be a "buoyant year" with house prices recovering and a 2.3 per cent increase in consumer spending.

By 1994, the researchers estimate, total outgoings will reach £396 billion (at 1989

prices), a real increase of 7 per cent over five years, compared with the real increase of 20 per cent from 1984 to 1989.

For discretionary expenditure (excluding tax, national insurance payments and health and housing costs) the organization predicts an increase of only 5 per cent by 1994, with a 1.1 per cent downturn this year.

The market expected to do worst over the next five years is clothing, which will be handicapped by a fall in the number of 15 to 29-year-olds in the population, although manufacturers of women's

and children's clothes will suffer least because of the increase in the number of working women and the rising birth rate.

Mintel estimates that 27 per cent of adults are now willing to pay a premium for environmentally-friendly products. The survey also finds that the British are becoming more pro-European, with 72 per cent responding positively to the notion of Britain being in a

United States of Europe, provided a high degree of autonomy was maintained.

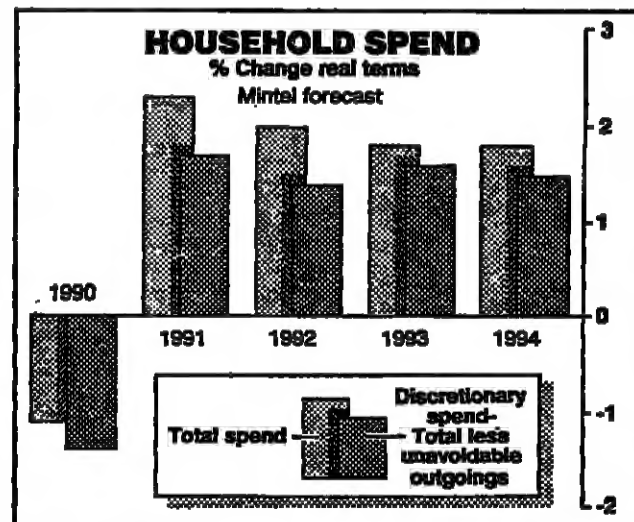
British Lifestyles 1990 (Mintel, 18-19 Long Lane, London, EC1A 9HE, £750)

● About half a million families may be in financial difficulties, according to a report by the Money Advice Funding Working Party, which says advice centres will need another £10 million over the next three years to cope with the problems of the growing number of families in debt. It is hoped that £6 million of this can be raised from the private sector.

The price of new houses showed a recovery in January, rising by 1 per cent in the month - the biggest monthly rise since last March - although over a 12-month period, the rise in the cost of new homes remains below that for the market as a whole at just 2.4 per cent.

In contrast the prices paid by first-time buyers in January were more depressed than the total market, falling by 0.9 per cent in the month.

The Halifax said prices were expected to remain weak this year, but that would lead to increased activity in the market and to a firm recovery in 1991.



'£3,000 sculpture' may fetch £5m

by Sarah Jane Checkland
Art Market Correspondent

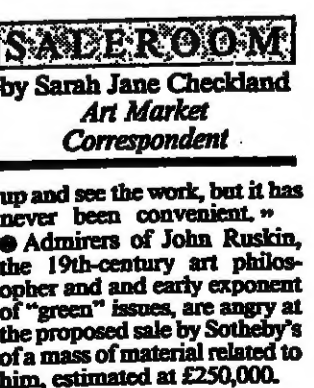
The marble nude sculpture which confounded Dr Charles Avery, a Christie's expert, when it fetched £715,000 last September against an estimate of £3,000 to £4,000, goes on show in London today with a probable price tag of £5 million to £6 million.

The display, at the Alex Wengraf gallery at 39-60 Jermyn Street follows restoration of the piece, and research by Mrs Pat Wengraf. It was she who spotted the work lying on the grass at the Wrotham Park auction in Kent, catalogued as an "18th-century white marble half-length figure of Venus Marina, her head turned to sinister".

Since taking her gamble, she has proven its authenticity as an important work by the 16th-century mannerist sculptor Giambologna.

"It is a unique piece, and has a full provenance now," Mr Alex Wengraf said yesterday. "It is one of only three outside Italy, and so I leave you to draw your own conclusion about the price."

As to whether Dr Charles Avery, the world expert on Giambologna, has revised his opinion on the work, he said: "We have asked him to come



The Giambologna sculpture, which has been restored, hatched by Lord Lloyd of Kilgerran, chairman since the 1950s of the Brantwood Trust.

It runs Brantwood, Ruskin's home in the Lake District, and is also responsible for a collection at Brantwood school on the Isle of Wight, set up under Ruskinian principles by John Howard Whitehouse, a Ruskin follower. He bought much of Ruskin's own collection, as well as other items, like the Burne-Joneses, which he considered were in the spirit of Ruskin. It is largely

this last category which is being sold.

"My family has spent tens of thousands of pounds on the Ruskin collection," Lord Lloyd said. "Now we have got to get an endowment fund going to pay for the carter and for restoration of works by Ruskin himself."

"We are only selling things that are not directly related to Ruskin."

The collection was used as "a valuable aid" for teaching geography and history. However, the present headmaster is technology-conscious, and complains about the cost of its upkeep, he said.

He had been trying for several years to get someone to sponsor the collection.

However, Mr Fuller said: "It is not true that every step has been taken. There are a whole range of people who are financially interested. None of us has been consulted at all."

Lord Lloyd hopes the remainder of the collection will soon have its own, new gallery, thanks to assistance from the National Heritage Memorial Fund and from an unspecified university, which proposes to raise £1.5 million.

Former MI6 agent denies running the biggest US marijuana smuggling ring

By David Saped

Howard Marks, an Oxford graduate, convicted drug smuggler and one-time MI6 agent, yesterday denied from a Miami prison cell that he had headed the largest operation importing marijuana into the United States.

He admitted that, in the past, he had used pop groups to smuggle hashish from Colombia, Pakistan, Thailand and the Lebanon into the US but said that it was nonsense to suggest, as America's Drug Enforcement Agency has, that he had become the "Marco Polo of international drug trafficking".

Marks, aged 48, was arrested in Spain in 1988 after one of the world's largest drugs investigations involving enforcement agencies in 14 countries, including Britain. His brother-in-law, Patrick Lane, has been found guilty of laundering drugs money and Marks faces charges in the US which, if proven, could result in a 30-year prison sentence.

In an interview with the BBC Wales programme *Week In Week Out*, shown last

night, he denied claims that he had \$30 million (about £17.3 million) in secret bank accounts, but said he had no regrets about smuggling marijuana that resulted, eventually, in a two-year prison sentence in Britain.

"If I had my life all over again, then I think I would probably still have smuggled marijuana. Marijuana hasn't killed anyone in 8,000 years of its use and to describe me as peddling death is both extremely insulting and incorrect," he said.

While on bail in Britain on a drug-smuggling charge in 1974, Marks disappeared for six years. He said he had roamed the world on false passports before being arrested in 1980 on a second smuggling charge, only to be found not guilty after his links with the intelligence services were admitted in court.

"I accept that I was extremely lucky to get acquitted and extremely surprised to be acquitted. I made out that during my involvement with the smuggling venture that I

was relating with intelligence agencies, which was true. I mean, I still maintained relationships with intelligence agencies during that period."

He claimed that his involvement with MI6 in 1973 was to set up fronts through a dress-shop enterprise; give information on IRA gun-smuggling routes into the Irish Republic based on his experiences of smuggling drugs; and develop a relationship with an employee at the Czech embassy.

Marks, whom Drugs Enforcement Agency officials allege had run a worldwide marijuana-smuggling business for 18 years, claimed he had washed his hands of drug smuggling in the 1970s and denied US police claims that his wine importation and travel agency businesses were a front behind which he operated the drugs trade.

Marks admitted knowing Lord Moynehan - half-brother of Mr Colin Moynehan, the Minister of Sport - who is in hiding in the United States and who is wanted in Britain on a long-standing

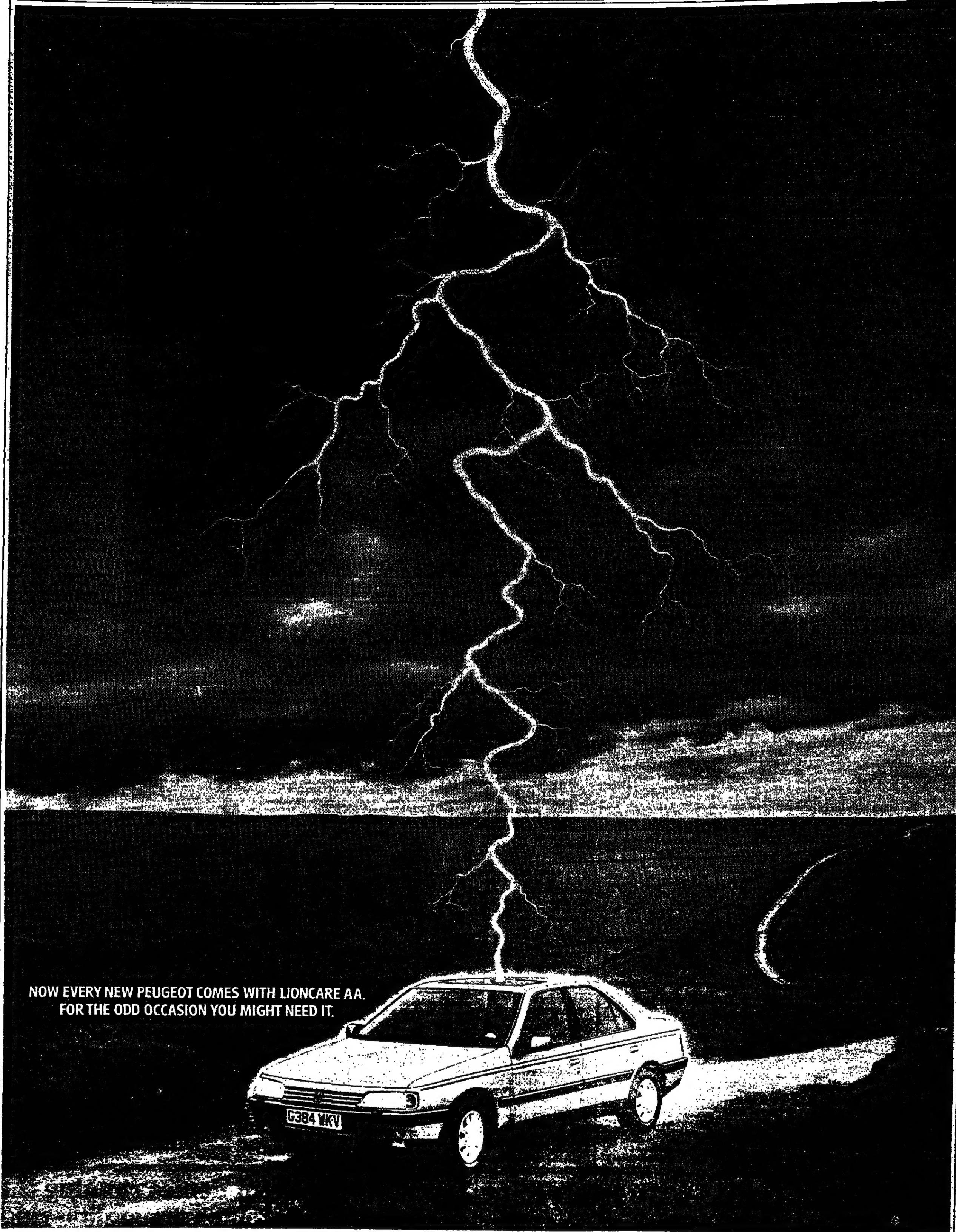
frank charge. He is expected to be a key prosecution witness when Marks comes to trial later this year.

Marks said he went into the smuggling business for money and because he was "a fanatic proponent of the legalization of marijuana". He said he had made up to £25,000 from his activities in a good year but, normally, about £10,000.

He denied he had been involved in smuggling in the 1980s and claimed he was a victim of the hysteria in the anti-drugs war in the US.

"I know in myself I've done nothing wrong. I try to cope with it by reading, by helping other people, by trying to make my life as useful as possible. The worst part is separation from my family and the suffering that it is causing my children, my wife and parents."

Marks's wife Judith is back in Majorca with their three children after being expelled from the US. She pleaded guilty to her part in importing hashish but did not have to serve an 18-month sentence.



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Farm incomes rise over year but still lag 40% below 1984

By Michael Hornsby, Agriculture Correspondent

Farm incomes showed a modest rise last year, but in real terms are still 40 per cent below what they were six years ago, the Government disclosed yesterday in its annual report on the state of the industry.

The report, released by Mr John Gummer, Minister of Agriculture, Fisheries and Food, also disclosed that the number of people employed in farming fell by 14,000, or 2.4 per cent, in 1989, the sharpest drop in the past decade. Most of the decline was caused by the shedding of hired labour.

"In general, these figures show there has been an improvement in income, but it is a very broad spread and the pressures on particular parts of the industry have been very much greater," Mr Gummer said.

"The squeeze on farm incomes has been a significant one and the measures that have been taken by the European Community to get rid of the (surplus) lakes and mountains have had an effect on farmers, and indeed had to have an effect if they were to achieve their aim."

Sir Simon Gourlay, president of the National Farmers' Union (NFU), said agriculture's economic state was "still close to its lowest level in the post-war period". He repeated calls for a full devaluation of the green pound, the special exchange rate used in EC agricultural trade.

The over-valued green rate acts as a tax on Britain's food exports to the rest of the EC while subsidizing imports. It also cancels out the increase in EC support prices which British farmers would otherwise get as a result of the fall in the market rate for the pound.

Sir Simon said: "The Government's figures reinforce our campaign for British farmers to be placed on equal trading terms with our EC competitors."

The NFU concedes that a full devaluation of the green pound would push up food prices by about 1 per cent, but says this must be set against the estimated £700 million which the inflated green rate will cost farmers in lost revenue over a full year.

Mr Gummer held out little hope of relief. He said he might have difficulty in persuading other member

states to accept even the one-third devaluation of the green pound proposed by the European Commission as part of this year's farm price negotiations in Brussels.

The Government's report shows that total income from farming amounted to £2,167 million in 1989, an increase of 11 per cent on the previous year. But, after allowing for inflation, the real increase was only 3 per cent, after a 20 per cent real decline in 1988. Interest payments on farmers' debts came to £949 million, 43 per cent of income.

The number of people engaged in agriculture in Britain is now 573,000, 2.2 per cent of the total workforce, compared with about 660,000 at the start of the decade.

Mr Gummer attributed this, in part, to competition for labour from other sectors of industry. "If you go back to 1900, it is interesting to see that there has been little change in the number of farmers since then. What has happened is that mechanization and technological changes have greatly reduced the need for hired labour," he said.

A Royal Shakespeare debut for Jodie

PAUL HACKETT



Jodie, a 19-month-old Eichen Frise, being auditioned at the Royal Shakespeare Theatre, Stratford-upon-Avon, by Mr Robert Jones, assistant director of the musical *Show Boat*. She will make her stage debut this weekend in the company's production, taking the briefest of walk-on parts in the final act.

Ministers to support poisoned land registers

By Sheila Gann, Political Reporter

Ministers are willing to support the setting up by local authorities of public registers of poisoned land sites. In their response to the report on contaminated land by the Commons Environment select committee they will concede the need to build up a nationwide profile of pollution black spots.

Although the Government's official reply will not be disclosed for a couple of months, *The Times* has been told that it will support the all-party

committee's call for local authority registers. They would be open for inspection to the public as part of the Government's policy to extend access to information about the environment.

Mr David Trippier, Minister of State for the Environment, is holding talks with the Association of District Councils to make sure such a register does not cast a blight over an area by focusing attention on the hazards. He is concerned that designating as contaminated old factory sites in, for

example, a former northern industrial centre could discourage economic investment in spite of grants. Wild birds were illegally poisoned on Lord Mansfield's Scone estate and the Strathmore estate of Lord Glamis, it was disclosed by Lord James Douglas-Hamilton, minister responsible for the environment at the Scottish Office, in a parliamentary answer yesterday.

He listed 10 properties in Tayside where poisoning incidents occurred in the past three years.

Company cars

Major faces tough fight with industry over higher taxes

By Kevin Esses, Motoring Correspondent

Tax charges on company cars have increased 1,000 per cent in less than 10 years, fueling an aggressive campaign to prevent further rises in Mr John Major's Budget next month.

The Chancellor of the Exchequer faces a concerted campaign from the motor industry over the heavy burden levied on some company motorists.

A survey published yesterday shows that tax scale charges on a new company car under 1600cc have increased from just £250 in 1981 to £2,450 last year.

Companies fear an explosion of wage claims from disgruntled employees who would find it cheaper to run their own cars than use company fleets.

Pay claims from many of Britain's three million company car drivers would put severe pressure on inflation.

The authoritative *Monks Guide to Company Car Policy* said that an average employee would expect £4,300 a year to run a car equivalent to a 1600cc fleet model over 20,000 miles annually.

The guide says that high mileage company car users can be penalized much more heavily than those "perk" users who drive their company transport mainly for private motoring. Drivers who travel as many as 10,000 miles annually might be better off running their own car on a mileage allowance.

Mr Tony Vernon-Harcourt, one of the report's authors, said: "The present tax system penalizes the high business mileage user unfairly, but is still generous to the car user with high private and low business mileage."

"The Government needs to rethink its policy and relate the level of taxation more closely to business mileage."

The *Monks* survey of almost 200 firms disclosed that 72 per cent of drivers travel 10,000 business miles or more annually, although 13 per cent

admitted to travelling fewer than 8,000 miles.

The tax warning from *Monks* was followed up by *Sewell's Car Digest*, the information sheet for the motor industry, which says that British manufacturers will suffer worst from any further increases in scale charges.

● Jaguar is losing popularity with company chairmen to Mercedes and BMW, according to *Monks* Guide.

Although Jaguar is still the most popular with top directors, the report shows a drop of 8 per cent in chairmen who were Jaguar buyers in 1989. Mercedes and BMW went up in popularity by 6 and 4 per cent respectively.

Among other directors, Jaguar choosers went down by 5 per cent, with Mercedes up 3 per cent and BMW 1 per cent.

In the senior manager category, Ford dropped 10 per cent, while BMW rose 6 per cent and Rover and Vauxhall each dropped 1 per cent.

The most popular models last year (1988 figures in brackets): Chairmen - Jaguar, 37 per cent (45); Rolls-Royce, 3 per cent (7); Mercedes 14 per cent (8); BMW 8 per cent (4). Directors - Jaguar, 17 per cent (22); Rover 14 (15); Ford 28 (27); Mercedes 10 (7); BMW 8 (7). Sales representatives - Ford 46 per cent (47); Vauxhall 29 (28); Rover 13 (14).



Mr Major: His Budget is target of tax campaign.

Footballer's libel win

Viv Anderson, the Manchester United and former England footballer, won substantial libel damages in the High Court yesterday over allegations published in the *Sunday Mirror* of a fight over a woman with John Fashanu, the Wimbledon striker.

Mr Anderson was alleged in the article to have assaulted Mr Fashanu in the players' tunnel at Wimbledon Football Club after a match. Mr Thomas Shields, for Mr Anderson, told Mr Justice Michael Davies that the article "gave the clear impression that Mr Anderson had nursed a grudge against Mr Fashanu for many years". However, there was no grudge.

Mirror Group Newspapers accepted the allegations were "wholly without foundation". It apologized unreservedly and agreed to pay undisclosed damages and all costs.

Halifax trial

The Halifax Building Society was committed for trial by Calder, Cumbria, magistrates yesterday, accused of illegally holding information under the 1984 Data Protection Act.

Rambler death

The Northumberland police appealed for help in identifying the body of a rambler found in Wark Forest last Friday. The body may have been there for up to a year.

Lamp jobs cut

VCH, the lamp manufacturer, announced 95 redundancies yesterday at its factory at Bury St Edmunds, Suffolk.

Fair rent order

A man who unknowingly charged 10 times the fair rent for a flat at Hendon, north-west London, was ordered to repay £3,069 by the Court of Appeal.

Body found

A woman has filed a complaint against the Cleveland police after the body of her daughter, who went missing in November, was found behind a bath panel at Billingham-on-Tees.

Name change

The Harlow Car Gardens at Harrogate, North Yorkshire, has been re-named the Harlow Carr Botanical Gardens because visitors thought it was a vintage car museum.

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ON THE MOVE

CRIME, JUSTICE AND THE PUBLIC

Making the punishment fit the crime

Sweeping proposals to reduce the number of non-violent offenders sent to jail and to ensure that prisoners serve a greater part of their sentences in custody were unveiled in a government White Paper yesterday. It promises the creation of a comprehensive sentencing framework for Britain's courts.

The White Paper, seen by ministers and critics as the boldest criminal justice initiative for a generation, proposes the creation of a sentencing "culture", more offenders would be punished in the community and only murderers, sex offenders and drugs traffickers would be sent to prison.

However, under the "twin-track" policy devised by the Home Office, offenders convicted of the most serious offences can expect stiffer punishment and, along with short-sentence criminals, closer supervision after they are released.

from jail. Courts will, for example, be empowered to impose unusually long prison terms on persistent violent offenders.

The prize underlying the strategy, the paper suggests, is the creation of a more just and effective sentencing structure. Ministers believe that the huge problem of criminals reoffending is, in part, encouraged by inappropriate custody. About 45 per cent of all people jailed are reconvicted within two years of gaining their freedom. The rate rises to 80 per cent for some young offenders.

Ministers also hope the moves will cut the jail population, which at more than 47,000, is one of the largest in absolute and proportionate terms in Western Europe. However, the White Paper, whose proposed shake-up of early release rules for inmates would tend to increase the population, makes no predictions.

The proposals also build on the

Government's long-standing commitment to increasing parental responsibility - the focus being on parents of delinquent children.

Mr David Waddington, the Home Secretary, hopes to introduce the package in a "flagship" government Bill this autumn or early next spring.

The White Paper rejects mandatory sentencing rules as inimical to the constitutional principle of judicial independence. It also dismisses the idea of a sentencing council, comprising lay and judicial members, which has the support of the Labour Party, penal reformers and a growing cross-section of legal opinion.

Instead, the paper says Parliament should set sentencing guidelines which would force judges and magistrates to be more wary of imposing custody when dealing with all but the most serious offenders and to relate

WHITE PAPER

Reports by
Quentin Cowdry

punishments directly to the severity of offences.

The White Paper says: "The aim of the Government's proposals is better justice through a more consistent approach to sentencing, so that convicted criminals get their 'just desserts'."

"The legislation will be in general terms. It is not the Government's intention that Parliament should bind the courts with strict legislative guidelines. The courts will properly continue to have the wide discretion they need if they are to deal justly with the great variety of crimes which come before them."

The Government says the first

objective of all sentences should be denunciation of and retribution for the crime. Depending on the offence and the offender, the sentence may also aim to achieve reparation, public protection and reform of the offender. Deterrence, a principle with great "immediate appeal", is a less certain component as, the paper says, much crime is committed on impulse by people who "live from moment to moment".

Sending criminals to prison fails to satisfy these aims in the vast majority of cases. Whatever efforts have been made to improve regimes in Britain's overcrowded jails, the paper says, "prison remains a species of 'boot camp' where people are isolated from normal routines and duties and where the opportunity to learn from other criminals is pervasive."

It concludes: "The prospects of reforming offenders are usually

much better if they stay in the community, provided the public is properly protected."

The White Paper also envisages radical changes in rules governing the early release of prisoners. Many of those sentenced for over a year would spend longer in prison than they do now, with no convicts being allowed out before they have served half their sentence. All prisoners jailed for a year or more would be subject to compulsory supervision by probation officers and offenders at risk of committing further offences would be subject to electronic monitoring before the expiry of the original term.

Pointing out that burglaries and thefts account for well over 70 per cent of recorded crime, and violent crimes represent less than 6 per cent, the Government says the courts should make far greater use of non-custodial sentences.

To encourage courts to do so,

community punishments such as probation and community service would be made tougher, and courts would be empowered to draw up, with the probation service, "cocktails" of orders tailored to suit the needs of individual offenders. Probation would become a sentence rather than an order, enabling courts to combine compulsory supervision of offenders with fines.

Courts would also be given the power to impose curfews on offenders, either as a sentence in its own right or as part of a package of non-custodial punishments.

These might be enforced by electronic monitoring or tagging, depending on the outcome of trials now being conducted at two magistrates' courts to test the viability of the technology.

Crime, Justice, and Protecting the Public (Cmd 965, HMSO, £6.20).

Taking pressure off the prisons

Under the new sentencing regime, judges and magistrates would have to examine rigorously their motives for jailing criminals for all but the most serious offences, although they would be able to impose exceptionally severe prison terms on persistent violent and sexual offenders.

In one of the White Paper's most crucial proposals, the Government intends to extend statutory guidelines for sentencing young offenders to cover all offences triable summarily in magistrates' or crown courts. These make up the vast bulk of court hearings.

Before imposing a prison sentence, a court would have to be satisfied that the offence was either so serious that only custody was justified or that the offender had to be locked away to protect the public from serious harm. The reasons would have to be explained to the offender in open court.

The White Paper suggests sentences should ask themselves a series of questions when considering how to punish offenders. These include: How serious is the offence? Will financial penalties be adequate? If not, how much restraint on liberty is needed to punish the crime? Is community service, probation or another penalty most suitable for this offender?

If the legislation is passed, ministers hope the Judicial Studies Board will arrange training courses on the new policy for judges and magistrates. It also hopes the Court of Appeal will assist by giving guidance in test cases.

A new type of social inquiry report by probation officers would reinforce the drive to reduce the use of custody for all but the worst criminal cases.

These reports would include detailed information about alternative punishments, background information on the offender, and a suggested programme of non-custodial punishment.

The Government wants to make courts distinguish more

SENTENCES

sharply between violent and non-violent offenders by cutting some maximum penalties for property crimes and giving sentences new powers over the worst criminals.

Courts could, however, disregard the sentencing guidelines and impose longer prison terms for violent or sexual offenders.

The White Paper explains: "An assault causing actual bodily harm might be serious enough to justify a sentence of 12 months, but the crown court could give a longer sentence, up to five years, if it considered this necessary to protect the public from the risk of serious harm from the offender."

As part of the policy the Government would reduce the maximum penalty for theft from 10 to seven years and cut the maximum sentence for non-domestic burglaries from 14 to 10 years.

A big reduction is planned in the use of suspended sentences which ministers believe are often too soft and may undermine the credibility of the courts.

Partly suspended sentences would be abolished and courts would be urged to use fully suspended ones only for offenders aged over 21 convicted of serious offences.

"Many offenders see a suspended sentence as being 'let off', since it places no restrictions other than the obligation not to offend again," the paper says. Suspended sentences would, in future, be combined with compensation or fines to stop that impression.

The White Paper confidently asserts: "The new legislative provisions, the maximum penalties for each offence, the guidance from the Court of Appeal and the Attorney General's new power to reduce over-lenient sentences for very serious offenders to the Court of Appeal, should all contribute to the development of coherent sentencing practice."

CHILDREN

ability the Government proposes legislation to force parents to attend court when their children are charged with criminal offences.

It will also make parents liable for fines imposed upon their children and the fines on juveniles will reflect their parents' income.

To make sure that teenagers in local authority care are kept on a tighter rein, councils are to be made responsible in the same way as parents.

The White Paper says: "When effective family control is lacking, children are more likely to grow up without self-discipline and a sense of concern for others. They are more likely to commit crimes." When a child has run out of control of its parents the courts will request the social services to advise and guide the parents.

They estimated that the effect of the parole and remission changes would increase the population in Britain's jails, already severely overcrowded, by some 4,000. Sentencers would have to react with enormous enthusiasm to "punishment in the community" for the policy not to backfire.

"The proposed statutory criteria for prison sentences are a useful advance. But they should be reinforced by a sentencing council which would issue detailed guidance designed to scale down the use of prison," Miss Vivien Stern, the association's director, said.

The Criminal Bar Association



Arrested: The Government's new White Paper should provide the courts with a more precise framework to punish offenders.

More time spent behind bars

PAROLE

A vastly reduced parole system and the automatic release of offenders imprisoned for less than four years after they have served half their sentence are proposed in the White Paper's section on early release rules.

Proposing the biggest changes to the rules since parole was introduced in 1968, the White Paper says present arrangements undermine the credibility of sentences and do not contribute enough to curb the problem of reoffending.

At present, many prisoners are released after serving a third of their sentence, while, because of remission, even those refused parole are released - subject to days lost through bad behaviour - after serving two-thirds of their terms.

Even worse, the Government says, those gaining remission are released unconditionally. Unlike lifers, there is no compulsory supervision on release and no extra liability for those who reoffend shortly after gaining their freedom.

In addition, the system creates unacceptable anomalies for short-sentence offenders, many of whom may be released on or about the same day in spite of receiving differing prison terms.

The proposals, based on recommendations by Lord Carlisle of Bucklow in a government-commissioned study on parole in 1988, aim to remove the anomalies, which have angered sentencers as much as prisoners, and to strengthen the effect of sentences.

Most prisoners will spend a greater proportion of their sentence "inside", will be sub-

ject to longer supervision on release and will be at risk of recall to jail and stiff punishment for offences committed immediately after the ending of release licences. All inmates will remain under sentence until the end of the term stipulated by the court on conviction.

Parole, the selective release scheme introduced in 1968,

will be restricted to prisoners sentenced to more than four years, though eligibility will come after they have served half their terms rather than a third, as at present.

The rule introduced in 1983, that parole should be barred in all but exceptional cases to criminals sentenced to more than five years for offences involving violence, arson, sex

or drugs trafficking, will be scrapped. Ministers say it is illogical and dangerous that some of the worst criminals should eventually be freed with no obligation to receive supervision.

Criminals imprisoned for four years or less will be released automatically after serving half their terms, but those who misbehave while in jail may be detained a little longer.

In one of the biggest changes, all prisoners, except adults jailed for under a year, will be subject to mandatory supervision on release by probation officers. Supervision will last until the three-quarters point of the sentence, whether inmates are paroled or freed under the automatic release scheme for short-sentence offenders.

In addition, a released prisoner convicted of a new indictable offence before the end of his original sentence could be ordered by the court to serve part or all of the unexpired portion of the sentence in addition to any further custodial punishment.

The changes would also entail the winding up of the 120 or so local review committees which comprise the lower tier of the parole decision-making process.

Decisions on inmates serving more than four years would be made by the existing second tier, the Parole Board, which would handle some 4,500 cases annually.

The White Paper, however, rejects Lord Carlisle's recommendation that the Home Secretary should lose his responsibility for all individual parole decisions.

genuinely not soft options; that they are a really effective punishment."

Central to the successful working of the plans was some mechanism, such as a sentencing commission, by which judges, recorders and mag-

istrates could be given the information about the local alternatives to custody.

Mr Stephen Ridley, secretary of the Law Society's criminal law committee, also broadly endorsed the proposals, although he said there

would need to be "a good deal of judicial education". However, the Law Society did not approve of proposals for electronic tagging of offenders. "These have not in our view been shown to have worked for remand prisoners and we do not think they will work if extended to convicted prisoners," Mr Ridley said.

He also expressed concern about the role of the probation service under the White Paper proposals. "Their co-operation and goodwill is essential

if these alternatives to custody are to work."

Mr Stephen Shaw, director of the Prison Reform Trust, said experience had shown that persuasion did not work when it came to getting judges and magistrates to reduce their use of custody.

The National Association of Probation Officers denounced the package as "flawed and contradictory".

Mr Harry Fletcher, the association's assistant general secretary, said: "The Government is inspired by its belief in the need to appeal to the public's wish for retribution and revenge, rather than the reform and rehabilitation of offenders."

Toughening up the 'soft option'

PUNISHMENT

Proposals for courts to be empowered to use non-custodial sanctions more flexibly and to devise "cocktails" of tailor-made punishments for offenders are included in the White Paper's section on punishment in the community.

The idea is to toughen community penalties - sentences still seen as soft options by some magistrates and judges - within the overall policy of establishing a more sensitively graduated and applied sentencing regime. There would be a wide range of alternatives, which could be used with considerable flexibility and linked with financial penalties, particularly compensation to the victim.

The main option for adults would be a probation order, a probation order with "strings" such as attendance at a day centre, community service of between 40 and 240 hours; and a combined order linking community service and probation. In addition, there would be a new curfew order - possibly enforced by electronic monitoring or tagging - which could be used by itself or with other orders.

"Sentencers would be able to select the precise form of punishment in the community best suited to each offender, relating the severity of the punishment to the seriousness of the offence," the White Paper says.

However, in establishing the precise punishment courts would be obliged to pay careful consideration to the nature of the offence and the offender's background.

Fines would be used in isolation for the least harmful offenders, while community service, which is generally more restrictive and expensive than other non-custodial sentences, would be used for more serious criminals such as recidivist thieves and burglars.

Under the new "combination order" offenders would perform community work while under the supervision of a probation officer and subject to any extra requirements.

The paper says: "It would enable the courts to introduce an element of reparation but, at the same time, to provide the probation service with an opportunity to work with

offenders, to reduce the likelihood of further offending."

The order is seen as particularly suitable for some persistent property offenders. About 10,000 of those in custody and sentenced for burglary, theft, fraud, forgery and handling stolen goods, have three or more previous convictions.

The Government believes courts would also substantially increase use of fines, a penalty whose use has declined in recent years, if the penalties were strictly means-related.

The principle that different financial penalties can provide the same punishment for offenders of different means, the foundation of "day fine" systems in West Germany and Sweden. At its simplest the theory is that the court has details of the offender's daily income, and his punishment is that he should lose a specified number of days' income.

Magistrates, sceptical at the start of experiments with this system in Britain, soon came to take a positive view. Setting finer levels should lead to increased use of fines and less difficulty enforcing them.

The Government proposes to provide a legislative framework for "unit fines" including a requirement for defendants to provide courts with information about their means.

The magistrates' courts, which are responsible for enforcing the collection of fines, have been asked to review their methods. In particular, since it regards the attachment of earnings as a suitable method of enforcing fines it is considering legislation to extend it to the attachment of state benefits.

More offenders with substantial means are coming before the courts. In cases where a company ignores pollution controls or safety precautions the courts should have the power to fine according to the offender's means, the paper adds.

The normal maximum fine of £2,000 available to magistrates' courts is too low for people who flout laws that protect the public. In forthcoming legislation the maximum penalty will be £20,000 plus imprisonment.

GOVERNMENT OBJECTIVES

The White Paper's main proposals are:

- the creation of a coherent legislative sentencing framework which discourages the use of prison for all but the most serious offences and encourages sentencers to match punishment more closely to crime;
- a reduction in the maximum penalties for theft and some burglaries;
- the introduction of means-related "unit" fines;
- that all prisoners serve at least half their sentence in custody, with automatic release at the mid-sentence point for those imprisoned up to four years;
- that all prisoners serving sentences of more than one year are supervised after release;
- the creation of new community punishments;
- wider powers for courts to make parents take more control of delinquent children; and
- juvenile courts to become youth courts, with maximum age limit of offenders raised from 17 to 18.

Policy might backfire 'if courts fail to impose new penalties'

REACTION TO THE PROPOSALS

By Frances Gibb
Legal Affairs Correspondent

Strong fears were voiced last night that the Government's policy might backfire if sentencers failed to impose the new community-based penalties. The White Paper nonetheless won wide-ranging support from groups throughout the criminal justice system who backed the shift away from custodial sentences.

However, reform groups ranging from the Prison Reform Trust to the partly government-funded National Association for the Care and Resettlement of Offenders said yet more radical steps were needed to reduce the courts' use of custody.

They estimated that the effect of the parole and remission changes would increase the population in Britain's jails, already severely overcrowded, by some 4,000. Sentencers would have to react with enormous enthusiasm to "punishment in the community" for the policy not to backfire.

"The proposed statutory criteria for prison sentences are a useful advance. But they should be reinforced by a sentencing council which would issue detailed guidance designed to scale down the use of prison," Miss Vivien Stern, the association's director, said.

ation said that the Government must provide adequate resources if the judiciary was to be persuaded to use alternatives to custody.

Mr Nicholas Furnell, QC, its chairman, said that the Government's overall philosophy was to be welcomed.

However, Mr Furnell, who himself sits as a Crown Court recorder, said that there was no way the courts would treat alternatives to custody with seriousness unless they could be satisfied "that these are

genuinely not soft options; that they are a really effective punishment."

Central to the successful working of the plans was some mechanism, such as a sentencing commission, by which judges, recorders and mag-

istrates could be given the information about the local alternatives to custody.

Mr Stephen Ridley, secretary of the Law Society's criminal law committee, also broadly endorsed the proposals, although he said there

would need to be "a good deal of judicial education".

However, the Law Society did not approve of proposals for electronic tagging of offenders. "These have not in our view been shown to have worked for remand prisoners and we do not think they will work if extended to convicted prisoners," Mr Ridley said.

He also expressed concern about the role of the probation service under the White Paper proposals. "Their co-operation and goodwill is essential

if these alternatives to custody are to work."

Mr Stephen Shaw, director of the Prison Reform Trust, said experience had shown that persuasion did not work when it came to getting judges and magistrates to reduce their use of custody.

The National Association of Probation Officers denounced the package as "flawed and contradictory".

Mr Harry Fletcher, the association's assistant general secretary, said: "The Government is inspired by its belief in the need to appeal to the public's wish for retribution and revenge, rather than the reform and rehabilitation of offenders."

Magistrates will "do their level best" to make the proposals for more non-custodial penalties work, Mr John Hosking, chairman of the Magistrates' Association, said.

"We are substantially in favour of the whole tenor of them."

The Justices' Clerks' Society also welcomed the "aims and objectives" of the proposals. Mr Michael Guy, of the society's criminal law committee, said he hoped there would be adequate funding from the Government for the probation service to "give courts confidence in using the alternatives at their disposal".

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CHANGING FACE OF EUROPE

Reformists and conservatives fight their corners at Central Committee meeting

Pravda reveals depth of anti-Gorbachov feeling

From Mary Dejevsky
Moscow

Full reports in *Pravda* yesterday of the first submissions from the floor at the crisis Central Committee meeting of the Soviet Communist Party here have underscored the depth of division within the leadership and the bitter criticism of President Gorbachov from both the reformist and conservative wings.

Among the most outspoken delegates was Mr Vladimir Brovnikov, the Soviet Ambassador to Poland, who called for President Gorbachov's resignation over policies that he said had brought the Soviet Union to the brink of chaos.

The envoy declared: "Our tragedy is that we cannot abandon a single man's power

in state and the party. We run things on impulse, incompetently, without far-sightedness and caring not so much about the mood of the motherland but about other, maybe more personal, ambitions."

Mr Gorbachov's suggestion that the post of State President should become more wide-ranging and powerful received a mixed response from the Central Committee.

The only speaker to endorse his idea of a post with sufficient powers to push through controversial reforms, if necessary in the face of opposition from the party establishment, was the chairman of the state committee on education, Mr G. Yagodin. He emphasized that a collective leadership was fine so long as

it did not result in a collective sense of irresponsibility.

A president, he said, should be someone who would take upon himself responsibility for the future of the country and for its present. "Of course, he ought to be elected by universal, direct and secret ballot, but probably that time has not yet come."

Until a new constitution was enacted, he said, the President could be elected by the Congress of People's Deputies, but a new constitution should stipulate the term of office a President should serve and mechanisms for monitoring his work.

Vagueness and indecision in the party policy platform introduced by Mr Gorbachov on Monday were charges lev-

elled by both wings of the party hierarchy.

For the reformists, Mr Boris Yeltsin said he had gained the impression that the platform had been written by one left hand and one right, and there had been a "constant attempt

Peking (Reuters) — President Gorbachov's talk of a possible multi-party system in the Soviet Union went unreported by China's state-controlled media yesterday, but it caused a stir among Chinese who heard the news on foreign radio stations like the Voice of America, the BBC and even Radio Moscow.

to reconcile the two, with concessions first to one side and then to the other". Like

many speakers, he complained of a tendency to use slogans as a substitute for policies.

After blaming the committee for reducing tens of millions of people to destitution, he outlined a 10-point programme, including: the abolition of the party's sacred principle of democratic centralism; provision for dissent within the party; the abolition of the party apparatus — the bureaucracy through which it rules; the dropping of Article 6 of the Constitution, guaranteeing the party's monopoly on power; and — possibly his most radical proposal — the subordination of the party leadership to the elected Congress of People's Deputies.

A regional party secretary

from Leningrad, Mr Yuri Arkhipov, said that rank-and-file members were leaving the party, sensing that it had no future. In the past few months, the Leningrad party had received no applications for membership.

The party's last hope, he argued, was to come out clearly in favour of a multi-party system, cancel Article 6, and adopt all the recommendations of the "democratic platform" — the inner party faction established last month — on democratizing the party.

He warned of an imminent split in the party, he noted such recommendations had been made before, and pleaded: "Mikhail Sergeyevich (Gorbachov), do we

really have to go into opposition before the voice of Communists is heard?" He warned of the imminent danger of an open split within the party.

Mr Yuri Prokofyev, the Moscow city first secretary, who is regarded as a reformist, said that a multi-party system was effectively in existence and queried confusing "half-measures" in the policy platform. "What does a slogan like 'for an effective planned-market economy' mean?"

Some of the most passionate contributions came from the other side of the argument, however. Mr Valentin Mesyats, first secretary of the Moscow region, said that indecision and concessions made by the leader-

ship were continuing to weaken the party's position. The rise of unofficial and popular front groups had been tolerated to the point where the party was in danger of relegation to the "political margin".

Like several other conservatives, he condemned the proposal that the party should have to compete and negotiate with other groups. It had a special history and place in Soviet society and could not just abandon its leading role like that. If it reduced itself to the level of other groups, it would be quite unable to restore its authority.

Mr Mesyats attacked those who "carried a party card in their pocket but made speeches against the party line".

Privatized break-out from Ceausescu's economic jail

From Christopher Walker, Bucharest

Post-revolutionary Romania yesterday took the first cautious step to break out of the economic straitjacket imposed by the Ceausescu dictatorship with the publication of a decree legalizing limited privatization of industry for the first time in more than 40 years.

Under the complex law signed by the interim President, Mr Ion Iliescu, a former leading member of the now defunct Communist Party, private firms employing a maximum of 20 salaried employees may now be established as well as "associations" or co-operatives comprising a maximum of 10 individuals or members of a single family.

The extreme caution of the measures reflects the divisions in the country about the extent to which private capital should be permitted to take over state enterprises, most of which suffer from gross mismanagement.

The ruling National Salvation Front has secured overwhelming support from the working class because of its opposition to any widespread privatization or the creation of what is described by officials as a "boss class". The workers fear that such moves would lead to big lay-offs.

Foreign experts aware of Romania's grave economic problems said that the law, although politically controversial, was not on a sufficient scale to rectify the clumsy moves made under Ceausescu to transform an essentially agricultural nation into one dominated by large-scale heavy industries.

One European economist

said: "As with the introduction of co-operatives in the Soviet Union under Gorbachov, this new law is likely to affect mainly the service industries. It may lead to the setting up of some restaurants, cafes and small shops, but even they are going to face the problem of securing supplies on a centrally controlled market."

The argument over privatization has emerged as the issue which will dominate campaigning for the May 20

general election. Many of the 29 opposition parties are pushing for privatization on a much wider scale, and the largest, the National Peasants Party, is fighting to be allowed to bring in Western capital.

Among the leading figures supporting privatization is Mrs Doina Cornea, the dissident who resigned from the Front because of its failure to abandon old style communist methods and personnel.

"Industry and agriculture would be rendered more profitable on the basis of private property," she stated, "and such reforms should be radical in nature."

Mrs Cornea, who was given prime time on Romanian television recently to develop her views, supports the leasing rather than closing down of the country's many unprofitable enterprises.

"I think they would be better leased on a contract basis over a definite period of five up to 10 years to foreign firms that want to invest capital and modernize them."

A visit to any large Romanian factory reveals strong opposition to any such moves from workers convinced that their jobs would be on the line. Mr Ion Iliescu, a fitter at Bucharest's vast August 23 plant which makes trains, rolling stock and underground carriages, said: "We do not want bosses coming here from abroad and throwing us out of work. We have our families to feed."

Workers from the plant, which was Ceausescu's favourite and thrived on a totally fictitious set of production figures now being exposed to the public, were prominent in last week's mass demonstrations in support of the Front. Many mobbed the headquarters of the National Peasants Party because of its campaign to bring in foreign capital.

Although leaders of the Front are against what Mr Iliescu has dismissed scathingly as "global privatization", so far they have put forward little in the way of alternatives beyond maintaining existing inefficient Stalinist structures for running a centralized economy. Even

talk of Soviet-style perestroika is limited.

Because the country was dominated until recently by agriculture (it was once Europe's biggest sheep producer after Britain), the workforce has no industrial traditions and its products are shoddy.

Many factories are running severely below capacity because of a lack of raw materials and others have been hit by the post-revolutionary introduction of a five-day week as opposed to a seven-day one.

The interim Government's short-term, emergency measures to divert supplies earmarked for export back on to the home market have begun to wear thin. At the weekend, queues of more than 300 people could be counted outside an ill-lit store in the centre of the capital freezing for unpalatable frozen fish.

Prior to yesterday's limited introduction of private enterprise, an earlier decree was published which stated that peasant farmers were to be allowed to sell produce on the free market and to own up to 1½ acres of land each. Opposition parties had argued that those measures were far too limited to cope with the present crisis.

The Front's watchword of caution was supported in an article on the pros and cons of privatization published by the official *Progres* news agency.

"Immediate and hasty solutions cannot be forced," it said. "The future of economic and political life in Romania must be carefully thought out. Let us not forget that four republics were tested in France before reaching today's which seems the right one."

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Romantic revolutionaries



A Romanian girl flirting happily with a soldier on guard in Bucharest's Revolution Square.

New US offer to cut back planes

From Martin Fletcher
Washington

The United States has put forward a compromise proposal on military aircraft limits in an attempt to surmount the biggest obstacle to an agreement on reducing conventional forces in Europe before the end of the year.

The new proposal is close to the Soviet position and was agreed by Nato allies in Brussels on Monday.

Barring last-minute snags, Mr James Baker, the US Secretary of State, will put the proposal to Mr Eduard Shevardnadze, his Soviet counterpart, during their meetings in Moscow over the next three days. Nato will present it to Soviet officials at the Conventional Forces in Europe talks in Vienna tomorrow.

US officials hope that agreement in principle could be reached as early as next week, when Nato and Warsaw Pact foreign ministers are meeting at the "Open Skies" conference in Ottawa. "It should interest them (the Soviet Union) a lot," said one official. "It is a real sign that we take what they say fairly seriously and are interested in concluding a deal."

Originally opposed to the inclusion of aircraft in the Conventional Forces in Europe talks, the US has slowly moved towards the Soviet position but has insisted that a treaty should cover all military aircraft and not just "strike" aircraft.

The new proposal envisages a 4,700 limit on Nato and Warsaw Pact combat aircraft, down from the 5,700 limit Nato had earlier proposed and the same as Mr Shevardnadze put forward when he met Mr Baker last September.

There would be a separate limit of 500 on Warsaw Pact fighters which Moscow insists have a purely defensive role, but Nato would be able to put an equivalent number of its own fighters into that category as well. Moscow wants to keep 1,000 such aircraft. Nato has argued that distinguishing between planes with defensive and offensive roles is impractical.

At least 2,200 Soviet trainer planes with no offensive capability would be excluded from any agreement. The Russians had wanted all their 5,700 trainer planes excluded, arguing that American trainer planes were in the US and not covered by the Conventional Forces in Europe talks.

The proposal "is really structured in a way that should appeal to them and I am optimistic we should be able to close a deal," said one senior US official. However, he acknowledged that the question of whether bombers should be included in the limit on combat planes, and if so which ones, remained a stumbling block.

PARIS: M Roland Dumas, the French Foreign Minister, called on the US to forego a bloc-to-bloc approach to disarmament talks to account for the recent sweeping changes in Europe (AFP report). A polarized approach to negotiations involving the two military alliances would be a total anachronism in view of a Europe free of its yoke, he said.

Referring to the upcoming "Open Skies" conference in Ottawa, to seek an agreement on reciprocal aerial surveillance of nations, M Dumas said it was one of those initiatives that fell back on outdated patterns in relations.

Washington wanted the conference to be open to Nato and Warsaw Pact members only. But Mr Baker softened the US stand in talks with M Dumas at Shannon, in the Irish Republic, saying neutral and non-aligned nations would get observer status.

Malnutrition blamed for plight of Romania's children

From Christopher Walker
Bucharest

Eighteen-month-old Mircea Banisor, seriously underweight and with the mental age of seven months despite being of sound mind, is part of one of the most shocking legacies of the Ceausescu tyranny in the malnutrition unit of Bucharest's August 23 Hospital.

Like over half the 80 children in the unit, aged between three months and two years, Mircea was abandoned by his parents. They have not yet responded to post-revolutionary television advertisements urging parents to collect their children, and according to the nurses are never likely to do so.

"He is retarded simply because of lack of stimulation. Until you arrived, he has probably never seen a man because the staff here are all women. He has never been in the fresh air, which is why he is so pale, and he has nowhere to play," explained Dr Sanda Gancevici, the chief paediatrician. "His life is spent in his cot from morning to night as we have no other facilities." Although Romania's or-

phans have received widespread publicity and have been the subject of a deluge of adoption inquiries, the plight of its abandoned, malnourished children is in many ways even more tragic, as for legal reasons they often cannot be easily adopted.

Malnutrition has been blamed as one of the main causes of the children's Aids epidemic now

● Gas is one of our main problems because without it we cannot boil milk ●

sweeping the country and previously covered up by Ceausescu as the virus was commonly spread by blood transfusions used by Romanian doctors to help underweight babies.

"These malnourished children are not orphans as such; they are usually brought here by parents who cannot cope or are referred from other hospitals," Dr

Gancevici said. "At the age of two they will go to a children's home, then a pre-school home from three to six, and then a further institution from 10 until 18."

The doctor blamed Ceausescu's ban on abortions, as well as appalling economic conditions in a country bled dry to pay off foreign debts, as the cause of most of the cases in her care.

"This is not a problem that is going to disappear overnight because of the revolution, but in the future it should slowly improve," she said.

When Mircea first entered the hospital on January 17, 1989, he was graded as suffering from second-degree malnutrition and weighed only 9.9 lb. Today he weighs 18.7 lb instead of his desired weight of 23 lb and looks almost chubby in contrast to other, even less fortunate children in the unit.

Since the revolution led to a reversal of Ceausescu's fanatical population policy, television advertisements have been urging Romanians to adopt the thousands

of orphans which his measures produced.

"After that, many people came to this hospital, but we had to turn them away," the doctor said. "We had to tell them: 'First find the parents and get their permission. We cannot do it because we do not have the staff.'"

Occasionally nurses break strict bureaucratic rules not yet revised since the demise of communism and illegally give would-be foster parents addresses of the parents of the malnourished children.

The undernourishment is blamed chiefly on lack of essential foods, such as milk and rice, plus poor hygiene, lack of vitamins and recurring diseases caused by the lack of disposable syringes. It was not until December 28 when the first aid truck arrived from France that the hospital had seen disposable needles, but its stock is nearly exhausted already.

The extent of the problem was revealed by statistics compiled last year in the capital's third district, where the hospital is situated. These showed that of all the

children up to one year old who died in 1989, 61.2 were suffering from malnutrition; 10.2 per cent had rickets; 30.6 per cent were anaemic and 26.5 per cent had congenital deformities.

"We do not have the comparative statistics, but we are certain that the malnutrition here is worse than in most, if not all European cities," said the hospital's director,

● Many people came to this hospital, but we had to turn them away ●

Dr Arghir Popescu. "Under Ceausescu, the problem, like most others connected with health, was covered up."

Until the revolution, gas pressure was so low that the hospital's kitchen staff regularly had to work through the night, the only time it was high enough to prepare food. Even now, after the boost given by the provisional Government to gas

supplies, it is still occasionally too low for food to be properly prepared.

"Gas is one of our main problems because without it we cannot boil milk, which is vital as we have no powdered milk supplies. Also we are unable to wash the nappies in hot water," said Dr Gancevici, showing us a steaming, antiquated wash-house run by two elderly women.

As a result of the television appeals, 10 parents have so far come forward to collect their children from the hospital, now confident that economic conditions will improve enough to enable them to care for them. But despite the end of the ban on abortions, others continue to arrive.

There are still hundreds, probably thousands, of malnourished children and others who have parents unwilling to cope with them, said Dr Popescu. "It may be years before this problem is solved and supplies of vital foods and medicine are adequate to eradicate malnutrition as a problem."

Timisoara is still coming to terms with the cost of its liberty

From Philip Jacobson
Timisoara

Hundreds of small candles flutter day and night outside the imposing cathedral in Timisoara as the city continues to mourn its heroes. Fresh flowers and elaborate wreaths still appear on the spot where demonstrators were killed when troops fired into an unarmed crowd one week before Christmas.

As the banners now welcoming visitors to "the first free city of Romania" make clear, there is fierce local pride that this is where the uprising against the Ceausescu regime began.

Without the innocent blood shed here on December 17, people tell you over and over again, who knows how things might have turned out?

What bitter irony, then, that

almost two months on an emotive dispute about the true number of people who were shot down here in the cause of liberty still greatly impairs people in coming to terms with the extraordinary events they have just lived through.

According to Dr Milan Leonard Dressler, who supervised the official post-mortem examination on all victims of the massacre taken to the morgue in the city's biggest hospital, Timisoara has been suffering from a "collective psychosis".

While the vast majority of people now accept that early estimates of 4,000 dead were wildly exaggerated, a widespread feeling persists that they still have not been told the whole truth.

Dr Dressler now believes that the real figure was closer

to 100 dead, certainly not more than 150.

Dr Dressler — who is also a qualified lawyer — told how the corpses had started arriving at the hospital still bleeding from bullet wounds.

Several young men in army uniform appeared to have been killed with single shots behind the ear, lending credence to reports of summary execution of soldiers who refused to fire at demonstrators.

"We were working on our reports while the fighting was still going on and Securitate agents were patrolling the corridors, threatening us not to say a word about what had happened," Dr Dressler recalled.

Some time during that night, Securitate men removed about 40 bodies from

the morgue at gunpoint. Those were immediately taken to Bucharest and incinerated, but Dr Dressler and his staff concealed the relevant post-mortem examination dossiers and these are expected to provide vital evidence at the forthcoming trial of former government officials and Securitate agents accused of direct involvement in the Timisoara killings.

From testimony heard at the recent trial of four senior associates of Ceausescu, it is clear the regime was desperate to cover up the extent of the bloodshed in Timisoara. "Looking back, this incident was responsible for the rather terrible event that followed at the Paupers' Cemetery," said Dr Dressler.

Alarmed by reports that the Securitate was getting rid of

corpses, crowds began searching frantically for mass graves. At the Paupers' Cemetery, Dr Dressler recalled, "they were scrambling at the earth with bare hands, and eventually they found some bodies".

Choosing his words with care, he observed that not one of those laid out for inspection at the graveyard had carried any trace of bullet wounds, though several had been opened up for autopsy; that many were so decomposed it was obvious they had been interred much earlier; and that the tiny body of a baby which provided the most shocking image, lying on the stomach of its "mother", had actually died far more recently than her.

Dr Dressler concluded that the corpses were among those of 60 unidentified or un-

claimed which had been buried during the previous year.

So could the gruesome display have been staged deliberately, by local leaders of the uprising perhaps, to discredit further the regime and influence foreign press coverage?

"I cannot believe that," said Dr Dressler. "What happened, I think, was that in the tension and high emotion that followed the massacre, every body discovered automatically became of a victim of Ceausescu. The problem was that this discovery convinced people there must be others, and naturally those still missing a friend or relative could not have to think they might have been dumped in an unmarked ditch."

Although 10 of the bodies delivered to Dr Dressler's morgue have never been

identified or claimed and now lie in the Cemetery of Heroes, he considers that the final death toll in Timisoara is unlikely to rise much more. In mid-January he published his preliminary findings in the local newspaper. "I think it helped many people to accept the situation, and since then there has been no more digging at the cemeteries," he said.

But the report also sparked off a rash of wall posters in the centre of Timisoara, accusing Dr Dressler of deliberately concealing the truth and making personal threats against him. While the police investigate this, a group of students set out to reach the final truth about the human cost of Timisoara's proud rebellion by knocking on the door of each and every home in town.

CHANGING FACE OF EUROPE

WORLD ROUNDUP

Hurd urges caution on road to one Germany

From Ian Murray, Sankt Augustin, West Germany

Mr Douglas Hurd, the Foreign Secretary, yesterday gave full British backing to German reunification but urged caution. He said that "it would not be in the interests of the German people to achieve unification in circumstances which aroused anxieties or sent nerves jangling throughout Europe".

Mr Hurd insisted that Nato had to remain militarily strong and the European Community should wait at least three years before increasing its membership.

The Foreign Secretary, addressing the conservative Konrad Adenauer Foundation at this town near Bonn, offered "constructive friendship" on reunification, but also urged a mixture of "caution, enthusiasm and confidence in each other's commitment" to build a new Europe.

Mr Hurd, who went on to meetings in Bonn with Herr Helmut Kohl, the West German Chancellor, and his opposite number, Herr Hans Dietrich Genscher, agreed "we now need to be fertile with fresh thinking" but he emphasized that there had to be no abandonment of "those earlier policies which will remain important".

A continuing military structure for Nato was of paramount importance. The future was unsettled, even if "no longer massively threatening". Because of this, "it would clearly be foolish to suppose that our defence and security problems have in some way been solved and that we no longer need to think seriously about them. All history warns us against such empty optimism".

As far as reunification was concerned, however, he said that until a few days ago, "none of us has yet begun to think with any rigour of the

consequences for the alliance. Since then, new ideas, notably that of Herr Genscher in suggesting a demilitarized East Germany, as part of a united Germany inside Nato, have been put forward".

Mr Hurd hinted that this would be one option to be considered in attempting to solve the problem of keeping Germany in Nato while satisfying Moscow's legitimate — if unrealistic — security concerns.

He accepted the need for a "rigorous review" in Europe and Nato to establish which policies needed to be kept and which should change "to ensure that flexibility which will be needed for our future success". He listed five elements of Nato as "necessary continuing attributes":

- Maintenance of its present membership. German membership was "a crucial element in the security of us all";
- The US strategic commitment — in other words an American nuclear deterrent;
- The presence of "significant" American, British and Canadian forces stationed in Europe — meaning a garrison in Germany;
- A "sensible" mix of nuclear and conventional weapons — necessarily requiring nuclear missiles based in Germany;
- An integrated command.

All but the last of these are being hotly debated in West Germany, with the pressure for more disarmament becoming a key issue in the December general election.

On EC relations with the emerging democracies in the East, he favoured individually tailored association deals.

He won applause when he said: "It is inconceivable to us that, of all peoples in Europe, only the German people should be denied that right (of self-determination)."

"That is our commitment and conviction."

Havel points way to a new course



President Havel of Czechoslovakia, left, welcoming Mr James Baker, the United States Secretary of State, to Prague yesterday. Herr Hans Modrow, the East German Prime Minister, also arrived in the Czechoslovak capital boosting Mr Havel's attempts to steer a new, independent course in his country's international relations (Peter Green writes). Meanwhile, Czechoslovak negotiators left for Moscow yesterday to begin a second round of bilateral talks concerning Prague's demands that the Soviet Union withdraw its 80,000 troops from Czechoslovakia by the end of this year.

Race to save East German economy

From Ian Murray, Bonn

Herr Helmut Kohl, the West German Chancellor, moved yesterday to stave off the collapse of the East German economy and to regain the political initiative with a call for immediate talks on currency union and economic reforms.

Herr Kohl said he would raise the matter, at his meeting next Tuesday and Wednesday in Bonn, with Herr Hans Modrow, the East German Prime Minister.

The Chancellor is trying to force the pace towards introducing the Deutschmark as a common currency in both Germanies, despite strong reservations from the Bundesbank. He made the offer

after a meeting of his Christian Democrat and Christian Social Union (CDU/CSU) executive yesterday, when it was also agreed to create a supplementary budget of DM7 billion (£2.5 billion) to meet the extra cost of helping East Germany and to pay for the integration of ethnic German refugees.

The budget, expected to be introduced next Wednesday, will set aside DM2.15 billion to subsidize the exchange rates for East Germans visiting the West.

Another DM2 billion is to help German refugees.

Other money will help improve transport links, the environment and promote

a scheme he has the final say. There has been mounting public criticism that the Bonn Government has failed to move quickly enough to help East Germany and to stem the flow of refugees, still pouring in at the rate of more than 2,000 a day.

In further moves, Herr Kohl presides over a Cabinet meeting today seeking to draw up a schedule for reunification in every sphere but defence, while West German political parties, brushing aside the East German plea not to participate in the March election campaign, are drawing up alliances with "brother" parties and preparing tours for senior speakers.

It would, he said firmly, take some time to accomplish. As the head of the institution which would have to run such

Aoun celebrates artillery success

West Beirut — General Michel Aoun's army yesterday celebrated the elimination of artillery positions in hills overlooking the town of Dbayeh five miles north of the capital, the general's most successful operation in his costly seven-day war against the Phalangist militia of Mr Samir Geagea (Juan Carlos Gumucio writes).

According to military sources, infantrymen backed by heavy artillery and tank fire stormed and destroyed seven militia garrisons and gun emplacements in the hills above Dbayeh which is on the coastal road linking Beirut with northern Lebanon and maritime lines used by the militias to ferry men and ammunition to its beleaguered garrisons in the capital. Mr Samir Geagea's forces were said last night to be trying to prevent tanks and other armour moving towards Jounieh and Byblos, two key Phalangist bastions.

Menem praises UK

Buenos Aires — President Menem of Argentina, in a meeting yesterday with Lord King of Warraby, chairman of British Airways, said he had "the highest respect" for Mrs Thatcher and her Government (David Brewerton writes). He is anxious to restore full diplomatic relations with Britain as soon as possible and said he is keen to encourage foreign investment in Argentina. The two countries may announce resumption of diplomatic relations next week when senior officials meet in Madrid. *Airline offer, page 23*

Hunt for bus killers

Jerusalem — As six of the 10 Israeli victims of Sunday's terrorist attack on a tourist bus in Egypt were buried yesterday, Egyptian police said they were close to tracking down one of the gunmen, a Palestinian travelling on a Jordanian passport (Richard Owen writes). Police are also hunting for a second Palestinian. The Palestinian driver of the attacked bus is being held. Police believe that the attack was mounted by Egyptian Muslim fundamentalists and Palestinian extremists opposed to the more moderate policies pursued by the Palestine Liberation Organization.

Koran publisher sues

Paris — The Paris-based publisher of the controversial, cartoon version of the Koran said yesterday that he was preparing to sue Islamic religious authorities in the courts in Tunis (Alan Tillier writes). Mr Youssef Seddik, a Tunisian publisher, said that he planned a British edition in May whatever the outcome of his case in Tunis. His case there will be based on the separation of church and state. His book, *If The Koran Had Been Told To Me*, was theologically correct, he said, adding that he was an Islamic scholar and had gone to considerable pains to avoid offence.

Boat people meeting

Kuala Lumpur — Malaysia and Vietnam have begun talks to link the Vietnamese boat people to a bilateral trade and economic agreement (M.G.G. Pillai writes). Dato Ahmad Kamil Jaffar, the Malaysian foreign secretary, returned from the first round of meetings in Hanoi last week and said that they would be resumed in Kuala Lumpur within four weeks.

TV hoax on Italians

Rome (Reuter) — A television documentary that convinced millions the Italian republic was founded on a fraud, after a 1946 referendum on abolishing the monarchy "had been rigged", provoked a storm of criticism yesterday. At the end of the programme, Gianni Minoli, the host, said the hoax had been staged to show how TV could be manipulated.

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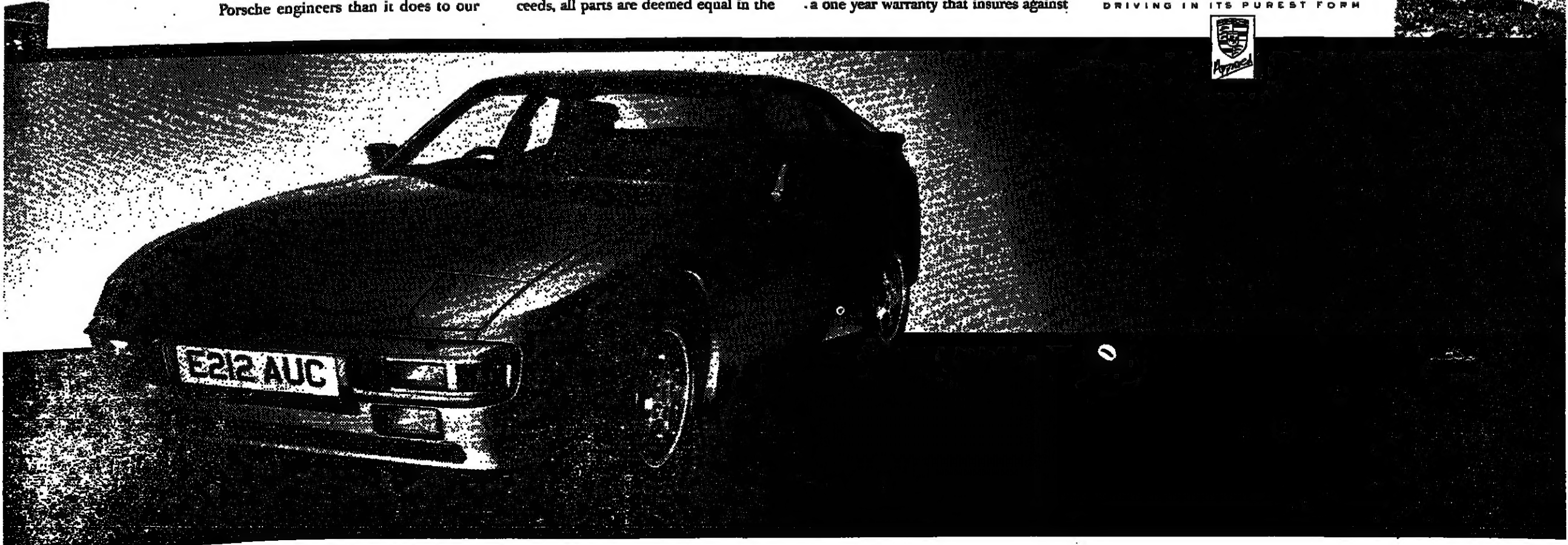
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PORSCHE

DRIVING IN ITS PUREST FORM



Protesters keep up Kashmir tension

From Christopher Thomas
Delhi

Thousands of anti-Pakistan demonstrators marched through Indian Kashmir's capital of Jammu yesterday as cross-border tensions escalated. The Pakistan High Commission in Delhi was besieged by protesters.

Events of the past 48 hours have demonstrated how quickly the Kashmir crisis could run out of control, despite clear evidence that both Delhi and Islamabad are struggling to contain it.

Both sides are under domestic pressure to adopt a tough stance. Mr Bashir Khan Babar, Pakistan's High Commissioner in Delhi, was summoned to the External Affairs Ministry yesterday to be told that a shooting incident on the border on Monday was the result of inflammatory actions and statements by Pakistani leaders.

The shooting happened when a large crowd — said by India to number 4,000 — marched towards the border. Some people crossed over and Indian forces opened fire, killing one and injuring 13.

Reports from Jammu said that more than 10,000 college students marched through the city in protest at Pakistani "interference" in Kashmir. The Jammu region is predominantly Hindu; the Kashmir Valley is mostly Muslim.

India formally conveyed its "grave concern and deep regret" over the shooting and the attempted border crossing. Foreign journalists are banned from Indian Kashmir but on-the-spot reports from Indian correspondents yesterday suggested that the crowd tried to cross at four border points. Most were stopped by the Pakistani rangers, but some finally got through at a section for United Nations observers.

Tensions over Kashmir could be inflamed even further during campaigning next week for key elections to eight state assemblies, most of them in the northern Hindi-language belt.

Mr Rajiv Gandhi, the former Prime Minister, and his



Indian forces using tear gas against Muslim protesters at Srinagar in Jammu and Kashmir state on Friday. Foreign journalists are barred from the area.

Congress (I) party are braced for another crushing defeat, the second in three months.

The expected defeat is bound to heighten dissatisfaction with Mr Gandhi's leadership, although there is still a keen sense that without him the party would split. It is the value of Mr Gandhi's name, rather than any conviction about his leadership, that has so far protected him from serious challenge.

More than 200 million people will be eligible to vote in the February 27 poll. Mr Gandhi's party traditionally dominated the Hindi belt until it was routed in last November's general election.

The campaign will be influenced by three crises — Kashmir, Punjab and a dan-

gerous Muslim-Hindu dispute over a religious site at Ayodhya, Uttar Pradesh. Both Kashmir and Ayodhya could inflame communal strife — Kashmir because of its broader Pakistan-versus-India dimension, and Ayodhya because it is in the middle of a volatile Hindu area where millions of Muslims also live.

To make matters worse, Hindu extremists have chosen February 14, when the election campaign will be in full swing, to begin construction of a temple at the site of a 16th-century mosque in Ayodhya. The National Front Government is trying to persuade organizers to delay the plan.

The Punjab crisis is also inflaming cross-border tensions.

Sind unrest threatens Bhutto

From Zahid Hussain, Karachi

Miss Benazir Bhutto, the Pakistan Prime Minister, faces a virtual collapse of law and order in her home province of Sind. Mounting ethnic tensions and raging street battles between the ruling Pakistan People's Party and the opposition Mohajir Qumi Movement (MQM) has led to curfews in seven leading cities in Sind and Karachi districts.

The Army was called in and heavily armed police were posted at state television and radio stations in Karachi on Monday, as the MQM, which virtually controls Karachi and

Hyderabad, the two main cities of Sind province, issued a general strike call against what it says are growing atrocities of the Pakistan People's Party.

Hundreds of MQM activists attacked police stations in Arambagh district of Karachi yesterday demanding the registration of murder cases against the People's Party leader. At least 13 people were seriously wounded in an exchange of fire and troops were called in.

More than 10 people have been killed in Karachi in pitched street gun battles over the last week.

Mr Aladaf Hussain, the main leader of the MQM, a militant organization of the Mohajir nationalists, has called President Ishtiaq Khan to dismiss the People's Party Government and declare emergency and presidential rule in Sind province.

Mr Hussain accused the People's Party of fanning ethnic conflict in the province to perpetuate its rule. Miss Bhutto has sent Mr Aitzaz Ahsan, her Home Minister, to Karachi to handle the situation.

Bush's choice of black judge puts liberals to test

From Susan Elliott, Washington

The nomination by President Bush of a black, conservative lawyer as a judge of the Court of Appeals in Washington — second in importance only to the US Supreme Court — was set yesterday to test the racial views of the country's liberals.

Mr Clarence Thomas, aged 41, is Mr Bush's first black nominee to the federal bench and nobody disputes that the Yale-educated lawyer is highly qualified.

The position he will fill was last held by Judge Robert Bork, who was rejected as a President Reagan nominee to the Supreme Court.

Mr Thomas, who grew up poor in the South before the civil rights crusade of Martin Luther King, is a conservative. Liberals seem to disapprove of him for one of the main reasons that Republicans describe him as a rising star. He is a critic of affirmative action, the quota system for employing racial minorities.

He is regarded as a potential successor to the Supreme Court's only black judge, Justice Thurgood Marshall, if the Democrat-controlled Senate judiciary committee, which started confirmation proceedings yesterday, approves his current nomination.

His approach to discrimination contrasts sharply with that of Justice Marshall, who has championed the view that blacks should be compensated with job and education opportunities for decades of oppression.

Mr Thomas resents what he calls "racism of sympathy" and has voiced frustration at the way affirmative action has degenerated, with the support of left-wing groups, into a system of quotas that also demeans minorities.

Yet Mr Thomas also fought the White House for failing to produce a "positive civil rights agenda" and, as Presi-

dent Reagan's chairman of the Equal Employment Opportunity Commission in 1982, he reformed policies for settling discrimination complaints.

Conservatives have been angered that the Senate judiciary committee, which is chaired by Senator Joseph Biden, a Democrat from Delaware, has been hunting for evidence that Mr Thomas discriminated against Hispanics while he chaired the commission.

"Clarence Thomas has felt the last of injustice," said Mr William Robinson, the Dean of the District of Columbia School of Law, in a letter to the *Legal Times*. "He's old enough to have experienced the pre-1964 apartheid system in this country."

Mr Thomas, a man of steady independence, grew up in Georgia when restaurants and bus seating were segregated. His father abandoned him when he was small and he was brought up by his grandfather from the age of seven. As the first black enrollee at an exclusive boarding school in Savannah, he received a good education but suffered personal indignities. At night classmates told him to smile "so we can see you". One of his peers wrote in a yearbook: "Keep on trying, Clarence. One day you will be as good as us." Later, he read Malcolm X, toyed with black nationalism and eventually held posts as Assistant Attorney General in Missouri.

"His life is his own best testimony," the *Wall Street Journal* wrote in an editorial.

But civil rights groups are divided. Fourteen liberal members of Congress have opposed his nomination to the Court of Appeals. The nomination has drawn so much attention in Washington that leaders of prominent civil rights organizations are not taking a stand.

Mafia trial

Dapper Don bets on beating rap

From Charles Bremner, New York

A New York jury yesterday started to consider the fate of Mr John Gotti, the last surviving "Godfather" of the American Mafia, after a circus-like trial that appeared only to have boosted the defendant's belief in his invincibility and standing as a media celebrity.

"No problem," Mr Gotti chuckled as he left the courtroom surrounded by his entourage of soldiers to await the jury's verdict on a charge that he ordered the shooting of a disrespectful union official. If convicted, Mr Gotti will face a life sentence.

Mr Gotti, whose taste for expensive tailoring has earned him the nickname Dapper Don, has laid three-to-one bets that he will beat the latest rap that federal prosecutors have brought against him in their war to cripple his command of the Gambino "crime family".

The Gambinos are the only old-style Mafia clan still operating after an unprecedented purge of the mob hierarchy in the 1980s. In a three-week televised trial, Mr Gotti's lawyers worked hard to undermine the two key points of prosecution evidence — a tape-recording in which he is alleged to have ordered the shooting and the testimony of an underworld associate. The prosecutors were forced to acknowledge that the recording, made at the

Bergen Fish and Hunt Club where Mr Gotti does business, was so murky that it was open to varied interpretation.

Mr Bruce Cutler, the chief defence lawyer, denounced the prosecutors for waging a vendetta against his client. "The majesty of this courtroom can be sullied with the corruptness of this case," Mr Cutler told the jury. "In the prosecutors' lust for headlines and a noteworthy figure as they accused, they forgot the truth."

In a stumbling summary, Mr Michael Cherkasky, the prosecutor, explained to the jury why Mr John O'Connor, the victim of the shooting, had turned up as a defence witness to say he had no idea who shot him. "If you get shot by John Gotti for breaking up a restaurant," Mr Cherkasky asked, "what happens if you testify against him?"

Laughing off the affair as the jury went out, Mr Gotti quipped to his television audience: "The people aren't trying me. The people like me, at least I think they do."

But the Don, whose word is said to strike fear throughout the New York underworld, was not pleased by a personal slight made by the prosecutor against his own lawyer. "Did you hear him zing my lawyer?" Mr Gotti asked reporters. "Bruce should hit him on the chin."

Far right threat hangs over Mandela

From Gavin Bell
Cape Town

The personal safety of Nelson Mandela after he is released is a source of profound concern to the South African Government and the African National Congress.

The furious reaction of the white right wing to the removal of bans on the ANC has fuelled fears of Mandela falling victim to an assassin's bullet and of ensuing chaos.

Such an event would deprive South Africa of arguably the only man capable of reconciling its races and tribes after generations of conflict, and would wreck the Government's peace initiative.

President de Klerk, in announcing his landmark reforms on Friday, referred specifically to Mandela's security as a factor in delaying his release.

Since then, the rhetoric of right-wing politicians and sporadic violence by their extremist followers, have done nothing to diminish the anxiety.

Dr Andries Treurnicht, leader of the far-right Conservative Party, has condemned Mr de Klerk's moves as "absolutely outrageous", and announced a national campaign aimed at recruiting a million supporters to

oppose the Government. The white population would be mobilized, he said, under the slogan: "A free nation in its own fatherland".

Mr Tom Langley, a Conservative front-bencher, said he would not be surprised if young whites resorted to violent confrontation, and the leader of the ultra-right Boerestaat Party has warned of the threat of civil war.

While such statements present no direct threat to Mandela, there are well-armed fanatics in clandestine white organizations who do.

A shotgun attack on the British Embassy in Pretoria at the weekend was a reminder of what they are capable of against ill-defined targets. The assailants had time to run up a flag of the old Boer republics and daub a slogan "The struggle begins — Order of the Boer People" on an embassy gate.

Two separate incidents on Saturday highlighted the savagery in extremist ranks. In Transvaal, six white men in vehicles picked up a number of blacks, saying they had work for them, took them to a remote spot and, with fists, feet and whips, beat them. One was allegedly kicked to death. Police said the whites were arrested, and would be charged with murder and attempted murder. In the Orange Free

State, members of a far-right organization stormed a building, when they spotted a photographer from an Afrikaans newspaper on a balcony, and severely assaulted him. He is recovering in hospital.

Outside Parliament Buildings in Cape Town yesterday, a white man dressed in a smart business suit, clambered to the top of a statue of Jan Smuts, South Africa's wartime leader, bearing a large South African flag and a placard denouncing Mr de Klerk as a traitor.

To the amusement and derision of a multiracial crowd, he proceeded to rail in Afrikaans — and then obligingly in English for a television crew — that the President had betrayed the white community.

A young coloured woman summed up the mood by calling out: "Get down, man, we don't kneel at your feet any more. Viva Mandela!"

Compared to other countries where public figures are under threat, security here often appears lax, and a long list of anti-apartheid activists murdered in recent years testifies to the impunity with which white "death squads" operate.

Mandela's first days of freedom may be the most crucial. He will be besieged by thousands of admirers,

and pursued by hordes of journalists wherever he goes.

Mr Johnny Isaal, a prominent ANC activist once wanted by the security police, says the threat to Mandela should not be underestimated. "We are taking this very seriously. The right is in a very confused state; they are acting irrationally, and have already started attacking and killing blacks."

He said the best solution would be for Mandela to be guarded by his own "soldiers" from the armed wing of the ANC. "The Government allows other politicians who visit the country to bring their own armed bodyguards, so why not Mandela? If we cannot protect him with arms, we will do so with our own lives if necessary."

Mr Isaal discounted suggestions that Mandela was under threat from black radicals opposed to any form of negotiations with the Government.

Dr Gerrit Viljoen, the Minister for Constitutional Development, said yesterday that Mandela would be released "very soon" and special security measures were being considered.

In the heated political climate, Mr de Klerk may also be a potential target, but Mandela clearly runs the greater risk.

South Africa orders out British tour journalists

From Ray Kennedy
Johannesburg

South Africa yesterday ordered two British reporters covering the controversial tour of the country by Mike Gatting's team of English cricket rebels to leave immediately.

Paul Weaver of *Today* had his temporary work permit withdrawn, and Gareth Furby

of Independent Radio News was said to have entered the country as a tourist and without documentation to work.

Weaver has been in Pretoria's bad books since the tourists arrived on January 19 when he wrote a graphic first-person account of police action against demonstrators. Mr Gene Louw, Minister of Home Affairs, alleged yesterday that Weaver arrived at the airport two hours after the incidents "on which he reported so recklessly".

He said Furby had said he was visiting South Africa to see friends "but was actually reporting on the cricket and other events". He added: "He is not a sports writer and it is clear that his reporting is focused on causing maximum negative perceptions concern-

ing the tour as well as police actions."

They are the first journalists to be expelled from South Africa for three years. A number of resident foreign correspondents were ordered out after a state of emergency — partially relaxed by President de Klerk last week — was imposed and draconian censorship laws were enacted to restrict coverage of police action to tackle

nationwide black unrest. Although Weaver's report was written for the British tabloid market, his expulsion is certain to arouse questions about how genuine the Government is about letting the world see all sides of the reform process.

Thousands of applications have been received by Pretoria for accreditation to cover Nelson Mandela's release.

Cricket protest, page 42

Japan cult chief offers salvation

From Joe Joseph, Tokyo

Mr Shoko Asahara, a maverick Buddhist sect leader who makes devotees drink his blood and sip potions brewed from his long black hair, is offering Japanese voters an unusual alternative to the grey-suited candidates in this month's general election.

His notoriety grew after police questioned him about the disappearance last year of a lawyer who fought for families that had lost children to his cult. Mr Tsutomu Sakamoto, aged 33, his wife and his baby son vanished from their home in Yokohama more than two months ago and their whereabouts remain a mystery. Police found a badge of Mr Asahara's sect on the floor of the Sakamoto's empty house.

Mr Asahara has assured police he knows nothing about the sudden disappearance, and the drama has done little to dull the enthusiasm of his 4,000, mostly young, disciples.

A tubby, bearded man aged 34, Mr Asahara is offering the country salvation from what he predicts will be a US-Japan

economic war, a surge in nationalist fervour and a revival of militarism.

He says he can protect Japan from these plagues if he is voted into Parliament. He does not explain why he will not use his mystical powers even if he remains an ordinary Buddhist preacher.

His posters are all over Tokyo and subway exits are thronged by his followers, all wearing rubber masks of his podgy face. But few outside his secretive inner circle believe in his powers.

He claims to be able to levitate and to hold his breath and meditate for hours under water. Photographs are the outside world's only proof and darkroom experts say the pictures are clumsy photo-composites. The one passable levitation photograph shows him cross-legged with his long hair trailing upwards, suggesting that rather than rising he was crudely snapped falling from a height.

Mr Asahara claims he is "the only priest in Japan who has ever reached the ultimate

Nirvana" and has "descended from a legendary utopia to this secular world as a saviour".

The Asahara cult is one of several new religions that have sprung up to satiate Japanese youngsters' thirst for the

disenchanted former follower said: "Though we did not see the blood being taken from the master, they handed out a small wine glass containing three to four teaspoonful of blood to each of us."

"Well, it had no effect. I could not get the power. I decided to leave the cult when they asked me to write a will saying that all my property would go to the cult if I died."

A father who finally got to see his daughter after months of badgering the cult's headquarters wept when he saw "how she had become skin and bones in such a short time. I cannot sleep at night because I am so worried."

However, Mr Asahara retains a troop of devoted followers, who say that they have found truth, enlightenment, the secret of rejuvenation and even learnt how to conquer cancer under his guidance. With such powers, Mr Asahara and the 24 of his disciples running with him on February 18 should find the challenge of the hustings easy.



Mr Asahara: Would-be MP who claims he can levitate.

Iran and France 'discuss deal to free American hostages'

By Alan Tiller in Paris and Andrew McEwen in London

The French newspaper *Le Figaro* said yesterday President Bush and President Mitterrand had discussed a proposal by Iran that a Lebanese prisoner held in France should be freed as part of negotiations to free American hostages held in Lebanon.

The report came amid renewed indications that President Rafsanjani of Iran is again looking for a way to improve links with the West. However, because of extreme sensitivities left by the Iran-Contra scandal both sides are showing great caution.

According to *Le Figaro*, Iran sought the release of Anis Naccache, who was sentenced to life imprisonment for killing two people during a 1980 assassination attempt in Paris against Mr Shapur Bakhtiari, the former Iranian Prime Minister. The newspaper said his release was a key factor in negotiations for the freedom of American hostages. Mr Terry Anderson, regional bu-

reau chief for Associated Press, and Mr Thomas Sutherland, dean of the faculty of agronomy at the American University of Beirut, are among eight Americans believed to be held in Lebanon.

Naccache, aged 36, has described himself as the European spokesman of Hezbollah, which is believed to be holding most of the hostages. It has links with hardline elements in Tehran.

He has served nearly 10 years, and *Le Figaro* said his sentence might be commuted to 20 years, leading to his freedom as early as next year.

The US has repeatedly denied that it negotiates with kidnappers, though negotiations with Iran would not fall into that category. Western diplomats said, however, that Washington had not made any recent approaches to Iran.

M Roland Dumas, the French Foreign Minister, is believed to have discussed the issue with Mr James Baker,

the US Secretary of State, when they met for breakfast during a stopover at Shannon airport in the Irish Republic yesterday.

The last French hostages held in Lebanon were freed in 1988 after Paris agreed to restore diplomatic relations with Iran. The imprisonment of Naccache has proved an obstacle to a further improvement in Franco-Iranian relations. He ended a five-month hunger strike last month at the request of Iranian leaders, according to his lawyers said.

France and Iran have been holding regular negotiations over a \$1 billion (£588 million) loan granted to France by the late Shah, but this is said to be not directly linked to the hostage issue.

The Iranian newspaper, *Tehran Times*, suggested last August that Iran would intervene with the hostage-takers if the US released Iranian assets frozen 10 years earlier by President Carter.

Strikes hit services in Greece

Athens (Reuters) — A wave of strikes engulfed Greece yesterday with power blackouts in the capital and port operations severely disrupted.

Hospital doctors and bus drivers were also among those demanding more pay and fresh cuts on rising costs. About 30,000 electricity workers began a two-day strike yesterday.

Briton critical

Singapore (Reuters) — Norman Parkinson, the British photographer, improved slightly after brain surgery here but remains critically ill.

Envoy ousted

Geneva (AFP) — A Chinese diplomat was expelled from a meeting of the United Nations Commission on Human Rights here when he tried to photograph a Tibetan who spoke during the debate.

Satellite plan

Abu Dhabi (Reuters) — Iraq will soon launch its own satellite after last year's test of a carrier rocket, an Iraqi official was quoted as saying.

Student riot

Seoul (Reuters) — Hundreds of South Korean students, denouncing the merger of President Roh's party with two opposition groups, fought a battle with riot police here.

Cholera move

Lusaka (AP) — The Zambian Government has closed all schools in the capital to stop the spread of cholera.

Nepal arrests

Kathmandu (AP) — Authorities arrested 60 more members of the banned Nepali Congress Party, a party spokesman said.

Doctors lost

Nairobi (Reuters) — Two doctors working for the medical charity Médecins Sans Frontières are missing in southern Sudan and thought to be in the hands of rebels.

Killer jailed

Los Angeles (Reuters) — Milos Kivana, a Czechoslovak-born obstetrician, has been jailed for 53 years for the second-degree murder of eight babies and a foetus.

Order defied

Kuala Lumpur (Reuters) — More than 3,000 Malaysian plantation labourers defied a government order and remained on strike to press their pay demands.

Priest out

Washington (AFP) — The Roman Catholic Church's archdiocese of Washington has excommunicated Father George Stallings, a rebel black priest who started his own African-American church last year.

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February 6 1990

PARLIAMENT

Sentencing change 'is biggest in 50 years'

Wide-ranging changes in the sentencing of criminals were outlined to MPs by Mr David Waddington, Home Secretary, when he made a statement on his White Paper, *Crime, Justice and Protecting the Public*.

He said that the proposals pointed to the most fundamental and far-reaching changes for at least half a century in the way offenders were punished.

Mr Waddington said that, in preparing the proposals for a coherent legislative framework for sentencing, the Government's aim had been to ensure that offenders were punished according to the seriousness of their crimes, to see they received their just deserts, and to see that the public was properly protected.

Really serious crime, particularly serious violent crime, had to be followed by really severe punishment. The right punishment for serious violent crime was a long prison sentence.

The Government believed that it should have at the forefront of its mind the victims of crime. It was time to spell out what victims were entitled to expect, what help was available to them, and to consider what more had to be done.

The Government would be publishing a Victims Charter on February 22, European Victims Day.

Mr Roy Hattersley, chief Opposition spokesman on home affairs, said that Labour strongly supported the principle on which the White Paper was based.

There should be a distinction in sentencing policy between violent and sexually related crimes and less serious crimes against property. Less serious offenders should be punished in the community. For first offenders, prison was more likely to

HOME OFFICE

promote a life of crime than prevent it.

Labour welcomed linking fines to an ability to pay, the requirement on courts to consider probation reports before awarding custodial sentences, and to give reasons for awarding prison sentences.

Labour had no argument with the principles, but only with the way in which they would be implemented.

There were still discrepancies between sentencing in different courts, between men and women, and black and Asian British citizens. The Government had urged the judiciary to make more use of non-custodial sentences, but it had not responded.

Steps should be taken to ensure greater consistency in sentencing policy. The Government should not have set its face against a sentencing council.

Labour welcomed the proposals to make probation automatic for prison sentences of less than four years. If the Carstairs report (on parole arrangements) was implemented, what assessment made of the effect on the number of men and women serving custodial sentences?

If parole were only given when half the sentence had been served, the prison population would rise by 4,000. It would be absurd if the first effect of the White Paper was to increase the prison population.

When the Government made its statement on compensation, it should, as an absolute minimum, replace the right to compensation that was reduced or removed by the Criminal Justice Act, 1988.

Changes that had been made in the threshold for those entitled to claim compensation for

violent crime had removed that right from about 10,000 people a year. The Government should ratify the European Convention for victims of violent crime.

The Government's task was to reduce both crime and the prison population from their present record levels. The real test of its determination to do so, was the courage with which it put the principles in the White Paper into practice.

Mr Waddington said that the Government was determined to make sentences served closer to the ones that were passed by ensuring that everyone served at least 50 per cent.

The Opposition had shrunk from that added protection to the public and was determined to stick to the policy of offenders, even violent ones, being released into the community after serving only a third of their sentence.

The prison population was not at record levels; it had fallen by 2,500 in the past 12 months as a result of judges responding to calls to send fewer people to prison.

The Government did not believe that an elaborate structure, such as a sentencing council interfering in judicial discretion, was the right course. Mandatory sentences could result in far longer sentences.

No one had been able to make a precise estimate of the effects of the new package. But the Government looked to the future with confidence and in the belief that it would have continuing downward effect on the prison population.

Mr John Wheeler (Westminster North, Ch), a former prison governor, said that the proposals were among the most radical and practical in almost 30 years. Among other things, hoodlums would at last be dealt with in an accountable way, as the public wanted.

Mr Robert Maclean, Liberal Democrat spokesman on

home affairs, said that there was much to welcome in the White Paper in its clear attempt to distinguish between serious crimes and less serious crimes which were unsuitable for custodial treatment. That was a big step in penal policy.

However, many would have some doubt about the efficacy of the proposed measures. The Court of Appeal guidelines had proved ineffective in producing consistency in sentencing and in reducing the extraordinarily long sentences as compared with those in other countries. Mr Waddington should not set his mind against a sentencing council and sentencing guidelines if the proposed measures did not achieve the results sought.

Mr Waddington said that he did not think that a new body would achieve more than the present system had. He understood that a sentencing council would merely lay down guidelines on appropriate sentences for particular categories of offences.

Credit must be given to the judges. Sentencing practice, particularly with regard to young offenders, had been changing, and that was a reason for the fall in the prison population.

Mr Steven Norris (Epping Forest, C) said that there could be no more powerful weapon to reduce criminality than linking offenders' rights with responsibilities.

Mr Waddington said that parents had the first opportunity to inculcate into children a sense of right and wrong and respect for the property of others.

Mr Jack Ashley (Stoke-on-Trent South, Lab) welcomed the intention to give tougher treatment to those guilty of violent crime. He hoped that those guilty of violent rape would get the toughest treatment of all. The Criminal Injuries Compensation Board had proved pathetically inadequate to its task.



Mr Austin Mitchell (left) with Rachael Garley, the model, and Mr Frank Field at the Queen Elizabeth II Conference Centre in London, yesterday, at the start of Challenge, part of a retail industry drive to buy British-made clothing and shoes.

Mr Waddington said that the board's powers had recently been extended. It could make compensation awards in some cases, and to women who decided to have children after a rape. Efforts were continually being made to extend the remedies for victims of crime.

Mr John Gower (Ryedale, C) said that the concept of the punishment fitting the crime and his policy of getting tough with violent offenders would be popular with the public. Did the

White Paper include measures to deal with football hooliganism?

Mr Waddington said that curfew orders monitored by electronic tagging might be applied.

Mr Ivor Stannbrook (Orpington, C) congratulated Mr Waddington on the proposals, but said that it would be very undesirable if the Government were to fetter judicial discretion in sentencing and produce a system of mandatory sentencing.

Mr Jacques Arnold (Gravesend, C) asked for an assurance that the community penalties would be tough on hooligans. Would they be put to work doing something useful?

Mr Waddington: We are going to lay down national guidelines for community service so that there is consistency. I can assure him that we have in mind that community service should be tough and demanding.

Lord Widdowson, page 14
Leading article, page 15

Bill would tackle car fraud

Dishonesty and fraud were rife in the motor trade and the time was long overdue when they should be tackled by legislation, Mr Gareth Wardell (Gower, Lab) said.

He was given leave under the 10-minute rule to introduce the Motor Trade (Consumer Protection) Bill. It would give trading standards officers the power to inspect used cars for sale on garage forecourts. He said that each year 7.5 million secondhand cars were sold.

Protest over expulsions

The Government had told South Africa that it regretted the expulsion of Mr Paul Weaver of Today and Mr Gareth Purby, of Independent Radio News, Mr Thatcher said at questions.

Mr Paddy Ashdown, leader of the Social Democrats, protesting about the expulsions, said that it was time, not to relinquish sanctions, but to maintain international action until democracy was established.

Passports in Berlin

British passport holders are unable to cross to East Berlin through the Brandenburg Gate, Mr William Powell (Corby, C) said at question time. He told MPs that he had tried to cross there yesterday.

Border guards had courteously directed him to Checkpoint Charlie because people from this country were only able to cross under the treaty signed in 1948. He called for the arrangements to be revised.

Homeless aid

Government departments are looking at how government policies work together to ensure that appropriate assistance is available for homeless people, Mr Christopher Chope, the Secretary of State for the Environment, said in a Commons written reply.

Parliament today

Commons (2.30): Questions: Foreign and Commonwealth Office. Motions on social security benefits and regulations.

Lords (2.30): Debate on the role of the free market economy.

Mackay pledge on embryo research

The Government is to consider how to meet anxieties about the protection of an embryo in its first 30 hours, after a decision has been made on the general issue of whether experiments should be permitted on embryos at any stage.

During the committee stage of the Human Fertilisation and Embryology Bill in the House of Lords, Lord Mackay of Clashfern, the Lord Chancellor, said that the Government would consider in the light of the decision on research whether the controls in the Bill for the period before the two-cell zygote stage were sufficient and would decide whether to introduce its own amendment.

Lady Elkes (C) moved an amendment to define an embryo as existing from the time when the two-cell zygote stage is reached, rather than, as in the Bill, from the first cell division to create a two-cell zygote.

She said that the amendment would not affect a later decision on whether to ban or permit experiments on embryos. It was not a wrecking amendment, but sought to ensure that the Government commitment that both Houses should have a free vote on research was fully honoured.

The Bill defined an embryo as beginning with the appearance of a two-cell zygote, but that was about 30 hours after the sperm entered the egg.

Under the Bill as it now stood, if research on embryos were not permitted, it would not be permitted from the two-cell zygote stage.

The amendment would close this 30-hour gap.

Lord Mackay of Clashfern agreed that the amendment would not affect the later decision on banning research. He said that the Bill defined an embryo by the point when the process of fertilisation was completed with the appearance of the two-cell zygote.

He recognized Lady Elkes's concern that that would leave the embryo unprotected for about twenty-four hours. Scientifically, from the time when

HOUSE OF LORDS

human sperm and ova were mixed there were two periods before the appearance of the two-cell zygote when it was possible to tell by observation alone whether penetration had occurred, interspersed with periods when that was not observable. A final period of uncertainty was followed by division into a two-cell zygote. From then it was always apparent that fertilisation had been completed.

They should not anticipate the decision on research, but he recognized the fear that the definition of embryo might leave uncontrolled for about twenty-four hours any research in vitro up to the two-cell zygote stage. No one would be allowed to create embryos except under licence. If research were banned, the Bill would prevent research projects to create two-cell zygotes.

Lord Ennals, from the Opposition front bench, said earlier that on this issue he spoke only for himself. The time to look at this amendment was after the vote on research and on report. It would be unwise to be pushed into a new definition, particularly one with difficulties.

The Duke of Norfolk (C) said that the pro-life group wanted no experiments from fertilization onwards. Experiments on drugs to prevent fertilization and on abortion pills might be allowed under the Bill defined more accurately when life began. "As the Bill stands, anyone could produce embryos and perform any kind of research upon them without a licence so long as they were destroyed before the two-cell zygote stage."

Lord Adrian (Ind) said that if research were not banned, then it would be important that the period of 30 hours be covered by a new definition. In the light of the Lord Chancellor's promise to consider the matter on report she would withdraw the amendment.

Lord Mackay of Clashfern, Lord Chancellor, opposing the amendment, said that it was not as attractive as it might seem. It would restrict the offering of package deals to borrowers at a discount. Provided that there was no element of coercion or conditionality, a package of services could benefit the borrower and the lender. Package deals could be in the interests of the consumer.

Lady Gardner of Parkes (C) said that, provided there was no compulsion on the parties, it was right that there should be a free market in legal aid. Two-thirds of cases things were not bad that somehow justified the fact that in one-third of cases they were. In 30 per cent of cases people were getting a raw deal. "If she is going to try to get at the truth, why doesn't she go for the whole truth?"

Mr Thatcher said that she had got the report and had read it very carefully. It gave a better summary than had Mr Kinnock.

It said: The overall picture is of a service in which the quality of what is of a reasonable quality or better. This is a sound basis for improvement and change and should be recognized as such. The report had gone on to say that the same things that were wrong and needed to be remedied (Labour interruptions), but across the schools inspected, 70 to 80 per cent of the work seen was judged to be satisfactory or better.

"Roughly one-third of all levels were judged to be very good. That is not the profile of a service in great difficulty."

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Calm down, Thatcher tells Kinnock

An angry Mr Neil Kinnock was admonished by the Prime Minister at question time when he attacked her over the "lousy deal" that a third of children were getting in the nation's schools.

He was joined by Conservative backbenchers Mrs Theresa May and Mrs Margaret Thatcher, who said that she was glad that the inspectors whose report he was quoting dealt more calmly with the subject than he. She accused him of being temperamental and not listening to her answers.

Mr Kinnock opened the exchanges when he asked if she accepted the conclusions of the inspectors' report which stated that a third of school children were getting a raw deal. "Does she not consider that to be a damning indictment of her Government?"

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EDUCATION REPORT

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HOUSE OF LORDS

The Scots could not "touch it with a bargepole".

Lord Mischon, an Opposition spokesman on legal affairs, said that, without a grant of legal aid, 70 per cent of the population could not face a long civil case. The Opposition pleaded with the Government not to make a concession of the ideal that the courts were open to all. The proposal must not be a substitute for legal aid.

Lord Donaldson of Lynton (Ind) said that the clause was not in the interests of the client as a consumer.

Lord Morris (C) said that 90 per cent of people thought it a positive evil that the lawyer had no financial interest in the case. Over and over again they felt that that meant that he had little or no reason to exert himself. The People spoke of the casual attitude of their legal representatives in cases. Workers in magistrates' courts and in other

courts believed strongly that a financial interest, properly geared, would concentrate the mind of lawyers much more.

The Lord Chancellor, Lord Mackay of Clashfern, said that this clause was not a substitute for legal aid. It would be no part of the conditions required for an applicant for legal aid that he should try first for a conditional-fee arrangement.

He was not seeking in the clause to do anything more than make a concession of the ideal that the courts were open to all. The proposal must not be a substitute for legal aid.

The clause made it lawful to have a conditional-fee agreement related to the actual fee, with an "uplift" which he had described in the White Paper as modest.

From the moral point of view, there seemed to him no objection.

Such a right over and above legal aid struck him as a valuable one for the client. The agreement related to work done

and not, as in America, to the amount of "damages". The arrangement would include, so far as the professional rules were concerned, the requirement that the client had a reasonable case.

Lord Mischon asked if he would accept an amendment calling for a legal-aid authority not to take into account such an agreement when deciding on whether to give legal aid.

Lord Mackay agreed in principle (the amendment was later accepted without a vote).

The clause was carried by 136 votes to 56 - Government majority 80.

● CORRECTION: The report on Friday of the committee stage should have said that Lord Mischon's successful amendment was to ensure that institutional conveyancers would have to abide by the same rules on disclosure and accounting for commissions as now apply to solicitors. He pressed the issue to a vote after failing to be satisfied by the Lord Chancellor's assurance of consultation on the issue.

Labour offers policy changes

By Nicholas Wood
Political Correspondent

Labour is prepared to alter its policy review in the light of the opinions of businessmen, Mr Neil Kinnock indicated yesterday at the launch of a campaign aimed at enhancing the credibility of its industrial policies.

In a move highlighting the Opposition's desire to rid itself of the anti-business image of the early 1980s, the Labour leader said that he was prepared to be flexible over his party's plans for levy on firms to pay for training.

The plans are opposed by the Confederation of British Industry.

He also defended his policies for a partnership with industry against the accusation that they were a rebash of the ideas of the Wilson Administration years.

He said that, if such policies had been followed over the past 25 years, Britain might not now be lagging behind countries that had stuck to policies of regional development, investment support and training.

"Any system, whether it is levy and rebate, which we favour in the absence of a better alternative, or training credits favoured by the Confederation of British Industry or a combination of the systems that are in existence elsewhere in the European Community would recommend itself to us."

"We want to get the job done with the

INDUSTRY

least bureaucracy and the best product possible.

So far, we believe that the levy system, working on the German model, recommends itself most."

Mr Kinnock's readiness to reconsider the mechanism for his training policies contrasts with the policy review, which commits the party to setting up a national training fund paid for by a payroll levy of 0.5 per cent, the taxpayer and European Community funds.

Mr Kinnock, who has already held a number of private meetings with industrialists, announced a series of "business seminars" at which industrialists would be invited to "scrutinize and bring their ideas and experience to bear on the policy approach presented by our policy review."

A key objective would be to see if there were improvements to be made to the present proposals, he said.

Meanwhile, Mr Nicholas Ridley, the Secretary of State for Trade and Industry, said that Labour's plans for a "little bit of nationalization, intervention, economic planning and extra taxation were a call for a 'little bit of what failed in Eastern Europe'."

Mr Gordon Brown, the Opposition's chief trade and industry spokesman, gave more details of the Industry 2000 seminars to be held in the North-west, the Midlands,

East Anglia and Newcastle over the next two months.

He said: "We are entering into the most sustained dialogue with industry that a political party has been able to do for many years."

"We believe that we are leading a new national consensus that involves a partnership and concentrates on a skills gap, a technology gap, a science gap affecting the economy."

Tougher takeover rules, support services for small businesses, technology transfer to small and medium-sized firms, and balanced growth across the regions of the United Kingdom will be the topics to be discussed at the seminars.

The campaign will also highlight the case for more research into new technologies, and for better job training.

"These discussions will inform the current stage of Labour's policy review, the conclusions from which will be presented in the spring."

Labour knows that "economic competence" remains one of its weak spots and the latest campaign is an important plank in its efforts to enhance its credibility in the eyes of the electorate.

But its prescription will continue to be attacked by the Tories as "meddling" in the affairs of individual firms and wasting money on a host of unwanted quangos more than one million according to a Central Office briefing to Conservative MPs.

Royal Navy debate

Wrens will sail with the fleet

The following report of later speeches in the annual Commons debate on the Royal Navy appeared in later editions yesterday.

The breaking of generations of Royal Navy tradition was announced by Mr Archie Hamilton, Minister of State for the Armed Forces, when he told MPs that women would in future be able to serve on board Royal Navy warships.

Women would serve in a wide range of ships, including the carriers and amphibious ships, he said, when winding up the debate. A team had been appointed to plan an early selection and modification of vessels. The aim was for the first Wrens to be embarked by the end of the year.

Earlier, Mr Jonathan Sayeed (Bristol East, C) had urged him against making such an announcement, saying that to have women on board ship would upset sailors' wives.

Mr Sayeed said that families and particularly wives believed that to have women operating at sea, in cramped conditions for a

long time, would put additional pressures on the men - and on their wives. Being cooped up in a small vessel created jealousy and tensions.

Mr Menzies Campbell, Liberal Democrat defence spokesman, said that he was against any reduction in the fleet of 50 frigates and destroyers as a result of arms reductions in other directions.

If troops were withdrawn from mainland Europe some means of replacement would be required in times of an emergency. That would ensure that the Navy continued to play an important role.

Mr Anthony Nelson (Chichester, C) said that a defence review of some kind would certainly be necessary. "I believe the should not put off for long the start of that review. It will take time, but any shift in our procurement or change in numbers in the armed forces will necessarily take time as well."

Mr Michael Woodcock (Elmham, Port and Newton, C) said that it was wrong and wasteful for women to be prevented from



The land where Stalin lives on

In the political turmoil of Eastern Europe, only Albania clings stubbornly to old-style Marxism. But behind the repression and the obsessive, all-pervading suspicion of outside influences, its people seem curiously content. George Hill went to the last outpost of orthodoxy to find out why



A people in the shadows of history: a statue of Stalin still stands in Tirana, the capital of Albania. To visitors, the sense of physical and intellectual claustrophobia is deeply oppressive

Eastern Europe's last domino is still standing, after all. As communist regimes tumble all the way from the Baltic to the Black Sea, commentators have hastened to extrapolate the trend to Albania, the poorest, hardest regime of all, the last redoubt of unabashed Stalinism. In neighbouring Yugoslavia, the first communist country to break free of Stalin's domination, reports were rampant last month of disorder and repression just across the border. Ironically, it is Yugoslavia which now faces disorder — verging on civil war — in its province of Kosovo, where almost nine out of 10 of the population are ethnic Albanians. Dozens are reported to have died in clashes with riot police, and last week the red flag of Albania, with its black, two-headed eagle, is flaunted by Kosovo dissidents with the same fervour as the former banners of Estonia, the Ukraine and even of the Tsars are brandished by demonstrators in other parts of Eastern Europe.

Meanwhile, Albania preserves a stoic and wary calm, as far as it could judge on a recent 500-mile journey through the south and centre of the country. Even in the capital, Tirana, the crowds taking their evening promenade seemed outwardly contented with their lot, at a moment when fresh reports of widespread shooting there appeared in the Greek Press. In the beautiful mountain stronghold of Gjirokastra, in the heart of the allegedly repressed Greek minority community, the townspeople seemed cheerful as they chanted and whistled in the cobbled streets, or waited their turn to be shaved with a cut-throat razor in the centre of local male gossip, the barber's shop.

According to eye-witnesses, the dissidents' cry in Kosovo is: "Democracy!" It is a tragic paradox that Yugoslavia, which used to be the least oppressive state in Eastern Europe, has been so split by ethnic discord that no emboldened minority can identify democracy, even rhetorically, with the most undemocratic regime in the region. The same paradox was apparent last year when the Moldavian minority within the Soviet Union called for unity with their kinsmen in Romania even while Romania was still in the grip of modern Europe's most vicious dictatorship. Last month, Soviet Azerbaijanis tore down the frontier fence which separated them from their fellow-Muslims in the grim theocracy of Iran. Blood is proving to be thicker than the water of ideology all through the outlying regions of Stalin's disintegrating empire.

In the last resort, blood is probably a more relevant factor than ideology in explaining the anomalous durability of the Albanian regime, in its timewarp of the 1940s. The verbiage of Marxist-Leninist ideology is ubiquitous — printed in stark red and white on buildings and hoardings, picked out in white stones across mountainsides in letters 20ft high, and the only merchandise in what must be the most depressing bookshops in the universe. But the underlying significance of the message is akin to that expressed in the name of the IRA's political front, Sinn Féin — "Ourselves Alone". Independence is the central political issue in Albania. The obsessive suspicion towards all

outside influences which motivated Enver Hoxha, its leader for 40 years until his death in 1985, looks less like paranoia when one remembers that at different times in the 40 years before that, Albania had been partly or wholly under the control of no fewer than seven outside powers. Self-rule had existed only briefly, and democracy not at all.

Hoxha's reign was one long story of ties broken off with allies he suspected of growing too dominating. His fear of being beholden was so extreme that he wrote a ban on foreign indebtedness into the national constitution. He ordered the construction of thousands of concrete machine-gun emplacements, turning the whole country into a fantastic pattern of Maginot lines. Religion, a long-standing source of internal division, was summarily suppressed. In effect, the regime chose to be separate, whatever the consequences — to be poor rather than dependent. Hoxha's successors, more pragmatic in their attitude towards outward contacts, have

and intellectual claustrophobia is deeply oppressive. If the people appear, as they do, to take the obtrusive presence of armed police and plain-clothes security agents as a matter of course, their private feelings may be very different. But one cannot necessarily assume that they are nursing urgent feelings of resentment. The official media make the most of the tumults in the socialist world. Kosovo took up the greater part of the television news whenever I watched. Graphic film from Azerbaijan, showing corpses in the snow and a Muslim militant passionately kissing his Koran, rubbed in a message congenial to a xenophobic, atheist regime.

An Albanian official enthusiastically outlined to me the beating evils of capitalism: unemployment, crime, drugs, and (of course) encroachments on the sovereignty of small nations. It was an indictment not without substance. Asked whether Albanians do not find it humiliating to be locked away from the outside world by the last barbed wire Iron Curtain in Europe, he replied: "Suppose the people in the house next to yours fight and take drugs — wouldn't you put up a fence to keep your children away from them?"

Whether or not they are content to have their government think of them as children, Albanians are not cut off from direct knowledge of the outside world. Spindly television aerials bristle along the city skyline, and reach high above the pantiled roofs of single-storey cottages in the villages of the coastal plain. In many cramped dwellings, the television set must be by far the most splendid furnishing in the home. Assembled in Albania from imported parts (paid for in scarce hard currency), each set costs the equivalent of six months' salary for most workers. The aerials reach high to catch the signal from distant Italian, Yugoslav or Greek stations. News, movies, fashion shows, and game shows awarding dazzling consumer goodies as prizes, flit before the eyes of workers on state farms as they sit wearily after a day with the shovel or the hoe.

The regime has chosen to tolerate this peepshow into the outside world and its temptations. Most Albanians must gain a clear perspective on the choice that their rulers have made for them — a choice of stability, conformity and the simple life as against change, pluralism, affluence and risk. How fully they endorse that choice is hard to guess, when the apparatus of state control is so all-pervasive. But there can be little doubt that they are aware of the issues.

Date with terror in a tacky Brighton Wok

Following last week's television showing of Graham Greene's Brighton Rock with the young Richard Attenborough playing the psychopathic gangster Pinkie, Mr. Greene has agreed to write a follow-up novel set in today's more well-to-do Brighton. A terrifying look at the dinner party bully-boys who are now terrorizing the city, Brighton Wok is a savage indictment of the social mores of the coastal media scene. Richard Attenborough again stars as Dickie, the gangster who visits fear upon a neighbourhood with his invitations to drop by for a really super, super time with some very dear and lovely friends.



CRAIG BROWN

duvet until it lay on the bed like snow on a still-warm grave.

Dickie fingered the Twiglet. With a single flick of his wrist, he snapped it in two. He felt nothing for it at all. It was like a biscuit in his hands, something to break, to bite, to eat. He went down the shops. As he passed, people scurried into the open doors of a greengrocer. But they discovered too late that even the biggest subterfuge afforded them no protection. "Darling! You're looking DIVINE. Just ADORED your last movie. You MUST drop round this evening. SUPER! Big kiss!" Dickie issued compliments with ruthless speed. He only had to open his mouth and you were already invited to a party. A man wasn't able to think up an excuse until it was too late. *Venite adoremus, venite adoremus, venite adoremus.* "Blimey O'Reilly", "Fancy that", "Down at the old Bull and Bush", "Well I never". The ceaseless hum of ordinary people conversing with one another gave Dickie a strange feeling of something like guilt. He felt in his heart the prowling presence of pity. Pity for all those countless million souls who could never — not ever — come to his parties. A deep melancholy overtook his conscience as he thought of Hale. He must not remain uninvited; but how could he possibly reach him? Above him, swooping and snapping like a surplice on a

washing line, a lone seagull was caught short. Its deposit landed on Dickie's head like an offering from heaven, if there was a heaven. He reached for it with his hand. It was as white as ash, or even a bit whiter.

The Brighton seafront extended before Dickie like the train of a bridal gown that has been employed once too often as a car-rag. Dickie had believed once, he had believed in Three Persons in One Alliance as nobody else had. Owen, Steel, Jenkins. He had worshipped them with a kind of pride, a kind of pity, but none of the loves out there had voted for them and now they were no more. The Time Has Come. *Tempus venit.* How like empty slogans those beliefs now seemed!

"My old man said carry the can", "I'm all right Jack", "Bloomin' eck, mate", Dickie brushed past the ordinary people and entered the telephone box, its paint peeling like ageing lipstick on a cardinal's cloak. Speaking in a low voice for fear it might carry, he gave his message up to Hale's hotel Anaphone.

"Bless you, lovey. Do, do. DO come to a party tonight if at all possible. There's a love. Simply can't WAIT to see you. Byeccc!"

"No one can turn away from the blinding love of Dickie," murmured the elderly priest from behind the grate of the confessional. "Dickie's love is everywhere and all-powerful, my child." "But, Father, I am fearful of his superlatives. I shy away from his overwhelming compliments. I am embarrassed by his abundant overstatement. I cannot bring myself to attend at his party," Hale said. "So far I have managed to avoid him." "If he wants you," said the elderly priest, "he will get you in the end." "But he has not got me yet," thought Hale receiving absolution, "and he never will." He walked rapidly back towards his hotel room, and the Anaphone, towards the worst horror of all.

4"

YOU
COULD BE
WORKING
HERE
TOMORROW.

7 1/4"

Price guides correct at time of going to press. A selection of Casio Calculators is available from ARGOS, BOOTS, COMET, DIXONS, HARRODS, JOHN LEWIS PARTNERSHIP, JOHN MENZIES, RYMAN, SELFLEDGES, W.H. SMITH, UNDERWOODS, WILKING OFFICE EQUIPMENT. Also at J & B Beals Limited, Browns Stationers, J.H. Clarke, Geerings, Heffers (Cambridge), Jarrolds, K.T.D. (Kendall), K.K. Stationers, Markhams (Colchester), Mitre, O.M.E., Preedys, S.K.D. Typewriters, Sumita, Takeda, Wagstaff O.E., George Waterston, J.H. Younie & Son and other leading Hi-Fi, photographic and department stores. Some models may not be stocked by all outlets.

Instead of reading this advertisement, you could be doing your sums.

The Casio HR8ABK printing calculator takes up the space shown on the left, but takes portable printing calculators into the 1990's, with a 214" standard size dual printing roll system as well as a 10 digit LCD display, function command signs and a choice of batteries or mains power.

For those looking for something larger however, Casio offer the HR100 hard key printing calculator featuring percentage function, one touch accumulated totals in four functions, auto mode calculation for addition and subtraction and a convenient answer printing function.

And while not recommending you get into the red, the HR110 offers all the functions of the HR100 but with the added plus of two colour printing black and red.

You'll find there's a Casio printing calculator to fit all your requirements, whether it's size, reliability or price.

They're an addition to any operation.



HR8ABK PRICE GUIDE £24.95.



HR100 PRICE GUIDE £34.95
HR110 (NOT SHOWN)
PRICE GUIDE £39.95.

CASIO

graph of life. The last one must have fallen off their dartboard. There is nothing as in death.

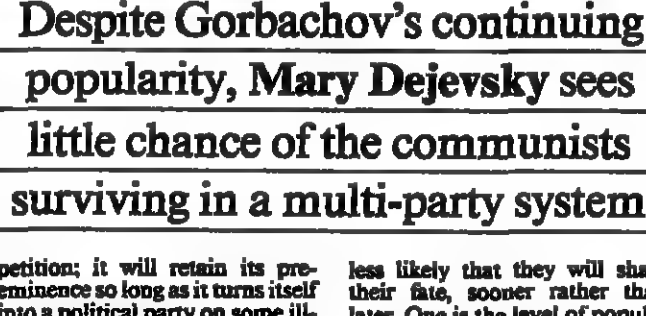
any night except Sunday, study

as that for those convicted of serious offences, punishment can be served elsewhere in prison. Some of the elements involve restraints on freedom of movement, but not of association. The Government has got round the awkward corner of trying to achieve some point in penal policy, taking forward in a way that is capable of attracting support from sentencers and the wider public. The sensible and timely reforms recommended by

Peter S

tothard

Power-sharing—a calculated gamble



for a week reading *The* frustrate and depress you and me

ings. Or maybe not.

...ed chewing the hoof when I

Now I am fully rested after my
journey by the Southern I shall

The Chancellor's finance and economic policy, the introduction of the "currency" in East Germany to help the East German exodus to the West, the West German Government's schedule for unifying the two except defence.

The decision illustrates political pressures forcing even countries abroad. The Chancellor's statement on collusion with Pohl, the president of Germany's independence.

Dr Pohl believes that any East German solution arrived by fulfilling the "parallel current" morning he and his colleagues from a meeting that the idea was "fantasy" been taken lightly, since he have to administer the both central bankers.

Germany are tax, economic reforms.

The currency issue is The Western allies' "austerity" countered by the

THE

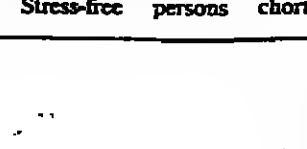
Mr Jack Straw, Labour man, thinks the education crisis. Mr John MacGregor, to replace on the Department of Education, believes that progress is much of it is attributable educational reforms. Both to the latest annual Majesty's Senior Chief Mr Eric Bolton. Selective need to support either or.

The overall picture is bleak is of a service in which done "is of reasonable quality" variation in standards of money. Across schools and 80 per cent of the work is satisfactory or better. Another way of saying that was HMI saw in schools poor and serious problems in low and under-achievement and of inadequate provision.

It is an amere document which its 21 unadorned pages of the education system of teacher supply, "complex and worsening". However is cited as a motivation for 45 alternative of them (unqualified) 140 permanent and 30 temporary teachers.

Two areas of particular concern are primary confidence and the State and

OK, I'll stay at home. With so much to amuse me here, what can the Caribbean offer by comparison? It's a ghastly prospect anyway: lying on a beach and trying hard to do nothing; feverishly desperate to wring some instant



GRIFF RHYS JONES

Either you let these things get to you, drive you up the wall, frustrate and depress you and stick you in an early grave, or you don't. It's entirely up to you.

Stress-free persons chorle

and stuck James Taylor on the stereo. Should little boys ring their Enryphone every Saturday afternoon and yell obscenities the laid-back and healthy shake his head and grins before joyfully returning to squeeze out the mattress the two-year-old has just had an upset into. They love meetings. Or maybe not.

Mind you, the *Times* questionnaire set the brain humming: "Do you fiddle with your hair?"

cutting my own hair and found it convenient to twirl up long bits on the top of my head for trimming at a later date. This was not a sign of incipient madness but of parsimonious desperation. I certainly do not bite my fingernails. Having had an immature yen to be a guitar giant, I stopped chewing the hoof when I was 15. In fact I now have splendid fingernails, their length and curliness much commented

So at least it's not stress. "You suffer from the delusion that people are ganging up on you. That is one thing, and you're deluded about. People do gang on me, and they know they do. When I am fully rested after six days by the Caribbean I still have plenty of meetings to see can do something about them. Watch out, OK?"

...of teacher supply
complex and worsening"
is cited as already
proportioners and 60 teach-
some of them unequalled
150 permanent and 30 tem-
Two areas of particular diffi-
- providing primary
- guidance and skill to cov-
- eluding sufficient secondar-
- languages.

But Bolton believes it is
current public debate about
just the way to easy or qu-
advances a number of
One is that local edu-



1 Pennington Street, London E1 9XN Telephone: 01-782 5000

CRIME AND PUNISHMENT

The Government's White Paper on *Crime, Justice and Protecting the Public* represents a fundamental shift in the way offenders are dealt with in England and Wales. It embodies the belief that "punishment can effectively deter criminal behaviour and exact retribution for it." From this flows the concept of just deserts, a new legislative framework for sentencing, based on the seriousness of the offence.

Until now, the emphasis has been very different. The White Paper will modify a philosophy which has its roots in the 19th century, or even earlier, and which has emphasized the importance of apportioning penalties not according to the offence but according to the offender. This provided fertile soil for the basic reforming aims of the prison service and client-oriented approach of probation officers.

The White Paper rightly proposes new powers for the Crown Court to impose longer sentences for violent and sexual offences. But the Government intends that non-violent offenders should be punished in the community by tough and demanding non-custodial sentences. The curfew would be one of them, but it would not need to stop them from working. If electronic monitoring worked properly it would "overcome most difficulties about enforcing curfew orders."

The tough treatment extends to feckless parents who will be brought to heel by courts in dealing with young people. Courts will have to take account of parents' means in requiring them to pay fines for their children; and courts will have to consider binding parents over to require them to take proper care and control of their children. It is, of course, right to hope that parents will bring up their children well and take responsibility for them, but there are doubts whether a requirement penalizing those who do not will have the success it deserves.

A more clear-cut application of the principle of just deserts is in proposals to match fines to means. If the Government does decide to introduce such a system, it would avoid the injustice of poor offenders being hit harder than rich for similar offences.

The belief that more offenders can be treated in the community by a more imaginative use of fines and by other penalties providing some restriction of liberty reflects a wish, held by all recent governments, to reduce the prison population. Overcrowding, with an ever present possibility of disturbance, has long been an ominous backdrop to policy making.

The weakness of changes to the parole system proposed in the White Paper is that with prisoners serving at least half of their sentence, they would be likely to increase the prison population.

The aim of the parole proposals is the admirable one of ensuring that the time spent in custody should be closer to the sentence ordered by the courts, so restoring greater credibility to them. Given the range of punishments in the community to be made available, the Government must hope courts will use them with the effect of further reducing the prison population, which has already fallen by 2,542 in the last year to 46,557.

The White Paper wisely sees no need for a much canvassed Sentencing Council to develop sentencing policies or guidance. Though innocuous sounding, any influence that might threaten the independence of the judiciary, a safeguard of basic freedoms, is potentially dangerous.

The Government's package has more of an Old Testament flavour than a New. Yet it is not a liking for retribution nor the penalizing of parents which has reduced dramatically the number of juveniles aged under 17 given custodial sentences — a fall of more than 50 per cent since 1981. That has more to do with well-devised alternative treatment in the community and tighter statutory restrictions governing the use of custody.

The Government's proposals provide a new sense of purpose to the penal system. But if the pendulum of penological fashion is not to swing too fast and too far, it would also be wise not to neglect too much the emphasis on the offender which has provided a sense of reforming moral purpose in the last 100 or more years.

DR KOHL'S BOMBSHELL

The Foreign Secretary endorsed German unification in Bonn yesterday, in a speech which emphasized the need for "reasonable periods of transition". The contrast between Mr Hurd's cautious tone and the heady pace of German domestic politics was underlined only a few hours later when the West German Chancellor announced that his Government is to open "immediate negotiations" with East Germany on a currency union coupled with economic reforms.

The Chancellor, supported by both his finance and economic ministers, now sees the introduction of the Deutschmark as a "parallel currency" in East Germany as the quickest way to help the East German economy and to stem the exodus to the West of "resettlers". Today, the West German Cabinet will meet to draw up a schedule for unification in every sphere except defence.

The decision illustrates the degree to which political pressures in both Germanies are forcing aside councils of prudence at home and abroad. The Chancellor has put the Government on collision course with Dr Karl Otto Pöhl, the president of the Bundesbank, West Germany's independent central bank.

Dr Pöhl believes it to be "an illusion" that any of East Germany's problems would be solved either by full-blown monetary union or by the "parallel currency" formula. Yesterday morning he and his East German counterpart emerged from a meeting in East Berlin agreeing that the idea was "fantastic": a dismissal not to be taken lightly, since the Bundesbank would have to administer the scheme. In the view of both central bankers, the priorities for East Germany are tax, banking and far-reaching economic reforms.

The currency issue is profoundly emotive. The Western allies' introduction of a common currency countered by the Soviet Union's

decision to issue a separate currency, was the catalyst for the division of Germany. It is now seen by many Germans as an obstacle to unity. Chancellor Kohl's offer of talks will be popular with his electorate. It will also be welcomed by some businessmen: Herr Tyl Necker, the president of the Federation of West German Industry, put forward his own four-point plan last month for East-West monetary union by the end of 1992.

In the short term, monetary union would ease supply problems in East Germany and force its companies to compete. But the corollary would be that many enterprises would be forced to close and their workers' savings would be almost wiped out by true convertibility. Many of the opposition groups in East Germany are even less convinced than Herr Modrow's Government of the virtues of the market economy. It is probable that even after a new government is formed after the March elections, monetary union at the pace now envisaged in Bonn would be unmatched by economic reforms.

The central argument — whether economic stability is a precondition, or a consequence, of economic convergence — echoes those over European Monetary Union. The Bundesbank already had some reservations about the implications of EMU for the stability of the Deutschmark. It has now been issued the challenge of exporting sound monetary policies east, which for all its independent status will be hard to resist.

It seems improbable that a West German Government could now agree to EMU without including East Germany. Chancellor Kohl may not yet have moved the future frontier of the Community eastward; but his decision yesterday shortened the definition of what period of transition might be "reasonable".

THE INSPECTOR CALLS

Mr Jack Straw, Labour's education spokesman, thinks the education system is in "serious crisis". Mr John MacGregor, the man he would like to replace on the bed of nails at the Department of Education and Science, believes that progress is being made, and that much of it is attributable to the Government's educational reforms. Both men were responding to the latest annual report from Her Majesty's Senior Chief Inspector of Schools, Mr Eric Bolton. Selectively read, it could be used to support either contention.

The overall picture painted by the inspectorate is of a service in which most of what is done "is of reasonable quality or better", but variation in standards of work is a continuing worry. Across schools and colleges, between 70 and 80 per cent of the work seen was judged to be satisfactory or better. That, however, is another way of saying that some 30 per cent of what HMI saw in schools was "poor or very poor", and serious problems were identified of low and under-achievement, of poor teaching and of inadequate provision.

It is an austere document, and the light which its 21 unadorned pages cast on some areas of the education service is bleak. Problems of teacher supply are described as "complex and worsening". One inner London borough is cited as already employing 86 probationers and 60 teachers from overseas (some of them unqualified), as well as covering 140 permanent and 30 temporary vacancies. Two areas of particular difficulty are identified — providing primary teachers with the confidence and skill to cover technology, and finding sufficient secondary teachers of modern languages.

Mr Bolton believes it is unlikely that the current public debate about teacher supply will point the way to easy or quick solutions, but advances a number of specific suggestions. One is that local education authorities should

urgently review their teacher-advisory services to determine whether the large increase in their numbers can be justified at a time of difficulty like the present.

The report also has sensible things to say about attracting and keeping sufficient numbers of suitably qualified and experienced teachers, and urges that the service should not be restricted to "a few somewhat inflexible routes into teaching". The undergraduate and postgraduate routes already exist. The licensed teacher route is as yet untried, and this year will see the introduction of the article teacher scheme. Mr Bolton points out that there may turn out to be one crucial difference between the past and the present. There are now national, statutory requirements about the curriculum for all pupils during their compulsory schooling — "perhaps that will concentrate minds on reducing teacher shortages and minimizing recruitment difficulties".

The report, which occasioned heated exchanges yesterday between Mr Kinnock and the Prime Minister, coincides with a poll finding that more than nine out of 10 teachers approve of the recent educational reforms. That is good news for the Government. Much less cheering is the finding that one in three teachers would leave the profession immediately if they could.

There is clearly a good deal of dissatisfaction — with the quality of books and equipment, with the condition of school buildings, with the size of classes. There is also still a widespread feeling in the profession that their salaries are inadequate. The underlying issue, however, is the matter of how the profession is regarded. Education is a matter of national concern. By moving closer to the aspirations of teachers in the matter of pay and status, the Government will underwrite the success of its reform programme.

Education values and targets

From Professor A. C. Renfrew, *FBA, and others*
Sir, A recent letter to you (January 31) has already drawn attention to the lower value of maintenance awards in the humanities compared with those in other fields.

The President of the British Academy (which administers the postgraduate student scheme on behalf of the Department of Education and Science) wrote in October last to the secretary of state for education to draw his attention to the severe reduction in postgraduate students for the current academic year, from the base figure of 870 in previous years to 760 now awards.

At a time when the Government speaks of increasing student numbers and urges more efficient use of resources, it is extremely wasteful not to use the facilities which currently exist in the universities in the humanities. Where are the educational values which the secretary of state, in other contexts, has been advocating?

Unplanned, unannounced cuts of this kind severely damage important research schools of international repute, and the Government's own reputation for caring for higher education. Will the secretary of state not reconsider the whole matter and make a public announcement?

Yours sincerely,
COLIN RENFREW
(Department of Archaeology, Cambridge University)
DEREK BREWER (Faculty of English, Cambridge University)
BARRY CUNLIFFE (Institute of Archaeology, Oxford University)
NORMAN STONE (Faculty of Modern History, Oxford University),
Downing Street,
Cambridge,
February 2.

From Dr Peter V. Jones
Sir, It is gratifying to learn (report, January 26) that the secretary of state for education has finally agreed that the National Curriculum as presently constituted does pose a threat to classics (and all other minority subjects) and that he is willing to endorse the principle of flexibility within the National Curriculum structure.

Minute as the room for manoeuvre still is, principles are important. We must now work to establish a second principle: that attainment in a subject does not depend upon a particular curriculum structure. If the secretary of state can be persuaded to concentrate on what children should attain in any subject, not when and how they should attain it, he stands a chance of developing a system which can both deliver high standards and remain true to Tory principles of freedom and choice.

It is a big fence for him to jump: perhaps Mrs Thatcher, with her robust common sense, can help him over it.

Yours etc.,
PETER V. JONES,
University of Newcastle upon Tyne,
Department of Classics,
Newcastle upon Tyne NE1 7RU,
January 26.

Child witnesses

From Professor G. M. Davies
Sir, Alex Sutherland paints an over-optimistic picture of the competence of child witnesses (Wednesday Page, January 31). After the initial difficulties he describes, the video-link is now being used in 14 centres throughout England and Wales and is to be extended to another seven to provide a comprehensive geographical coverage. An analysis of the first 106 cases to come before the courts showed that the accused chose to plead guilty prior to the start of trial on 42 per cent of occasions, graphic evidence of the truth of the young witnesses' allegations.

Video-links, however, can do little for those below seven years whose evidence is currently ex-

Candid candies

From Mr N. J. Fagan
Sir, I was recently given an 8oz box of delicious chocolates from Chicago, Illinois, called "Fannie May Kitchen Fresh Candies". On the bottom of the relatively small box appeared the following:
Ingredients: Chocolate, Sugar, Corn Syrup, Cream, Butter, Coconut (Contains Sodium Metabisulfite, Retains Coconut Whiteness), Confectioners Coating (Cane Sugar, Palm Kernel Oil, Non Fat Milk, Butterfat, Hydrogenated Palm Oil, Lecithin (an Emulsifier), Certified Color, Vanillin and Other Artificial Flavors), Invert Sugar, Brown Sugar, Almonds, English Walnuts, Sweetened Condensed Whole Milk, Partially Hydrogenated Vegetable Oil (May Contain One or More of the Following: Soybean, Cottonseed, Palm), Black Walnuts, Dextrose,

Museum charges

From Dr Thomas Wright
Sir, The comments made by John Lents (January 27) could lead to some misunderstanding. Though the Science Museum may aspire to be an "attractive popular exhibition" it must not be forgotten that the museum's collections are without parallel in its sphere.

The works of Trevithick, Parsons, the Stephansons, Cockerell, Whittle, Gresley, Fox Talbot, Babbage, Bessemer, Cockcroft and Walton, R. J. Mitchell, Crick and Watson stand beside the products of Rolls-Royce, Boulton & Watt, Henry Maudslay, Vickers and Marconi.

This vast body of material represents both an immense scholarly resource and a monument to inventive genius. Our primary

Preparing the Army of tomorrow

From Major General J. M. Strawn

Sir, That the regular part of the British Army will be reduced in size now seems certain. There are among others four things that those in charge should try to bring about. They are:

1. The creation of a Territorial Army (if necessary using disbanded regular regiments) so excellent that everyone will want to belong to it and there will be waiting lists. With a large regular cadre, at least squadron/company strength, for each battalion-sized unit, first class equipment (from disbanded regular units), exciting training, particularly overseas, and a world-wide emergency role — it could become a Reserve to be reckoned with.

2. The regular Army, whether at home or overseas, must acquire a flexibility of capability and role (this means equipment too) that will allow all regiments — whether armoured, artillery, engineer, infantry, transport, etc. — to go anywhere and do anything in cooperation with the Royal Navy and Royal Air Force to fulfil roles of peacekeeping, UN duties, disaster aid, internal security.

3. Training of the regular Army (and reserves) must be so exciting and demanding that it beats anything yet thought of by John Blashford-Snell or Tim Severin, and when possible must involve helping with problems of environmental and natural disaster.

4. Those places overseas where we still have responsibilities — Hong Kong, Brunei, Cyprus, Gibraltar, Belize, the Falklands, etc. — as well as to those countries' benefit as well as ours, be utilized to the utmost. And all Commonwealth countries must be offered training assistance in return for training and exchange facilities.

Last year you were good enough to publish a letter of mine deploring the reduction of Gibraltar's garrison — perhaps now, with a shortage of places to go, this decision may be reversed.

If these things are done, the British Army, both regular and

reserve, and based as always on our priceless regimental system, will continue to be the finest in the world.

Yours,
JOHN STRAWN,
The Old Rectory, Boyton,
Warrminster, Wiltshire,
February 5.

From General Sir William Jackson
Sir, May I add three points to Henry Stanhope's thoughtful piece, "What role now for the Army?" (January 30).

First, may I suggest that we should remember that we have always made our way in the world by our astute and almost intuitive manipulation of balances of power. With the probable break-up of the present security framework we shall again need well balanced general-purpose forces that are sought by potential allies — and feared by opponents — not for their size but for the impact they can make upon future balances of power.

Secondly, and as far as the Army is concerned, it would pay us to look back for ideas to General Hans von Seeckt's organisation of the German 100,000-strong army of the 1920s, from which the Wehrmacht sprang so quickly and efficiently in the early 1930s.

We cannot foretell when we will need a large army again, but it is worth recalling that Napoleon, Stalin, and Hitler came to power in the wake of popular disillusion with the fruits of revolution. We need a von Seeckt-style of army as the basis for future expansion.

And thirdly, and above all, we must avoid the precedent of our own dark days of the 1920s when the Treasury-inspired "10-year rule" — the assumption that there would be no major war for 10 years — left us almost defenceless while von Seeckt's 100,000 became the Wehrmacht.

Yours faithfully,
BILL JACKSON,
West Stowell,
Marlborough, Wiltshire,
January 30.

Watchdog on health

From Dr Paul Walker

Sir, Professor Seager (January 23) in describing the role of the NHS Health Advisory Service in checking on health care for the elderly and the mentally ill, including drug misusers, points out that the service does not include within its remit certain other groups of disadvantaged patients, notably the younger physically disabled.

It is my personal view, shared by colleagues in the field, that the younger physically disabled of all the so-called priority care groups have fared least well over the last 20 years. They comprise persons with a range of conditions, including multiple sclerosis, rheumatoid arthritis, stroke, and victims of major trauma.

They are in the main neglected within the National Health Service, neglected in their homes, and often neglected in residential and nursing home accommodation

provided by the statutory, voluntary, and private sectors.

The creation of the Health Advisory Service in the early 70s by Richard Crossman was a major landmark in improving the lot of several disadvantaged groups of patients, notably the elderly and the mentally ill. The mentally handicapped have their own advisory/inspection service — the National Development Team.

Surely it is about time that either the remit of the Health Advisory Service was extended to include the younger physically disabled, or, preferably, a new organisation was established to act as a watchdog specifically for this disadvantaged section of the population.

Yours sincerely,
PAUL WALKER
(Director of Public Health),
Norwich Health Authority,
St Andrew's Hospital (North Side),
Yarmouth Road,
Norwich, Norfolk.

Conditional truth

From Dr John Doherty

Sir, When I was the medical superintendent of a hospital in the tropics I tried to give enquiring journalists a fair description of the condition of a young man who had been lost in dense jungle during the rainy season (letter, February 1). He had a chronic neurological disease, was suffering from exposure and had not eaten for several days. His skin was covered with bites, sores, and leeches.

I said that while his life was not in danger he was extremely uncomfortable. Newspapers, television, and radio duly reported him as being "comfortable".

Yours faithfully,
JOHN DOHERTY,
Via Cleante 13, Casal Palocco,
Rome 00124, Italy.

A taxing question

From Mr John Bratby, RA

Sir, Just before Christmas I went completely blind in one eye and had an operation on both, costing £2,000, and its results are as yet uncertain. I cannot paint.

The Greek philosophers would argue that an artist's optic is an instrument of his profession, a tool of his trade.

I have claimed the cost of eyeball repair against income tax, though I doubt if the taxman will agree with the philosophers of Athens.

Yours sincerely,
JOHN BRATBY,
Hotel Lancaster, 7 rue de Berry,
Champs Elysées,
75008 Paris, France,
February 5.

three, or five days for an approximate charge of £5.50, £10, or £15, which admits to 62 museums and monuments in Paris and the Ile de France.

Surely something similar for visitors to London would be an excellent source of revenue, and a scheme could be devised for sharing the proceeds amongst participating institutions.

We had excellent value from our three-day ticket, also, incidentally from a three-day first-class travel pass valid for all rail, bus, and metro journeys — even the Montmartre funicular!

Yours sincerely,
PATRICIA GRAYBURN
(Arts Administrator),
University of Surrey Arts Committee,
Guildford, Surrey,
January 25.

Governors' view of Harrow's hill

From the Clerk to the Governors of Harrow School

Sir, Save Britain's Heritage is a concern with which Harrow School shares many common aims. Nevertheless, the eminent authors of yesterday's letter would appear not to know that:

1. The school governors do not plan any development on the open slope beneath the parish church.
2. The inspector appointed by the secretary of state for the environment to hear the appeal found that the theatre would not significantly detract from the important views of the church.

3. The need for a theatre amenity to enhance the school's educational facilities has not been disputed and the inspector found that the proposed theatre "would be a worthy addition to (the school's) stock of fine buildings".
4. The new housing was generally acknowledged at the enquiry to be well designed and, in the inspector's view, the layout of the development was such as to allow the openness of the fields to penetrate the site and to preserve the character and function of the site as a transitional area between the open fields and the buildings in West Street.

5. The scheme was supported by the professional officers of the local council and the appeal was allowed, not on the grounds of housing gain, but on the grounds that the development would preserve and enhance the character and appearance of the conservation areas of which the site forms part.

The governors are keenly aware of their responsibilities for stewardship. These responsibilities are not only to conserve the good but also to manage the changes imposed on them by the requirement of their primary duty, the provision of first class education, with sensitivity and imagination. The inspector found that the development achieved this and his report was subsequently described by the High Court judge reviewing his decision as "immaculate".

Yours faithfully,
ANDREW STEBBINGS,
Clerk to the Governors,
Harrow School,
1 High Street,
Harrow on the Hill, Middlesex,
February 6.

Identity cards

From Mrs Christopher Ross

Sir, When paying by cheque for goods totalling more than £50 in a shop or supermarket, one is asked for the cheque guarantee card and further identification. Occasions when one needs to prove one's identity are mounting. Most retailers accept a driver's licence with name, address and signature or a rail card with photograph and name.

But how many, particularly rural people, have no need of a rail card, do not drive, have no savings bank account? Lack of any of these invites a wait at the till for the manager and speculation, or worse, in the eyes of onlookers.

My Belgian and French cousins, with personal identity cards, live lives as full of civil liberties as mine is. It is said that the English would never agree to a personal identity card and that the Government that introduces it commits political suicide. With December 31, 1992, fast approaching, has the time come to establish if this is true?

Yours faithfully,
FIONA ROSS,
Wishford House,
Nr Salisbury, Wiltshire,
February 5.

Victims' rights

From Mr T. R. Hearn

Sir, The series of new rights for victims of crime, outlined in the Home Secretary's proposed charter (report, January 16), are welcome, but will be worthless unless the necessary resources are provided to implement them.

When I was 58 I was mugged, robbed and repeatedly stabbed whilst walking in south London. On medical and police advice I made a formal claim to the Criminal Injuries Compensation Board.

I am now 60, and so far, I have received no more than a formal acknowledgement, giving me a reference number and stating that their resources are so stretched that any enquiry about the progress of the case "simply causes further delay".

As Lord Hailsham said in the House of Lords on January 16 in the debate on the Courts and Legal Services Bill:
People have not begun to appreciate the additional resources needed to implement the changes.

Yours faithfully,
THOMAS HEARN,
48 Alwyn Road,
Dulwich, SE21.

Grave goods

From Mrs Beatrice E. Skinner

Sir, I have received advice from a life assurance society on the advantages of taking out a funeral cover plan.

I am also offered free gifts of a clock radio, cordless telephone, or rechargeable torch.

Can I take them with me? And which should I choose?

Yours faithfully,
BEATRICE E. SKINNER,
31 Bingham Avenue,
Lilliput,
Poole, Dorset,
February 1.

SOME REVIEWS MAY BE REPRINTED FROM YESTERDAY'S LATE EDITIONS

THE ARTS

Unhappy families on camera

TELEVISION

Sheridan Morley

Something very curious is happening to American television documentaries. They are now so glossy, and the participants so determined to give Emmy-winning performances, that they are becoming indistinguishable from such mid-life dramas as *thirtysomething*.

Last night's *Joint Custody* (Channel 4) would have made a perfect episode in one of the new, caring family series. It followed three divorced couples who have decided that for themselves, and possibly even their children, it makes more sense to divide responsibilities evenly, rather than one parent having prime charge and only sharing the kids off to the other for alternate weekends.

There is, as one father noted, a limit to the number of times you can take offspring to Disneyland. Better to have them for a week at a time, even if the logistics of school and career become far more complicated.

It would be uncharitable to suggest that if you were a child of these particular parents you might anyway wish to opt for the nearest orphanage, although what sort of effect a totally split two-home childhood will have on them in later life could not be explored. The idea itself having only been around for half an hour or so.

"Caring Parenting" sounds like something out of a parody of American domestic life, and I especially enjoyed the father trying to convince a recalcitrant daughter that she was going to have "special time" with her babysitter. There is something bleakly funny about people deciding that whatever they are doing at the time is better for the kids. All that can be said for the new system, thus far, is that it appears to be producing children already auditioning for minor roles in a Woody Allen movie about parental guilt and anxiety.

Earlier, the feminist series *Ordinary People* (also on Channel 4) had some chilling statistics. Eight out of 10 paintings in the National Gallery are by women, while of 435 plays produced by the National Theatre, only 10 had female authors. There were also some angry interviews with writers such as Jill Hyem trying to work for male producers who are convinced they know more than she does about how women behave without men. But the series is looking like radio with pictures rather than a television program.

Yorkshire's *First Tuesday* cinema an award-winning sixth year with *Disaster at Hillsborough*, an immensely careful study of this country's worst-ever football disaster. It was unlucky for them that both *World in Action* and BBC 2's *Public Eye* jumped the gun last week with instant reactions to the Taylor report, but this one had been almost a year in the making, and is likely to prove definitive.

Finally, *Looking After Number One* (BBC 2) was a very impressive screenplay first, not only for the writer, Ben Rostall, but also for the director, Simon Cellan Jones, who brought a 30-minute drama in for less than £10,000.

hurchill, Montgomery and Mountbatten — three men whose leadership during the darkest days of the War provided the inspiration for eventual victory.

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Armistead Maupin, creator of the newly-completed sequence of novels *Tales of the City*, talks to Jasper Rees

Stories on the never-never

Armistead Maupin is a curiosity. Only one in umpteen of his thousands of readers can correctly pronounce his name. Asked to put the ignorant on to the right phonetic path, he enunciates the word "Mawpin" with a subdued South Carolina drawl.

But he is a curiosity for another reason. The *Tales of the City* novel sequence, which began in 1976, and concludes with *Sure of You*, published in Britain this week, has revived the art of creating a plot in instalments. "I'd love to say that it was entirely intentional," he says, "but I think it was as big a surprise to me as it was to the readers."

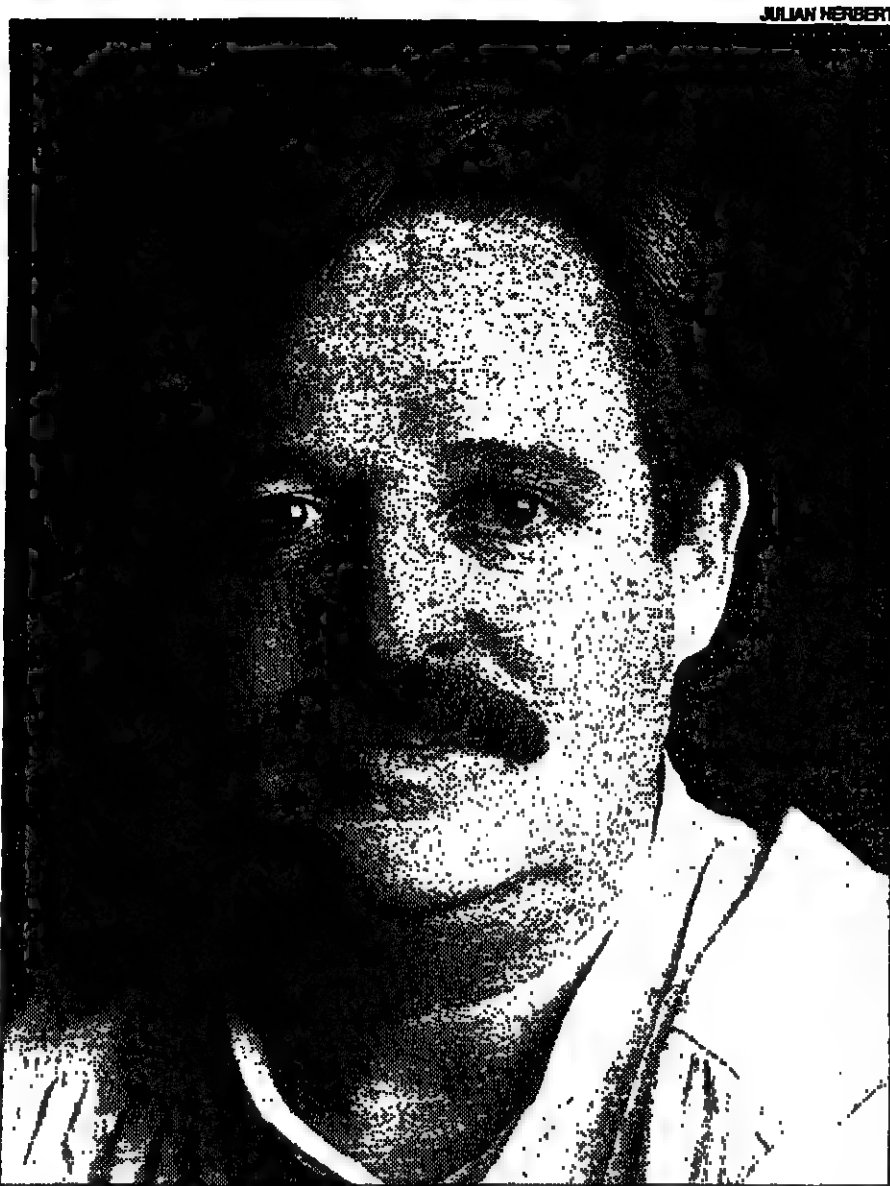
The stories started as a daily series of episodic sketches in the *San Francisco Chronicle*, which used fictional characters to examine the topical quirks of San Francisco life, especially gay life. This they did very well, "but as I began to run out of material — it's an interesting town but not that interesting — I had to find ways in which the characters could interact. The plot [which, like its successors, is fit with cheekily choreographed coincidences] blossomed out of that."

The single thread which connects the five main characters is that they live under the same roof on a hill overlooking the city. Sexually they have nothing in common. Earnest Mary Ann and lovable Michael prefer men; macho Brian and aggressive Mona prefer women; and, for reasons which emerge in *More Tales*, their landlady Mrs Madrigal fits in somewhere between the four of them.

"What I had missed in fiction up to that point was something that would validate the life of a gay person," says their creator. "The great irony was that the senior columnist at the *Chronicle* was a homophobic old Irishman who had affection for me but no patience whatsoever for my homosexuality. I was supposed to submit six weeks' worth of columns to the newspaper before they would accept, so I deliberately waited until the series had gained a foothold before introducing the gay and lesbian characters. As it happened, when Michael was threatened with a fatal illness, people responded as if he were one of their own children."

For several years, Maupin's addicted readership remained strictly regional. "Because they were published in paperback, they were from California, I was out of the closet and some of the characters were gay, the *Tales* had 'cult' written all over them as far as the New York establishment was concerned."

So the news about Maupin spread by



Armistead Maupin: "I'm ready to talk in other voices" after 15 years of these characters

word of mouth. "It makes me very happy to know that, because it is much easier to be secure in that kind of fame than one which is bestowed on you overnight by a literary establishment. You are painfully aware that they could take it away at any moment."

Though Christopher Isherwood encouraged him early on, Maupin says he prefers the company of actors to that of writers. "And painters — especially this

one", he says, indicating the studio in which the interview is being conducted. It is the Kensington base of David Hockney. Maupin is borrowing it for the week while he promotes *Sure of You*, the sixth and last of the *Tales of the City* sequence.

It is Hockney's portrait of Maupin which adorns the cover of Chatto's omnibus edition of the first three *Tales*. "He is doing a whole series of portraits like that of his

friends," says Maupin. "Without wanting to interpret his work for him, I think it has a lot to do with him having lost so many friends to Aids recently."

Michael's illness in *More Tales* is not Aids, but as the second half of the sequence moves into the 1980s, the virus casts an increasingly lengthy shadow. By the beginning of *Sure of You*, Michael has been diagnosed HIV-positive; there is a scene in which he covers a lesion on his leg and waits to find out from a doctor if it is what he thinks it is.

"I hesitated about including that episode in the novel," Maupin explains, "because I thought people might accuse me of being unnecessarily melodramatic, but it happened to my lover and I wanted to show people exactly what that meant."

Sure of You could not help being darker than its forerunners. In *Further Tales* there is a loving portrait whom Maupin freely admits is Rock Hudson ("strictly autobiographical," he says). In *Sure of You* there is a much less flattering portrait of a designer whose international success depends upon his staying in the closet.

Tales of the City begins with Mary Ann arriving in San Francisco for a holiday and deciding to stay. *Sure of You* deals with her departure, and the emotional reactions it causes.

Maupin announces that he is "ready to talk in other voices." I have lived with these folks for 15 years, and I felt it was time to try something different. "He has written some of the script for a musical currently in rehearsal, pending an opening on Broadway in the autumn. "It's very exciting to hear actors reading my dialogue," he says.

It is only the problem of finance which has prevented the rapier-sharp dialogue of *Tales of the City* from finding its way on to television. "Americans are running scared of even the tamest material about gay and lesbian life," he says. This is a shame, because Maupin's people are not mere sexual stereotypes going about their carnal business.

"An English reporter criticized me for not having sex scenes in the books," he concludes. "I told him that that's the problem with the British: if you did it a little more often you wouldn't have to read about it." As messages to the nation go, it is certainly different. Much like the man, and his tales.

Sure of You is published by Chatto & Windus this week at £12.95

Something was said, but what?

DANCE

John Percival

Karin Vyncke ICA

This dancer from Brussels, new to London I believe, is at the ICA until Saturday to open a four-week season by women choreographers.

While the audience waits, we hear a recording of "Mon coeur souffre à la voix" from Saint-Saëns's *Samson et Dalila*. But when we set eyes on Vyncke, she seems no Delilah: if her heart has softly awakened, it seems to have been shattered again by a man who stands watching her hesitate across the stage, tremulously spilling the water she tries to carry in a bowl.

Behind her is a cage of wire netting, and she spends the rest of the performance trapped inside, but not before a group of men have scattered stiff white feathers all over the floor and thrown dead birds around. Here she meets her other self, played by Laura Giorotto, who smiles brightly while Vyncke cannot hide her frowns. But both of them struggle equally in an environment that seems constantly to trip them up.

At the end, Vyncke succumbs and lies buried under the dead birds, but Giorotto takes new heart, nourishes herself greedily on milk and an apple, and is last seen climbing out of the trap while a breeze begins to clear the floor of its feathery debris (to which the women have substantially added as they went along).

I would not pretend to interpret every clue and symbol offered in the course of this action, but the general purport seems clear enough, and it is illuminated by the performances of the two women. Vyncke calls the piece *Sans les vêtements blancs*, and whatever she meant that to convey, to me it is clear that under these white skirts and loose tops are two highly purposeful and resilient people, making use of considerable physical skills and courage to say something about an attitude to life.

MARILYN KINGWILL

Alasdair Cameron

Tally's Blood
Traverse, Edinburgh

Marie di Mambro's *Tally's Blood* is impossible to dislike. It is a generous, written from the heart, it brings an unseasonal breath of Italy to a chilly Edinburgh. It is the story of an Italian family in Scotland, their lives, loves, trials and tears. It is certainly not the kind of play we expect at the Traverse. Seeing the play there is like finding a Catherine Cookson novel on Martin Amis's bookshelf.

Lucia, played by the excellent Blythe Duff, has been brought up by Aunt Rosinella and Uncle Massimo in a chip shop, Tally's (as in 'taliens'), somewhere in Scotland, anywhere in Scotland to judge from the variety of accents. She grows up with Hughie Devlin — right religion, wrong

ethnic minority — who comes to love her. When she is sent back to her real father in Italy, he follows; and when he is forbidden to marry her, they elope and spend the night together under a tree. This is the custom of the country, which ensures they will be married.

The first half is much the more sombre and is almost a play in itself. The family comes to terms with abortion, death, the hostility of their neighbours and an internment. Act II, however, verges perilously on sitcom, as Scottish Tallys meet the real (Italian) thing with attendant language jokes and no sense of real danger.

Tally's Blood is an Italo-Scottish version of *The Streamer*. It is given an immaculate production by Ian Brown, an effective all-purpose cast setting by Ian MacNeil and evocative music by Richard Sisson. Anne Downie's performance, as Aunt Rosinella, is so good that it threatens to overwhelm the play. Accent, emotional power, brooding stage presence: Downie has them all and she reissues every moment. It is a pity that the end seems such a cop-out.

Tally's Blood is going out on an extensive tour. But compared with Marcella Evaristi's *Commedia*, a much harsher look at the stultifying nature of Scottish-Italian families and the overwhelming pressures to conform, the play is a trifle — or *zuppa inglese*.

The piano-tuner was still at work when the audience were summoned back for the second part of Monday night's programme by the Labèque sisters Katia and Marielle. Not surprising, after the pounding both pianos took before the interval. The musically perspicacious (as well as photographic) pair had just played the three movements from *Petrushka* that Stravinsky first arranged for one piano, and then Victor Babin put into two-piano form.

Stripped of orchestral colour, the music concentrates the mind on elements of intricate rhythm and sometimes polytonal harmony, and although the young players took the opening "Russian Dance" at a pretty fast scramble, the percussive character of their keyboard attack suited the pictorial qualities of "Petrushka's Room" and the frosty glitter of the "Shroveide Fair". The harmonic colour that emerged was more a matter of random accord than

It is not necessarily a good thing that members of the same family should form themselves into professional groups. The father and two sons of the distinguished Benda family, descended from the dynasty of 18th-century Czech composers but now Austrian citizens, prove that point.

They are all obviously highly accomplished musicians, yet because they have such a lot in common, and because they know each other so well, they are not able to react with — or against — each other in any dynamic way. Or so seemed it in this recital, which began also with an evident problem in handling the style of these players' most distinguished

The unadorned truth

THEATRE

Benedict Nightingale

Side Pockets
Stratford East

Something actually happens in the last moments of *Side Pockets*, and since it belongs to sporting history, I feel free to reveal it here. Over the radio comes news that Joe Louis has conquered Max Schmeling in round one of their rematch, confirming himself as world heavyweight champion.

There is the faint sound of cheering and hurrahing in the streets outside the Harlem saloon where Aaron Iverson's play is set; but inside its murky walls the barman simply switches off the lights, bringing his customers' and our evening to an end.

So anti-climactic a climax needs explanation, especially as it has been preceded by remarks like "sure gain" to be a good fight tonight" and "Joe Louis! Ain't no way!" is Iverson, a Chicago lawyer and hisberton an unimpeachable dramatist, showing his inexperience? Or is this his cryptic way of suggesting that Louis's historic

victory was also unhistoric, since it made little difference to the everyday lives of everyday blacks precariously surviving in the everyday ghetto?

Both, maybe. Iverson is an observant writer with a knack for replicating the desultory chatter of people with nothing much to do. But he has yet to learn the paradoxical art — exemplified, if you want a sporting comparison, by David Storey's *Changing Room* — of making the downbeat powerful and the sterile pregnant. Here, he has not created tension enough to sustain a pair of trousers, let alone a whole play.

Part of the problem may be Burt Caesar's production; but its non-chalance seems in keeping with the text. Sylvester Williams brings a gauche charm to the role of Ray, who hopelessly yearns to be a boxing or baseball star, and Stephen Persaud a callow swagger to his friend Stan, an aspiring pimp. You can believe in Calvin Spivak's grudging, penny-pinching barman, too caring is more difficult.

It is the same with their conversation, which casually ranges from chance to cockroaches, from fishing to that faraway white man, Hitler. Poli-



Saloon boys: Robbie Gee (left) and Sylvester Williams in *Side Pockets*

tics, racism and even metaphysics are dimly perceived from an anti-eye-view; but, authentic though that may be, the effect is not to illumine those or any other subjects. The sad moral may be that drama is a rather crude medium than Iverson yet realizes. Truth is rarely enough: energy is necessary, too.

Sisters on a virtuosic scramble

RECITALS

Noël Goodwin

Labèque Sisters
Festival Hall

calculated balance, but the exuberant virtuosity never slackened. Before this, they began an uncommonly short programme (less than an hour of music all told, before the encores) in even closer partnership, with four hands at one piano. This crowded the top, bottom and middle of the keyboard with sometimes charming detail in Ravel's *Ma Mère l'Oye*, which he wrote first as a children's duet. There was a child-like simplicity here, touching in the fairy-tale images: a Sleeping Beauty wistful and chattering by turns, a wondering Landeronette, and a magical Fairy Garden.

Irwin Kostal's arrangement of

forebear, Frantisek Benda.

A pleasant Cello Sonata in A major — given by Christian with a somewhat quiet contribution at the piano — was smooth and seamless, rich in sound but undifferentiated in character. Likewise much of the humour in Beethoven's Clarinet Trio, Op. 11, for which the pair were joined by Francois, the other son, was far too polite, refined to the point where it was all but lost.

dances and songs from *West Side Story* is a recent addition to their repertoire, sanctioned by Leonard Bernstein so long as the percussion was not neglected. So the pianists were joined by Jean-Pierre Drouot on timpani, metallophones and the like, and Trilok Gurtu, who is the first drummer I have encountered to attack a jazz kit while crouched on one knee, the better able to finger the Indian *tablas*.

Such a percussive array balanced the two pianos at times, but they dispatched the faster and more rhythmic numbers with elan, relished the "Blues" and the quiet "Cha-Cha", endowed the "Rumble" with suitably descriptive effects, and allowed "Somewhere" to become horribly maudlin.

It added up to a 25-minute cabaret, but was still flexible enough in content to supply another couple of numbers for encores.

Even in Brahms's Clarinet Trio, Op. 114, which one would have thought better suited their smooth approach, they were ungratefully led in the Andantino grazioso and colourless in the lovely Adagio. It was a relief to hear them in music by Schoenberg, Berg and Webern.

These composers leave less to chance, demanding utter concentration on expression. Sebastian gave Schoenberg's Six Little Pieces, Op. 19, a whole new range of colours, while Christian's performance with his father of Webern's Three Little Pieces, Op. 11, was beautifully poised; Francois relished the more fulsome qualities of Berg's Four Pieces, Op. 5.



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Spell check

A press release from Dyslexia Institute reads since it refers to contributors by such sufferers as Edna Carry to one of two new books. Error as Edna Carry's name is one of many. The book is a collection of essays, poems, paintings and photographs from dyslexic adults and children called *As I See*.

What's the secret

comfort and luxury a quality underlay. No matter what.

Diet of fun and games?

Alexandra King on a growing problem for American parents

Perhaps it is because Britain has Butlins and boarding schools that summer camps for children have never quite taken off here. But in the United States, plenty of middle-class parents are prepared to pay from \$500 (£297) a week for their children to be taken off their hands.

And when those children have reached the uncomfortably large proportions of an estimated 30 to 40 per cent of American children, it is easier to send them to a "fat camp" than to try to get to the root of the problem at home.

"Welcome to Fat Camp", tonight's Q.E.D. programme on BBC1, goes behind the 12th-high perimeter fences around Camp Shane in the Catskill Mountains of upstate New York, where summer camps cluster as thickly as the inmates' pimples. The documentary calls the camp "a unique concept", although there are scores of "fat camps" on the east coast of America, and probably hundreds more scattered across the country.

While some camps are run by the big slimming organisations, Camp Shane is an independent, family-owned camp commanded by a thin, moustachioed man called David Eitenberg. It could be called Camp Shane, for some of its campers refused to be included in the film for fear it would be shown on American television.

A few — such as Marissa, an attractive 15-year-old cheerleader with only about 12lb to lose — begged to be allowed to stand ("I don't want to be looked at as not fat, I want to be looked at as thin," she says longingly). But others, even if they admit "I was really tired of being like this", have been forced to go by parents who have either failed, or cannot be bothered, to do anything about their children's obesity.

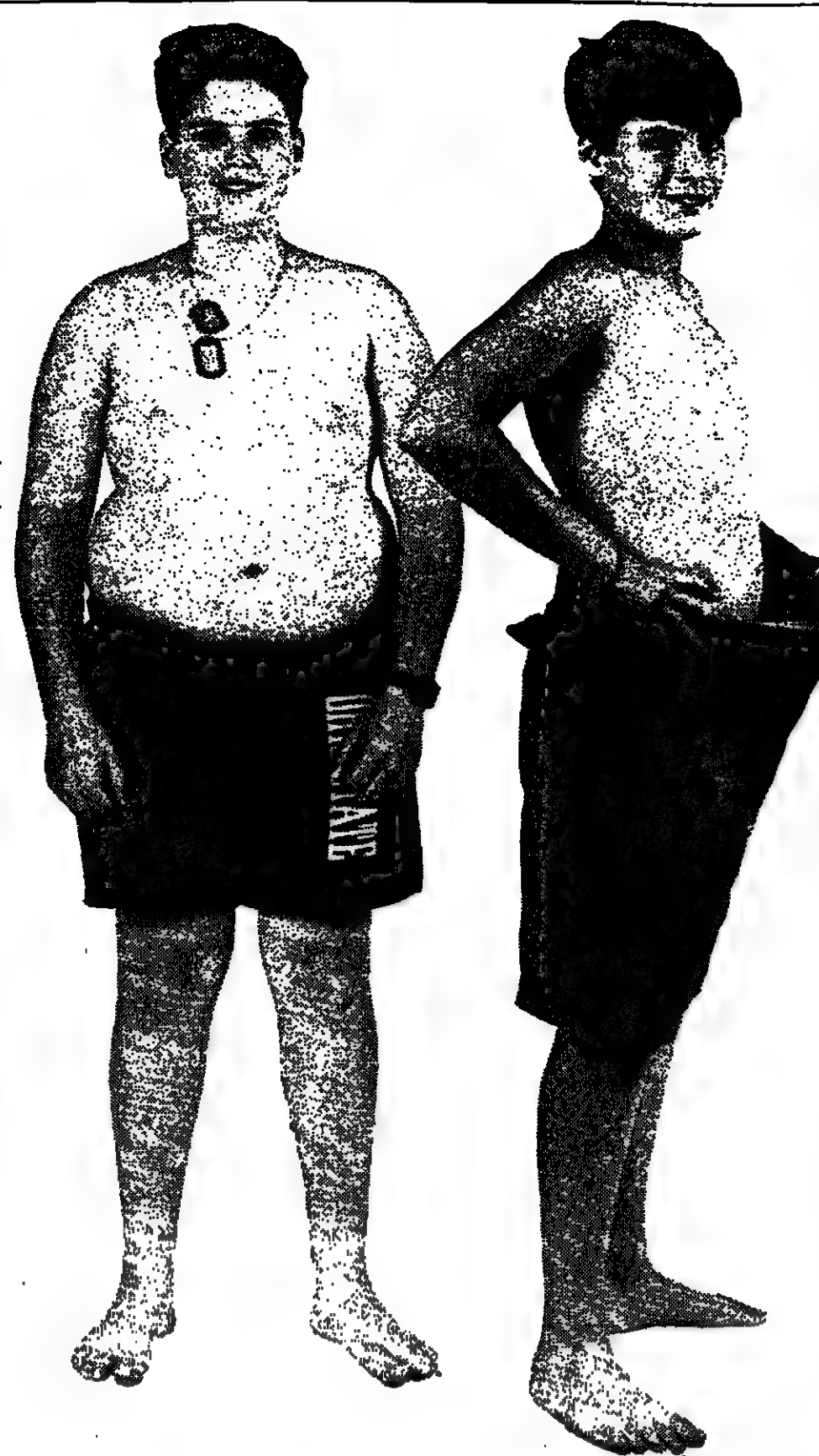
The children regard the camp as imprisonment, and much about the way it is run seems to reinforce that impression. "To me, it's the parents' fault," says the slim nutritionist disapprovingly, and there is the unpleasant sense that blame is apportioned with the meagre meals.

"The diet takes no account of age, sex or size," the programme comments, and is limited to 1,700 calories a day, "about half the recommended intake for a growing child".

Youngsters who have never had more exercise than pressing the buttons on the television remote control are suddenly made to participate in punishing routines to mortify the flesh. They look sweaty and miserable, the camera cruelly focusing on wobbly bellies and elephantine thighs. "Up... Down... Spread 'em!" shouts the instructor with drill-sergeant sadism. (The children have to pass a medical examination before they are enrolled.) But the camp claims its greatest strength is that it has "created an environment where these kids feel normal" — where they don't have to be afraid to be seen in a swimming costume, and where they can even explore relationships with the opposite sex without fear of ridicule or rejection because of their size. It caters for boys and girls aged from seven to 16, with a special "young adult programme" for young women aged 17-25.

Scott, who wants to be an astronaut, weighs 217lb — already 32lb over the maximum weight allowed for fully-grown male astronauts, he acknowledges glumly. Nevertheless, he is furious that his parents have sent him here instead of giving him the support he needs at home. "Big fat smile," demands the woman taking the prison-style photographs which mark his progress.

A resident psychologist offers sympathetic counselling, and a shoulder to blubber on, but as the programme's producer, Barbara May, asks:



Young star in the flesh: summer inmate Mike Rein, who lost 54lb in nine weeks at Camp Shane

"How much can one woman do for 300 kids? How can she possibly break down those defences in so little time — when the first problem she has to deal with is homesickness, which is common to kids in all camps?"

One of the most moving scenes is of Scott sobbing in the telephone box. "Moon, I'd like to know if I can come home. Did you get my letter I sent? I wrote six!" His father

takes pity on him, but the camp, its commandant explains, is "reluctant to let people leave early because it undermines morale". He asserts that Scott "created his own failure".

May was moved to make the documentary because of her worries about the health of children today both in her native America and in Britain, where she has lived and worked for the past 12 years.

She has a son aged nine and a daughter aged seven, and she was "tired of being the only mother in the car pool who didn't give the kids a chocolate bar or crisps as soon as they got into the car".

She was also horrified to learn that the average American child who watched four hours of television a day would have seen 20,000 food commercials by the time he had turned 18, frightened to

discover that children of her son's age had furred-up arteries, and concerned at the way "affluence, laziness, divorce and working parents" were, as she saw it, conspiring to produce a generation of unhealthy couch potatoes.

"Do you know that only one state in America has obligatory physical education in schools now?" she demands. (The state is Illinois.) "In many ways the camps have to have the discipline they lack because of the complete lack of discipline these kids have at home. They have to be pushed into sport. And they must enjoy it, because 50 per cent of them come back again."

Once only the comfortably-off would send their offspring to "fat camp", but now "problem kids" are being sent by councils as part of "training to learn to deal with society in a more positive way by first learning to deal with their bodies", May says.

"My parents wanted me to come because they thought I couldn't take it any more, and I couldn't," weeps Josiah, a would-be agent who already has an agent at the age of 14. "And my agent wanted me to come..." At the end of the summer he has lost 34lb. But he has found some self-esteem, which May feels to be much more important. He has since landed a part in a television series.

May has kept in touch with some of the children whose progress she monitored, to see whether, once they were out of the artificially controlled environment, they would slip back into the bad old habits. Surprisingly, Josiah (who was truly enormous) continued to lose weight and gain confidence after the camp, while the glamorous Marissa — who got to within a few pounds of her desperately desired goal — had put back 6lb within six months.

The camps have noted that more children are checking in who have only 10lb or 15lb to lose instead of huge amounts of weight, as the obsession with having a perfect figure becomes more intense. But for the grossly overweight ones, like Josiah, May says the desire is simply to be normal.

"And some of them had had weight problems all their lives: I spoke to the mother of one nine-year-old and he'd been to the Rochester Nutrition Unit since he was three!" When girls aged six to eight are asked if they have been on a diet before, it is somehow tragic that all but two are shown raising their hands.

Q.E.D.: Welcome to Fat Camp is on BBC1 at 9.30pm tonight.

FIRST PERSON

Lessons for a good life

Children spend from a third to a half of their waking lives in school. Yet there is a lack of certainty about what we expect schools to teach — apart, that is, from facts.

Do we want character, morals and social sense to be part of the core curriculum? Or should these be left entirely to parents? Is a school a personal, pastoral place or an efficient information filling-station? It would be no bad idea if we could, collectively, make up our minds, because tensions are brewing.

Recently, for instance, we heard that Newmarket Upper School in Suffolk was abandoning a much-admired new timetable in which an unusual emphasis was placed on "guidance", life skills and citizenship.

After a curriculum squeeze and complaints from some teachers that they were not trained to act as counsellors, the school's pupils are now back on a more conventional diet of lessons and assemblies. Also, Cardinal Basil Hume, the Archbishop of Westminster, has attacked the national curriculum's emphasis on specific skills: this mechanistic approach, he said, "can deaden creativity, neglect human and effective growth and lead to emotional and spiritual deprivation".

Those who rage at "indoctrination" by teachers and point to the private sector as an example of "old-fashioned schooling in the three Rs" might do well to reflect that our public schools are not long sprung out of the Rugby where Dr Arnold droned morality for long, compulsory hours in chapel, and that the spirit of character-forming still pervades most independent prospectuses.

Despite the reverence for "qualifications", one suspects that parents in the state sector do not flock to schools entirely for the exam results. We want more: what the jargon calls PSME — personal, social and moral education.

But PSME is at a crossroads: first, because of the publicity given to scandalous stories about teachers allegedly promoting socialism, homosexuality and so on in schooltime;

and second, because the perfectly wholesome and unexceptionable "moral" teaching sessions held in most schools are being violently squeezed by the national curriculum.

Professor Ted Wragg, of the School of Education at Exeter University, is worried. "A lot of schools which were trying to develop the whole child now find it more difficult: the national curriculum has knocked up a total of 54 attainment targets so far, with four subjects still to come. So it gets difficult for a teacher juggling time."

Tony Leach, headmaster of Thomas Mills comprehensive in Suffolk, agrees about the squeeze. "We manage to engineer enough space, because I rate the personal and moral side very highly and prefer it to have sessions to itself." He refuses to hire staff who do not explicitly accept that their role has a broader, tutorial dimension.

"There are good teachers around who see themselves as subject-teachers only. I won't accept that." He runs a popular, highly rated school, but in a teacher shortage, not all heads can afford to be so fussy.

There is, of course, always the true progressive approach. A. S. Neill founded Summerhill school, in Suffolk, on principles of total freedom, no rules or compulsory lessons, and Zoe Redhead, his daughter, affirms them still.

With 65 pupils from all over the free-thinking world, she sums up the Summerhill PSME — or lack of it. "We're anti-morals. When someone dug up Neill's potatoes he made an almighty fuss, but insisted it was only because they were his potatoes and had taken time to plant."

"An ordinary schoolmaster would have made a moral point of it. But we see things in practical terms — you can't live with other people and damage their things. We don't set out to make you a better person." Summerhill parents know exactly what they are getting. But do the rest of us?

Libby Purves

Heartfelt gifts

Valentine gift-givers can go some way towards helping hearts through the British Heart Foundation's appeal if they buy their loving tokens from the Can Can company, which sells cans of Laurent-Perrier champagne or chocolates for £16.95, or Just Balloons, which sends helium-filled, heart-shaped balloons with a choice of greetings. Each company has promised to donate "a generous percentage" of profits to the BHF if customers mention the foundation when placing their order. Contact the Can Can company at 22 Charterhouse Works, Eltringham Street, London SW18 1TD (01-877 1233), and Just Balloons at 82 Shaftesbury Avenue, London W1 (01-434 3039). Or you might prefer to make your donation direct to the BHF at 102 Gloucester Place, London W1H 4DH.

Spell check

A press release from the Dyslexia Institute reads as if it has been produced by victims, since it refers to contributions by such sufferers as Edwina Curry to one of two new books it has published. Error aside, Currie's joke is one of many rib-tickers in the *Xceedingly Funny Joke Book*. The other book is a collection of essays, poems, paintings and photographs from dyslexic adults and children called *As I See It*.

BRIEFLY

A round-up of news, views and information

Both are published by Walker Books at £2.50, with royalties going to the Institute of Bursary Fund, which finances teaching and assessment.

Quote me . . .



"We read the dictionary. It's always by our bed. On his side is an English one, a Collins, and on my side an American, Random House."

Marianne Wiggins, wife of Salman Rushdie

Death calling

A National Telephone Bereavement Advisory Service has just been launched by the funeral directors FRG Hodgson Kenyon. Sir Harry Seombe supplies the voice of the information

Garden paths

Nearly 3,000 gardens which can be visited and enjoyed are listed in *Gardens of England and Wales Open in 1990*, to be published tomorrow. All are members of the National Gardens Scheme, which ensures that money paid for entrance will go to a good cause. Copies can be obtained for £2.25 (inc. p&p) direct from the National Gardens Scheme, Hatchlands Park, East Clandon, Guildford, Surrey GU4 7RT (0483 211535), or from bookshops in about two weeks' time for £1.50.

Fathers' days

In the vast majority of divorces the mother gets the children and the father can feel shut out. Sunday's *Everyman* programme (BBC1, 10.30pm) focuses on the problems of the non-custodial parent, who is often unaware of his rights. A special helpline will be in operation for two hours after the programme and on Monday, manned by Families Need Fathers, a voluntary organization which has been fighting for a fairer deal for fathers after divorce. Trevor Berry, chairman of FNF, says: "People are very green about the law, and getting advice from lawyers is often expensive. We will put them in touch with our members in different areas to offer emotional support and practical advice." The helpline number is 01-886 0970.

Victoria McKee

Say it with bubbly

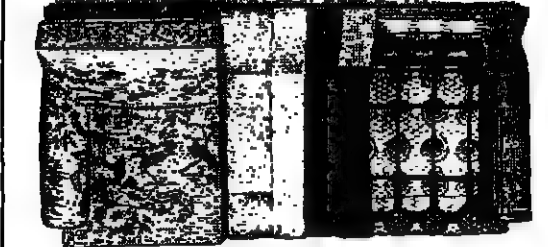
St Valentine's Day is only a week away and romance is in the air. You may already have made arrangements to send a message to a loved one through the columns of this newspaper. If not, there is still time to make a special gesture. In *The Times* on Saturday, Nicole Swengley suggests in-



expensive Valentine presents which are romantic but not soppy. In the wine column Jane MacQuitty describes how best to send a Valentine message in a bottle. Champagne is the acknowledged accompaniment for celebrations, the most romantic of wines, and there is a particularly good pink champagne available. But all alcohol tends to make the blood race and MacQuitty has plenty of other vinous recommendations. And Robin Young looks at the tradition of food as an aphrodisiac. Oysters and figs should be on the Valentine menu — and even carrot and coriander soup.

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INFORMATION SERVICE

On the road to nowhere

Non-achiever: Frances Barber during rehearsals for *My Heart's a Switzer* at the Royal Court Theatre

In the days when the Royal Court could afford to run its Theatre Upstairs, Clare McIntyre's play *Low Level* was given a first-rate production there by the Women's Playhouse Trust and won the Samuel Beckett Theatre Award. Her new play, *My Heart's a Switzer*, starts previewing tomorrow in the main house with Frances Barber in the very contemporary role of Chris, a well-educated and intelligent woman who realises at the age of 30 that she has gone nowhere and done nothing. The slimness of working in an Italian restaurant, carrying on a desultory affair with one of the waiters, suddenly overwhelms her and she takes off to Brighton in the company of a

friend (Sylvia Le Touzel), another non-achiever but happier with it. In *Low Level* three women sat around in a bathroom talking about sex or the lack of it; here the subject is money, and the lack of that, which should make the play hit home to all those who rubbed along on a low level income as students and never grew out of the habit. The director is Max Stafford-Clark and the setting of a barely furnished room in an elegant Regency house is by a new young designer, Anabel Temple. *My Heart's a Switzer*, Royal Court Theatre, Sloane Square, London SW1 (01-730 1745). Previews from tomorrow 8pm, opens February 13, 8pm, 24-25.

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This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Review section on Saturday by a preview of the week ahead. Items should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN



BOOKING KEY
★ Seats available
★ Returns only
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THEATRE

LONDON

★ **A LIFE IN THE THEATRE:** Dorian Briston and Samuel West in *My Heart's a Switzer*, a study of an old actor and his ambitious young son, the players stronger than the play. Strand Theatre, Aldwych, WC2 (01-838 2650). Tube: Covent Garden. Tues-Sat 8pm, mat 5pm, Sun 4.30pm, 2.30pm, 1.15pm.

★ **NOEL AND GERTIE:** Patricia Hodge and Simon Cadell open, sing and dance in Sheridan Morley's trip down Memory Lane. This show is in its last week as a matter of fact. Comedy Theatre, Strand, London SW1 (01-830 2578). Tube: Piccadilly Circus. Mon-Fri 8pm, Sat 8.15pm, mat 5.30pm, Wed 3pm, Sat 5pm, 2.50-2.15.

★ **THE PRICE:** Welcome revival of Arthur Miller's fine play in which two brothers discover their dead father's character and their own. With Bob Peck, David Calder and Alan MacNaughton. Young Vic Theatre, 68 The Barbican, London EC2A 4PU. Tues-Sat 8pm, mat 5.30pm, Sun 4.30pm, 2.30pm, 1.15pm.

★ **RACING DEMONS:** Richard Eyre directs David Hare's new play with Michael Bryant as one of a group of London clergymen trying to do good in their inner-city mission. National Theatre (Cottesloe), South Bank, SE1 (01-232 2222). Tube: Waterloo. Preview tonight 7.30pm, opens tomorrow 7pm, then in repertory, 2.30pm.

★ **THANKS GRILL:** Rhys Jones and Christine Landon in the classic *Alfresco* farce. Last week. Transfers to Savoy Theatre, Feb 20. Lyric Theatre, King Street, London W6 (01-741 2811). Tube: Uxbridge. Tues-Sat 8pm, mat 4pm, 2.30pm, 1.15pm.

OUT OF TOWN

LEATHERHEAD: ★ New Stage Theatre. *Shadows of the Past* in the FA Cup Stage version of J.L. Carr's touching story. Theatre 1, Church St, (01777 77777). Mon-Fri 7.30pm, Thurs-Sat 8pm, 2.30pm.

LIVERPOOL: ★ *Tales of the Moon*. *Alfresco* in a new version of the *Alfresco* farce in which two brothers discover their dead father's character and their own. Playhouse, Williamson Sq (0151 708 8888). Mon-Fri 7.30pm, Sat 8.15pm, mat 5.30pm, Wed 3pm, Sat 5pm, 2.50-2.15.

CLASSICAL TOP 20

- (1) Vivaldi: Four Seasons Kennedy/ECO, HM
- (2) Bernstein in Berlin Kennedy/ECO/Tos, HMV
- (3) Mendelssohn: Violin Concerto Kennedy/ECO/Tos, HMV
- (4) Elgar: Cello Concerto Du Pré/Barenboim/PO, CBS
- (5) Holst: The Planets Karajan/BPO, DG
- (6) Vivaldi: Four Seasons Hogwood/AAM, J. Oelshausen
- (7) Bizet: Carmen Highlights Ozawa/OND, Philips
- (8) Albinoni: Adagio Karajan/BPO, DG
- (9) Schubert: Symphony 8 Rattle/CBSO, HMV
- (10) Tchaikovsky: Swan Lake Highlights Emmer/RHO, Royal Opera
- (11) Lloyd Webber: Requiem Domingo/Emmer/RHO, HMV
- (12) Mahler: Resurrection Karajan, WAP Classics
- (13) Beethoven: Symphony 5 Karajan/BPO, DG
- (14) Tchaikovsky: Nutcracker Highlights Emmer/RHO, DG
- (15) Elgar: Cello Concerto Lloyd Webber/Menun/RPO, Philips
- (16) Holst: The Planets Karajan/BPO, DG
- (17) Puccini: Turandot Highlights Karajan/BPO, DG
- (18) Bizet: Carmen Highlights Karajan/BPO, DG
- (19) Rachmaninov: Piano Concerto 2 Ashkenazy/Hatnik/COA, Decca

Source: Music Week Research

CONCERTS

★ **MOORE AURORE:** In the "Arrogant Genie" Richard Strauss series, Ashkenazy conducting the RPO has the 18th European and Horn Concerto No 2 with Schoenberg's *Pierrot Lunaire* and Mahler's *Symphony No 7*. Royal Albert Hall, London SW1 (01-232 2222). Tues-Sat 8pm, mat 5.30pm, Sun 4.30pm, 2.30pm, 1.15pm.

★ **ALL RUSSIAN:** Valery Gergiev conducts the RPO in the 18th European and Horn Concerto No 2 with Schoenberg's *Pierrot Lunaire* and Mahler's *Symphony No 7*. Royal Albert Hall, London SW1 (01-232 2222). Tues-Sat 8pm, mat 5.30pm, Sun 4.30pm, 2.30pm, 1.15pm.

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GALLERIES

★ **JOSEPH WRIGHT OF DERBY (1734-1797):** More than 100 portraits, landscapes and dramatic and original scenes of workmen and scientific experiments. Tate Gallery, Millbank, London SW1 (01-821 1128). Mon-Sat 10am-5.30pm, Sun 11am-5.30pm, 2.30pm, 1.15pm.

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★ **THE BARNES OF SEVILLE:** Peter K

TELEVISION & RADIO

Compiled by Peter Dear
and Gillian Maxey

Pennies for your thoughts

Peter Waymark

A reader urges me to campaign for more revivals of television classics, starting with *Maigret*. I gladly pass on the idea and meanwhile commend the return of Dennis Potter's *Pennies From Heaven* (BBC2, 9.00pm) which has so caught itself on my memory that I was surprised to realise it was first transmitted as long ago as 1978, when Mrs Thatcher was a mere leader of the Opposition and Bob Hoskins still had hair. What particularly stays in the mind is Potter's use of jaunty Thirties dance



Feeding dreams: Bob Hoskins as the sheet music salesman (BBC2, 9.00pm)

numbers as an ironic counterpart to the story of a sheet music salesman (Hoskins) trying to escape reality by living and peddling dreams. As Hoskins drives west towards Potter's Forest of Dean and romance with a pretty schoolteacher (Cheryl Campbell), his wife (Gemma Craven) has her own dreams, a suburban housewife transformed into Gertrude Lawrence. Though Potter had fore-shadowed the device in a previous play, getting the characters to mime and dance to the songs was bold and startling. Anticipating *The Singing Detective* and, to an extent, *Blackeyes*, *Pennies* is more accessible than either in that it (more or less) offers a single narrative with a beginning, a middle and an end. But nothing in Potter is entirely straightforward. If one theme of *Pennies* is fantasy versus reality, another is the contrast between the tangible Thirties world of art deco, Camp Coffee and class snobberies and a semi-mythical force represented by the Accordian Man (Kenneth Colley). A "gentleman of the road" striking up hymn tunes on his squeeze box, he is a disturbing figure, out of time and place, defying explanation. In *El C.I.D.* (ITV, 9.00pm) Alfred Molina is an accident-prone detective with an unhappy knack of landing up in hospital and John Bird a disenchanted paper-shuffler in the Scotland Yard records department. By way of a running joke about the location of Matlock and another joke about an informer called Maurice (Mo'Nique) they decide to leave their unrequited lives in the Metropolitan Police for the pleasures of the Costa Del Sol. Billed as a comedy drama, *El C.I.D.* is somewhat short on laughs but, though Bird squeezes what he can and there is the makings of an enjoyable performance from Kenneth Cranham as a one-armed villain (I suppose I should have said bandit).

BBC

- 6.00 *Cee-fax*.
- 6.30 *BBC Breakfast News* with Nicholas Witchall and Laurie Meyer. Includes regular news headlines; business news; sports bulletins; regional news; weather and travel information; plus a look at the morning newspapers with Paul Cullen 6.55 Regional news and weather.
- 9.00 News and weather followed by *Open Air*. The Junior Minister for Health, Roger Freeman, takes viewers' calls on last night's programmes, *Taking Liberties* and *Food and Drink*, which examined the problem of fatness.
- 9.20 *Kilroy*. Robert Kilroy-Glik chairs a studio discussion on a topical subject.
- 10.00 News and weather followed by *Going for Gold* (r).
- 10.25 *Children's BBC*, presented by Simon Parkin, begins with *Playdays* 10.50 *Roobarb* narrated by Richard Briers (r) 10.55 *Pine to Eleven* Catherine Giller with a reading.
- 11.00 News and weather followed by *Open Air*. Jayne Irving and Eamonn Holmes are joined by presenters David Jessel and the editor of BBC's *Food and Drink* to discuss the health worries raised in last night's *Taking Liberties*. Plus music from Hank Wangford.
- 12.00 News and weather followed by *Bayliss Line*. Alan Titchmarsh and Judi Spliers are joined by actress Jessa Bhatt, who talks about her involvement with the organization *Parents for Safe Food* 12.55 Regional news and weather.
- 1.00 *One O'Clock News* with Philip Hulton.
- 1.30 *Neighbours*. An uproar finally breaks out over baby Jessie, leaving Brownwyn feeling guilty and Todd thinking the whole world is against him and Jane Mangel is suspicious when Joe starts moving the furniture around. (Cee-fax).
- 1.50 *Going for Gold*. European general knowledge quiz.
- 2.15 *Knots Landing*. Lillians are entangled in a web of deceit and lies involving an innocent man suspected of murder.
- 3.05 *PrimeTime*. Sheila McClelland visits Ruth Murray, an avid campaigner for the protection of badgers, and visits her animal sanctuary near Exeter. Presented by David Jacobs 3.40 *Cartoon Double Bill* (r).
- 3.50 *Freddie Star* (r) 4.00 *Mick and Mac*. With Michael Barrymore and David Jarvis 4.10 *SuperTed* 4.20 *Jackanory*. Michael Williams with part three of *Alison Prince's* *How's Business* 4.35 *Tweeny Bunnies* 4.40 *Animal House*. Animated adventures.
- 5.00 *Newsworld* 5.10 *Little Sir*. Nicholas. The final episode in the series and the search for Nicholas continues.
- 5.35 *Neighbours* (r). (Cee-fax).
- 6.00 *Six O'Clock News* with Anne Ford and Andrew Harvey. Weather.
- 6.30 *Newsworld* South East.
- 7.00 *Wogan*. Tonight's guests include Lisa Fiedler.
- 7.25 *Family Matters*. Aids in Schools. Joanne Kaye visits a school in which children are carrying the Aids virus and talks to two adopted HIV-positive children whose parents take opposing views on whether or not the children's identities should be kept secret.
- 8.05 *Daffin and Other*. *Stangers*. Miss Ellis and Clayton are amazed when they finally uncover the mystery of the key. (Cee-fax).
- 8.30 *Points of View* presented by Anne Robinson.
- 9.00 *Nine O'Clock News* with Martyn Lewis. Regional news and weather.
- 9.30 *O.E.D.* Welcome to Fat Camp. A documentary following three young people attending Camp Shave, where American parents take their overweight children to be treated for their addictions to junk food. (Cee-fax).
- 10.00 *Sportscast*. Steve Rider introduces action from the Benson and Hedges Masters snooker tournament from the Wembley Conference Centre and there is a preview of this summer's football World Cup in Italy.
- 11.25 *Dogs Barking*. Breeding for Health or Beauty? Is this country's dog-breeding policy indifferent to the health and well-being of men's best friend? Genetically Modified Wills argues that the British allow fashion rather than health to dictate the way our dogs are bred.
- 12.00am *Weather*.

BBC 2

- 6.00 TV-am begins with News and *Good Morning Britain*, presented by Richard Kew and from 7.00 by Mike Morris and Lorraine Kelly. Includes news at 6.30, 7.00, 7.30, 8.00, 8.30 and 9.00. After regional features at 9.00, George Dodd who discusses the power of perfume.
- 9.25 *Lucky Ladders*. Word association game 9.55 *Thames News* and weather.
- 10.00 *The Time ... The Place ...* Topical discussion series.
- 10.40 *This Morning*. Magazine programme presented by Judy Finnigan and Richard Madeley. Special features today include agony aunt Denise Robertson helping to solve emotional problems; microwave recipes; and details of voluntary organizations that need help. With national and international news at 10.55 and regional news at 11.55 followed by national weather.
- 12.10 *Alerts*. For the young 12.30 *Home and Away*. Martin tries to end his relationship with Leanne but she misunderstands him.
- 1.00 *News at One* with John Suchet. Weather 1.30 *Thames News* and weather 1.50 *Santa Barbara*.
- 2.00 *Look Good, Feel Great*. In the first edition of this new series Bob Hall, Anne Davies, Diana Moran and Kate Sturges investigate the latest American fads and fashions in the world of health, fitness and beauty.
- 2.30 *Takes the High Road*. Can Sneddon and Claire keep their secret?
- 3.00 *Win, Lose or Draw*. Celebrity game show hosted by Danny Baker 3.25 *Thames News* and weather 3.50 *Coronation Street*. A repeat of Mrs. Bates' episode 11.55 followed by national weather.
- 4.00 *Worwer*. Adventures of a shaggy dog 4.15 *Rolf's Cartoon Club*. The theme of this week's programme is dogs 4.40 *Mr. Majika*. A babysitting job at Halloween causes problems for Mr. Majika.
- 5.10 *Blockbusters*. General knowledge quiz for sixth-formers.
- 5.40 *News* with Nicholas Owen.
- 6.00 *Home and Away* (r).
- 6.25 *Thames News* and weather.
- 6.50 *Thames Heat*. Jackie Sprackley with information on a new organization London Youth Adventure.
- 7.00 *This is Your Life* presented by Michael Aspel.
- 7.30 *Coronation Street*. Mike Baldwin wants to know who's trying to upset his critical business deal, and why. (Oracle).
- 8.00 *No Job for a Lady: Who Goes Home?* First episode in a new short comedy series starring Stephanie Cole as a Labour MP.
- 8.30 *The Romm Luccas*. Top American ventriloquist Romm Luccas hosts a new series of six half-hour variety shows. In tonight's show he introduces the tap-dancing Clark Brothers and the hilarious, the amazing "man in a balloon" plus comedy impressionist Peter Piper.
- 9.00 *El C.I.D.: Copping Out*. (Oracle) (see Choice).
- 10.00 *News at Ten* with Alastair Burnet and Trevor McDonald. Weather.
- 10.30 *Thames News* and weather.
- 10.55 *Thames Classic Snooker*. The winner of the Benson and Hedges final will receive the William Hill Trophy and £2,500, plus the chance to double his prize money if he can beat world champion Steve Davis.
- 12.00 *Film: Last Video and Testament* (1984) starring Robert Pattinson, Oliver Tobias and David Langton. An electronics expert learns that his wife has been unfaithful and takes his own death, threatening that he will "rain" with the help of his electronic gadgets to take revenge. Directed by Peter Searcy.
- 1.30am *Stories in the Night*. The series which examines the paranormal focuses tonight on *Psychic Law*.
- 2.00 *News* headlines followed by *Videofest*. A look at the latest fashion trends in London, Paris, Milan, New York and Los Angeles.
- 2.30 *America's Funniest Home Videos* 2.45 *Friday the 13th: Hellfire*. Danger threatens when the ghost of Uncle Lewis returns on Halloween.
- 4.00 *News* headlines followed by *Ballymore*.
- 4.30 *Fifty Years On* (b/w). Vintage newsreels.
- 5.00 *ITN Morning News* with Richard Briers. Ends at 6.00.

BBC 2

- 7.10 *Open University: Managing Schools* 7.30 *News* 7.50 *News 5.15 Westminster* 8.00 *Cee-fax* 9.30 *Daytime on Two* sports using natural forces 10.00 *Open University: Managing Schools* 10.30 *News* 10.55 *Open University: Managing Schools* 11.00 *Open University: Managing Schools* 11.15 *Open University: Managing Schools* 11.30 *Open University: Managing Schools* 11.45 *Open University: Managing Schools* 11.55 *Open University: Managing Schools* 12.00 *News* and weather followed by a story for children.
- 2.15 *Racing from Ascot*. Julian Wilson introduces live coverage of the 2.30, 3.05 and 3.35 races. The commentators are Peter O'Sullivan and Richard Farnham. Includes news and weather at 2.55 and 3.30.
- 4.00 *Country File* (r).
- 4.25 *International Snooker*. Further coverage of the Benson and Hedges Masters.
- 5.00 *Film 90 with Barry Norman* (r).
- 5.30 *Holiday 90* (r). (Choice).
- 6.00 *Open University: Managing Schools*. Adventure series starring Roy Thorne (r) 6.30 *Reportage* 7.35 *Rapido*. The special guest is Michael Hutchence, Australian star of *INXS* and Max O. seen racing in Sydney. Plus a special section from beat poet/performance artist Ginsberg in New York City.
- 8.05 *Bookmarks: Miriam Grindes*. A celebration of the life and work of 91-year-old Miriam Grindes, the Romanian exile who edited the outstanding literary magazine *Adam*.
- 9.00 *Pennies From Heaven*. Down Sydney Street (r) (see Choice).
- 10.15 *A Wake for Sam*. The special season of classic works by Samuel Beckett continues with *Not I*, a short play depicting fragments from the life of a 70-year-old woman, using the stunning visual effect of a disembodied mouth. Billie Whitelaw, whose mouth it is, introduces the performance (r).
- 10.30 *Newsnight*.
- 11.15 *The Late Show*. Michael Knighton chairs a discussion on the issues raised by last night's *Salman Rushdie* lecture 11.30 *Weather*.
- 12.00 *Open University: The Planet Earth - A Scientific Model* 12.55am *Open Forum Magazine*. Ends at 12.55.

CHANNEL 4

- 6.00 *The Channel Four Daily* 6.25 *Cartoon*.
- 12.00 *The Parliament Programme* introduced by Sue Cameron.
- 12.30 *Business Daily* presented by Susan Simons.
- 1.00 *Sesame Street*. Pre-school learning series.
- 2.00 *The Cerebra*. The final programme in this Open College series on careers. Today they attend a training course on violence and aggression at work (r). (Oracle).
- 2.30 *Beyond the Dream*. The story of Roman Catholics who arrived in America in 1845 and suffered religious persecution.
- 3.30 *Musicals Express*. Puppet animation.
- 3.40 *The Oprah Winfrey Show*. Oprah discusses with single women the pros and cons of dating married men.
- 4.30 *Countdown*. Today's challenger is Linda Keen. The questionmaster is Richard Whitley assisted by the young Percival.
- 5.00 *Postcards to Hospital*. For the young.
- 5.30 *Country Ways*. Sussex's South Downs Way, presented by Jim Flegg (r). (Oracle).
- 6.00 *State of the Nation*. The story of Beatrix Smith - the father of Czech music - who struggled for musical recognition in the Austro-Hungarian empire.
- 6.30 *A Different World*. American campus comedy series.
- 7.00 *Channel 4 News* with Jon Snow and Zerah Ebdon.
- 7.50 *Party Political*. Comment from a Scottish National Party politician, followed by *Weather*.
- 8.00 *Brookside*. Frank is forced to admit that he's promised to join the work's co-op.
- 8.30 *Dispatches*. If universities and colleges become more market oriented, as the Government would like, will it mean a threat to standards of higher education?
- 9.15 *Significant*. The Day the Music Died? The conductor James Gower investigates the future of music education.
- 10.00 *Film: Little Vera* (1988) starring Natalya Negoda as a young woman who drifts into casual sex, drink and aimless jobs - all to free herself from the boredom of family life in a dull industrial port. Directed by Vasil Pichul. (In Russian with English subtitles).
- 12.30am *Bygones*. Selections from the *Club X* series.
- 1.00 *AI Jensen* recorded in Milan in 1963 (r). Ends at 2.10.

SATELLITE

- SKY ONE**
- 5.00am *International Business Report* 5.30 *European Business Channel* 6.00 *The Morning Show* 6.30 *Panel Pot Pourri* 10.00 *The New Price is Right* 10.30 *The Young Doctors* 11.00 *Sky by Day* 12.00 *Another World* 1.00pm *As the World Turns* 2.00 *Loving* 2.30 *A Problem Shared* 3.00 *Here's Lucy* 3.30 *Dennis the Menace* 3.45 *Captain Caveman* 4.00 *The New Leave it to Beaver* 5.00 *Sky Star Search* 6.00 *The New Price is Right* 6.30 *Sale of the Century* 7.00 *Hey Dad* 7.30 *Mr Belvedere* 8.00 *Downtown* 8.30 *Falcon Crest* 10.00 *Jamison Tonight* 11.00 *Sky World News Tonight* 11.30 *Voyagers!*

- SKY NEWS**
- News on the hour.
- 5.00am *International Business Report* 5.30 *European Business Channel* 6.00 *International Business Report* 6.30 *Frank Bough* 11.30 *International Business Report* 1.30pm *NBC Today* 2.30 *Parliament Live* 3.15 *Parliament Live* 4.30 *NBC Today* 5.00 *Live At Five* 5.30 *Beyond 2000* 7.30 *The Reporters* 10.30 *The Reporters* 11.30 *NBC News* 12.30am *Frank Bough* 1.30 *Target* 2.30 *The Reporters* 3.30 *Frank Bough* 4.30 *Target*

- SKY MOVIES**
- From 8.00am *The Shopping Channel* 8.00pm *Home Sweet Home*: The head of a family is made redundant.
- 3.00 *Little Miss Perfect*: A young girl attempts to live up to her mother's expectations.
- 4.00 *Yacht Club*: A celebration of the 100th anniversary of the film *Yacht Club*.
- 6.00 *Secret Ground* (1963): A wilderness adventurer decides to settle on a sacred Indian burial ground.
- 7.00 *Entertainment Tonight* 8.00 *Shog (1983)*: Photos of a cat enjoys a forbidden weekend at the beach.
- 8.40 *At the Pictures*: Cinema releases.
- 10.00 *The Man Who Broke 1,000 Chains* (1987): A man, unjustly jailed, makes a bid for freedom.
- 11.00 *For Those I Loved - Part Two* (1982): Based on the real-life wartime experiences of Polish Jew Martin Gray.
- 2.30am *A Sense of Freedom*: Story of Jimmy Boyle, Glasgow gangster turned writer.
- 4.00 *The Bounty* (1984): With Anthony Hopkins and Mel Gibson. Ends at 6.05am.

- EUROSPORT**
- 8.00am *As Sky One* 8.30 *Menu* 9.00 *Basketball* 11.00 *Motor Sport* 12.00 *Indoor Supercross* 1.00pm *Horse Show* 2.00 *World Championship of Motor Sport* 3.00 *Football: Real Madrid v Mallorca* 5.00 *Goal: The Jamaica Cup* 6.00 *Indoor Supercross* 7.00 *Trans World Sport* 8.00 *World Championship Boxing* 10.00 *Football* 12.00 *Bodybuilding*

- MTV**
- 8.00am *Kristiane Backer* 10.30 *At the Movies* 11.00 *Remixes* 11.30 *Club MTV* 12.00 *Kristiane Backer* 1.00pm *Marcel Vanthilt* 2.00 *Non-Stop Pop* 3.00 *4.00* from 1.4.15 *Marcel Vanthilt* 4.30 *Coca-Cola* 5.00 *Remote Control* 5.30 *Ray Cokes* 6.00 *United Nations of House* 7.30 *Club MTV* 8.00 *At the Movies* 8.30 *US Top 20* 10.00 *Coca-Cola* 10.15 *Malcolm X* 11.00 *Spanish Soccer*

- SCREENSPORT**
- 7.00am *Boxing* 8.30 *1990 Indoor Supercross* 10.00 *US Pro Sid Tour* 10.30 *Spain Spain Sport* 10.45 *French Rugby League* 12.15pm *Los Hombres* 2.15 *World Rally Championships* 3.15 *1989 Ultimate Yacht Race* 4.00 *Spain Spain Sport* 4.15 *Boxing* 5.00 *PGA Golf* 5.30 *Ice Speedway* 10.30 *Sport on France* 11.00 *Spanish Soccer*

- LIFESTYLE**
- 10.00am *Fitness Minute* 10.01 *Search for Tomorrow* 10.30 *Fashion File* 10.35 *Wok with Yan* 11.00 *Coffee Break* 11.10 *Edge of Night* 11.25 *Great American Gameshow* 12.00pm *What's New* 12.55 *Sally Jessy Raphael* 1.50 *Styways* 2.40 *Search for Tomorrow* 3.05 *Tea Break* 3.10 *Target: The Computers* 4.05 *Travel View* 4.35 *Lifestyle Plus* 4.45 *Great American Gameshow*

Full information on satellite TV programmes is available in the weekly magazine, TV Guide.

RADIO 1

- FM Stereo and MW**
- News on the hour from 6.30am until 4.30pm, then at 7.30, 8.30 and 9.30.
- 6.30am *News* 6.50 *Simon Mayo* 9.30 *Simon Bates* 12.30pm *News* 12.45 *Gary Davies* 3.00 *Steve Wright* in the afternoon 5.00 *News* 5.30 *Mark Goodier* 7.30 *Adrian Jiles* 8.30 *John Peel* 10.00 *Moby Campbell* 12.00 *2.00am* Richard Skinner

RADIO 2

- FM Stereo and MW**
- News on the hour from 6.30am until 4.30pm, then at 7.30, 8.30 and 9.30.
- 6.30am *News* 6.50 *Simon Mayo* 9.30 *Simon Bates* 12.30pm *News* 12.45 *Gary Davies* 3.00 *Steve Wright* in the afternoon 5.00 *News* 5.30 *Mark Goodier* 7.30 *Adrian Jiles* 8.30 *John Peel* 10.00 *Moby Campbell* 12.00 *2.00am* Richard Skinner

RADIO 3

- 6.30am *Open University* (FM only)
- 6.50 *Weather and News* Headlines.
- 7.00 *Morning Concert*: Walton (Overture), Portsmouth (Concerto in E flat), Vaughan Williams (Symphony No. 1), Elgar (Pomp and Circumstance March No. 1), Elgar (Pomp and Circumstance March No. 2), Elgar (Pomp and Circumstance March No. 3), Elgar (Pomp and Circumstance March No. 4), Elgar (Pomp and Circumstance March No. 5), Elgar (Pomp and Circumstance March No. 6), Elgar (Pomp and Circumstance March No. 7), Elgar (Pomp and Circumstance March No. 8), Elgar (Pomp and Circumstance March No. 9), Elgar (Pomp and Circumstance March No. 10), Elgar (Pomp and Circumstance March No. 11), Elgar (Pomp and Circumstance March No. 12), Elgar (Pomp and Circumstance March No. 13), Elgar (Pomp and Circumstance March No. 14), Elgar (Pomp and Circumstance March No. 15), Elgar (Pomp and Circumstance March No. 16), Elgar (Pomp and Circumstance March No. 17), Elgar (Pomp and Circumstance March No. 18), Elgar (Pomp and Circumstance March No. 19), Elgar (Pomp and Circumstance March No. 20), Elgar (Pomp and 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Multiple babies group finds it's cold outside



The Countess Mountbatten of Burma meeting some of the twins, triplets and quadruplets at an appeal yesterday for funds for a headquarters for the Multiple Births Foundation, Britain's only professional support group for families with twins and higher-order births. They met in the car park of the Queen Charlotte's and Chelsea Hospital, west London, where the headquarters building will rise. From left, the McLeod triplets of Harrow, the Taylor twins of Hackney and the Cummins triplets of Ealing, and the Oinifwa quadruplets from Golders Green.

Thatcher confirms readiness to review military strategy

By Philip Webster, Chief Political Correspondent

The Government's readiness to consider changes in the military strategy of Britain and the Nato alliance in response to the changes in Eastern Europe was confirmed yesterday by the Prime Minister and by Mr Tom King, Secretary of State for Defence.

Mr King told the Commons that the changes, which the Government hoped would endure, "do offer the prospect of economies and the prospect of changes in our defence arrangements". Mrs Thatcher later gave what MPs saw as the first sign of a softening in her stance on the modernization of short-range nuclear weapons in Europe, the issue which threatened a major Nato split last year.

She told a Labour MP who

had asked why she wanted short-range weapons trained on East Germany to be modernized at a time when they were struggling for democracy that "the changes and negotiations that are taking place will require some difference in the weapons we need".

Whitehall sources said later that Mrs Thatcher was acknowledging the need to

look at changes in strategy and defence requirements in the light of changing events.

But MPs detected in her remarks and those of Mr King a shift of emphasis away from initial responses to the Soviet bloc changes and American force reductions.

The Times disclosed last week that Mrs Thatcher is heading an informal group of ministers who are assessing the way ahead for Nato in the light of the diminishing threat from the nations of the Warsaw pact.

The group, whose existence has since been confirmed by government sources, is understood to be turning their attention to other areas of potential trouble for the West and considering more flexible multi-purpose roles for Britain's forces.

Mr King said yesterday: "We need to keep under review the changes that are taking place. There is not some quick trick... there is not some smart answer."

Mrs Thatcher again emphas-

ized her caution over the reunification of Germany, suggesting that there should be a "considerable" transition period.

But she said that this would enable Herr Helmut Kohl, the West German Chancellor, to meet without difficulty the obligations required under Nato, the Helsinki agreement and the four-power agreement on Berlin.

Mr Michael Latham, Conservative MP for Rutland and Melton, said that a unified Germany now seemed not only inevitable but imminent.

He said that that would have enormous implications for western defence policy, requiring detailed, radical and possibly uncomfortable consideration by Nato leaders.

More concessions made by Pretoria

Continued from page 1

to the chairs and tables, and kick and say "I'm not coming out". Dr Boesak said. "However, he will warn them that, if the conditions are not met, he will be obliged to issue a statement about them on his release." If Dr Boesak's statements reflect Mandela's views accurately, they appear to remove the last political obstacles to his freedom.

Mr Walter Sisulu, who returned home yesterday from visits to Zambia, Tanzania and Scandinavia, with other recently freed ANC leaders, said: "We consider Dr Klerk's speech a progressive step, but unfortunately there were some half measures."

"We see no reason why Nelson Mandela was not released..." The armed struggle would continue.

● LONDON: The Government has protested to South Africa about the expulsion of two British journalists over their coverage of the rebel cricket team, the Prime Min-

ister told the Commons yesterday (Philip Webster writes). But she angered opposition MPs by relaying without comment, Pretoria's stated reasons for expelling them. Mr Neil Kinnock, the Labour leader, said it showed "just how much of an apologist for apartheid she has become".

Mrs Thatcher said: "We support the freedom of the press and we have told the South African authorities that we regret these expulsions."

Later she repeated South Africa's explanation that one man entered the country as a tourist and failed to get the necessary journalist's visa and permit, and the other gave a first-person account of an anti-racism demonstration at Johannesburg airport at which he had not been present.

Mr Paddy Ashdown, the Liberal Democrat leader, said: "It comes to something when the Prime Minister uses the despatch box to relay the South African Government's excuses..."

Commons sketch

The MP with time for the other side

I was miles away yesterday, pondering the strange case of the MP who began to see the other man's point of view.

His name is Michael Latham; he is the Tory MP for Rutland and Melton; and he has just made one of the most remarkable statements ever heard from an MP of sound mind and healthy majority.

Quietly, Mr Latham has announced that he will not be standing at the next election. He will join the tiny band of MPs who quit voluntarily, young, untouched by scandal, and without a knighthood.

Why is he going? Let us have it in his own words. "To fight the party battle," he says, "you must be partisan. 'It makes them tick'."

And him? This is the remarkable bit. "Frankly," he says "I have found myself thinking there is a lot to be said for other points of view."

"A certain amount of the zest one needs for this job has gone. One cannot really do the job properly without that zest and that political fire. I have to say that, frankly, I do not regard myself as a very good politician..."

Now, before the Labour Party claim to have effected Mr Latham's partial conversion to socialism, let me explain what I believe my old colleague means.

He does not mean he has concluded that his party is wrong and the opposing party right. Still less does he mean that the right answer lies somewhere half way between the two. He means that he is heartily sick of the whole "right vs. wrong" dogfight, and sick of pretending that he knows the answers at all. Mr Latham is suffering from a new illness which experts are only now beginning to recognize and diagnose: ideological M.E. It is probably terminal.

Could it spread? The effects, at Westminster, could be catastrophic.

Take Prime Minister's Questions, yesterday, when Mrs Thatcher and Mr Kinnock discussed the schools inspectors' report. "This report," Mr Kinnock might say, "is good in parts. But it does suggest that we've a little way to go yet. Or have I misread it?"

"Hm," replies the PM, reflectively. "Well, yes and no. As you say, Neil, we haven't ironed out all the problems. But — as you'd be first to admit — the inspectors found much to praise."

"Sure, Maggie, but — as I know you'd want to acknowledge — they had some harsh things to say, too. Not all your fault, I realize; frankly, education began to go off the rails during the last Labour Government..."

"Oh come, Neil. Some of it is our fault. I think everyone accepts we've driven the teachers spare with all the so-called 'reforms' we've been throwing at them..."

"Too modest, Prime Minister. These changes had to come. Without your courage and resolution..."

"Oh, it's not been down to me, Neil. I've got a wonderful team working for me — and the Opposition has done a splendid job, too, keeping us all on our toes..."

You may be surprised to hear that it did not go quite thus. What actually happened was this...

Mr Kinnock called the schools' inspectors' report a "damning indictment".

Mrs Thatcher replied that most schools were satisfactory and the inspectors had given a better summary than Mr Kinnock. So sucks.

The Labour leader went absolutely bananas and shouted that if only two thirds of schooling was satisfactory that meant that a third of it was "lousy". Why didn't she "tell the whole truth"?

The Prime Minister retorted that it was a "wood report". So knickers.

Mr K got even angrier. Children were "being betrayed" and she did not care.

Mrs T said that at least the inspectors were able to keep their bluff on...

And so on. Later, someone hurled a notebook down from the public gallery, aimed (it seemed) at the Chief Whip.

While I write, the air above Westminster is thick with insults, as Michael Latham, MP picks up his little knapsack and trudges sadly off towards the Rutland sunset. He had become (he sighed last week) "far too bland".

Matthew Parris

Strikers 'jeopardize' Ford investment

By Kevin Eason, Morning Correspondent

Ford last night gave a warning that wildcat strikes costing the company £10 million a day could mean the end of vital investment in its 21 British factories.

Britain's biggest car company is taking a firm stand against 2,300 striking craftsmen who are refusing to accept its two-year pay deal against the wishes of the rest

of the 32,000 workforce. Mr John Hougham, Ford's director of personnel, said last night in Geneva, northern Spain, there would be no new talks with leaders of the two main unions involved in the disputes, the electricians' EETPU, and the Amalgamated Engineering Union.

He pointed out that the pay deal of 18.2 per cent over two years was accepted in a secret ballot by a majority of the hourly-paid workforce

throughout Ford. Yet, while 93 per cent of the employees were manning production lines normally, just 7 per cent — the craftsmen and electricians — were causing widespread disruption, including 13,000 lay-offs in Britain and Belgium.

Mr Hougham emphasized: "There will be no new negotiations. There will be no separate deals with any individual unions."

However, it is the attitude

of Ford chiefs in Europe and the United States who authorize investment that may eventually have the greatest say in the dispute.

Mr Hougham said: "A major consideration is what this dispute does to Britain's credibility as a car manufacturer. It affects the attitude of people who make investment decisions" — meaning Ford executives in Britain, Europe and at the company's headquarters in America.

Flooding forecast to hit the South today

Continued from page 1

happened to them or the boat. Divers have been down to the spot where the crab pots were but have found nothing."

The Government and the European Commission are providing more cash for repairs. The EC is adding £200,000 to the £500,000 it has already donated from a disaster fund of £2.4 million and the Government is to activate an emergency

fund to help councils clear flood damage in the Severn Valley. Mr David Hunt, Minister for Local Government and Inner Cities, said he was "dismayed" by what he saw in Gloucestershire.

However, Lord Sanderson of Bowden, the Minister of State at the Scottish Office, told Scottish MPs that there would be no short-term financial aid for domestic repairs for families with dam-

aged homes. In Scotland all main roads were open but rail services in the Highlands were disrupted.

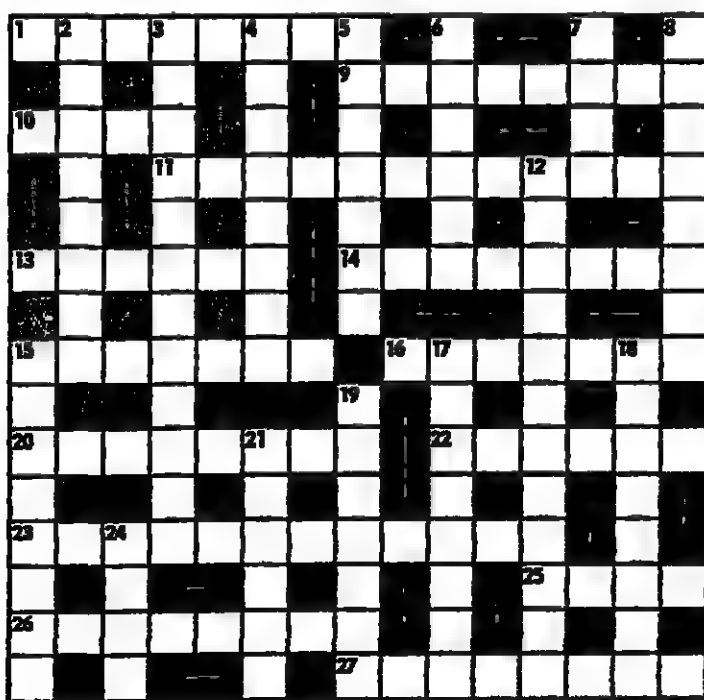
In England water was still blocking the east-bound carriageway of the A303 east of Andover in Hampshire. Cookham, Berkshire, was cut off.

Police in Southampton interviewed three roofers over allegations of car-

board tiles.

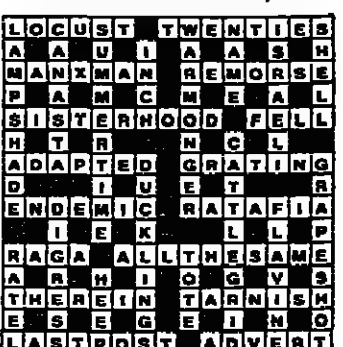
Police in Southampton interviewed three roofers over allegations of car-

THE TIMES CROSSWORD PUZZLE NO 18,211



- ACROSS**
- Stop first man joining the May-flow (8).
 - Told this is the way to catch (8).
 - No end of room on this farm (4).
 - Once it was standard to put a small light in front of shipping hazards (5,3,4).
 - She's making a concession — hurry (6).
 - Nettle appears to cause skin reaction (8).
 - Strange Scottish hut, dilapidated and rough (7).
 - Heavy mass of mineral in explosion (7).
 - Together, hold all types of legal proceeding (8).
 - African poet in the army (6).
 - Held counters arranged in combinations (12).

Solution to Puzzle No 18,210



- DOWN**
- Subject and chief (4).
 - Put up with return of guardian (5-3).
 - Appear to secure replacement for shop premises (8).
 - Unpopular adult is left behind (8).
 - Oldcloth does produce a distinctive accessory (3,6,3).
 - I'm not disheartened about long hair pervading everywhere (8).
 - Earth is better than sticky fluid (7).
 - Money for a junket is raised (6).
 - Did she rage somewhat at her husband's infidelities? (4).
 - Street is getting bigger (8).
 - Menial woman got into fight after some drink (6-4).
 - A Continental breed sounds as if it's not hunted here (8).
 - The rain fell freely round this modern protagonist (4-4).
 - Capital pudding out of a tin, perhaps (8).
 - Measurement of loudness of badly-delivered song is acceptable (7).
 - Passage said to be of benefit to Noah? (6).
 - There's a style about this picture (4).

Concise crossword, page 20

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

By Philip Howard

- MALM**
- An aromatic resin
 - A respectful address
 - Brick-builders' loam
- FREIT**
- An oxen
 - A Dutch whitebait
 - A free banger
- HOPFONOPONO**
- A Japanese kite-flying
 - Talking things over
 - Scenellies and coconut stew
- SEKOS**
- A phallex shield
 - A sacred enclosure
 - A barren fig tree
- Answers on page 20

AA ROADWATCH

For the latest AA traffic and roadworks information, 24-hours a day, dial 0836 401 followed by the appropriate code.

LONDON & SE traffic, roadworks

C. London (within N & S Cuts): 731
West Country: 732
M-ways/roads M4-M1: 733
M-ways/roads M1-Dartford T.: 734
M-ways/roads M23-M4: 735
M25 London Orbital only: 736

National traffic and roadworks

National motorways: 737
Wales: 738
Midlands: 740
East Angles: 741
North-west England: 742
North-east England: 743
Scotland: 744
Northern Ireland: 745

AA Roadwatch is charged at 5p for 8 seconds (peak and standard) 5p for 12 seconds (off peak).

WEATHER

Most of England and Wales will be wet and windy, up to gale force in exposed places. Severe gales are possible on some southern or western coasts. Extreme north England, and Northern Ireland, will be rainy with dry spells. Scotland should be bright but with a few showers and with more widespread wet and windy weather later in the day. Outlook: Still unsettled; many areas brighter, colder on Friday.

ABROAD

WEDNESDAY: 1=thunder; 2=dry; 3= fog; 4= sun; 5= rain; 6= snow; 7= hail; 8= drizzle; 9= rain; 10= sun; 11= rain; 12= sun

Area	Temp	Wind	Cloud
Aberdeen	10	10	10
Edinburgh	10	10	10
Glasgow	10	10	10
London	10	10	10
Manchester	10	10	10
Newcastle	10	10	10
Nottingham	10	10	10
Sheffield	10	10	10
Southampton	10	10	10
Stirling	10	10	10
Swansea	10	10	10
Torquay	10	10	10
Wolverhampton	10	10	10
Wrexham	10	10	10

* Doncaster: 10/10/10

London: 10/10/10

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AM

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Wrexham: 10/10/10

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Wrexham: 10/10/10

TEMPUS

Poor reception on Securicor's line

Mobile telephones should have no wires, but the market appears to have found some to cross at Securicor, 40 per cent owner of Cellnet, its results were badly off line with analysts' expectations and were not accompanied by news of any imminent divestment, as dealers had been hoping.

Like motorists whose concentration has been compromised by the introduction of the personal phone, Securicor's followers, entranced by Cellnet's potential, appear to have taken an eye off the road. While Cellnet came close to matching the £20 million contribution predicted for its early last year, chief executive Roger Wiggs saw core business sag. The parcels operation simply failed to experience its traditional boom in August and September.

Securicor shares, highlighted as one of the top 10 performers of the Eighties, promptly fell below 800p, dragging the p/e multiple below 50. They had been particularly strong of late on Cellnet sale talk, which was firmly quashed by the company yesterday.

By virtue of its slightly lower market share and significantly higher early development costs, Cellnet has taken a good year longer to yield a return than Rascal's Vodafone, but should now provide Securicor with 40 per cent compound growth over the next five years.

It will need some sanity to

return to the cellular phone retailing business, where telephones are virtually being given away in the battle for subscriber bases/market share. In pushing its subscriber base to 27,000, Securicor's retail division ran up a pre-tax loss of £3.6 million.

It also assumes the group's losses carving out routes across Europe will begin carrying paydirt after 1992.

Smith New Court looks for £68.9 million this year, although a high, but falling, tax charge will restrict ops to 30.5, indicating a prospective p/e of more than 26 at 803p. That would not be nearly enough if only Securicor could find a way to unlock Cellnet's full value.

Unitech

Unitech's shares, at 378p, are almost exactly double what they were in 1988. In July that year, Unitech found favour with a £30 million placing at above the ruling market price, which left Electrowatt, the Swiss electronics group, with a 29.9 per cent stake. But four months later, Unitech's rating was in the doldrums again after it splashed out \$327 million to buy Veeco, the world's largest manufacturer of power supplies for electronic equipment.

The acquisition, coupled with the subsequent disposal of its original electronic component businesses for an overall £71 million, trans-

SECURICOR



Sag in core business: Roger Wiggs saw Securicor's parcel operation boom fail to materialise

formed Unitech. It ceased to be a distributor, dependent on Britain and continental Europe. As a stake, the US became its biggest market and Unitech became the largest manufacturer of power supplies in Japan.

Analysts thought dilution would be inevitable, given that Unitech paid 22 times earnings for Veeco. They seem to have been proved right, as earnings in the six months to November fell 4 per cent to 8.7p, despite a 57 per cent rise in pre-tax profits to £12.3 million.

However, the market's willingness to look beyond the next set of figures has been much more evident since Dr Tito Testamanti, the Swiss industrialist, arrived on Unitech's share register last year. After declaring a 6.4 per cent stake in April, he built his holding to 17.2 per cent by November.

Were Dr Testamanti to join forces with Electrowatt, he would only stand 3 per cent short of control, which goes a long way towards accounting for the complete rehabilitation of Unitech's rating. With prof-

its of £29 million and earnings of 21.2p in the office this year, the shares now reflect a demanding prospective p/e ratio of 18.

Electrowatt is free to bid or sell its shares in August and shareholders should hang on for developments.

Aaronson

Aaronson Bros looks in need of some DIY repairs on its profit and loss account after a year when pre-tax profits fell 63 per cent from £5.82 million to £2.12 million and the final

dividend was slashed from 1.95p to 1.7p a share. The final is lower than the interim, and leaves the year's total dividend at 3.5p (5.75p).

Though the slowdown in the DIY and home improvement market takes the lion's share of the blame, plant reorganizations and relocation expenses have also taken their toll.

The setback was particularly notable in the second half, when April-to-September pre-tax profits were a mere £709,000.

Aaronson admits that turnover in the first quarter of the current year remained weak, although it insists that it was better than the last quarter of the 1989 financial year, and that the underlying trend is improving.

The group is cagey about whether there have been any loss-making quarters.

A property revaluation gives the group a net worth of 78p a share, against 66p a year ago, but gearing is 62 per cent and interest cover a thin 2.5 times. While cutting costs would make an impact, as would a stronger advance in Europe, the group needs a healthy consumer climate at home before profits climb with any real strength. Thus, not much more than £2.3 million pre-tax is expected this year, and dividend restoration is some way off.

At 70p, on a rating of 14.9 times, the shares are looking well ahead of themselves.

More O'Ferrall profit forecast hit by storms

More O'Ferrall, the outdoor advertising contractor, has suffered a £1 million profits downgrade after last week's sales in Britain and France. Barclays de Zoete Wedd, the broker, has cut its forecast for the year to end-December from £14.5 million to £13.5 million. The Adsell and Illuminated Superlite panels division reported pre-tax profits of £9.52 million in 1988 and is expected next month to turn in £12.5 million for 1989.

More O'Ferrall, which said the matter did not alter its projections, told analysts the loss of revenue from missing or destroyed hoardings will be about £250,000, while £500,000 will be spent on repairs. BZW said it had downgraded More O'Ferrall a further £250,000 because of weakness in the British television advertising market, where the cost of advertising will be down by about 15 per cent in February.

Brompton in £9m sales

Brompton Holdings will raise more than £9 million through disposal of its non-core telecommunications and manpower businesses to their present management. Negotiations are at an advanced stage. The proceeds will be applied to Brompton's core supply, inspection and testing business, after £7 million worth of borrowings are paid off.

Micklethorpe's £1.3m interim

Micklethorpe, the Yorkshire property developer, has announced its first interim results since joining the USM, showing £1.3 million pretax profits on £4.7 million turnover in the six months to end-October, against £176,000 profits last time. No interim dividend is being paid on earnings per share of 52.4p. Shares have fallen from a listed 75p to 66p.

Korea fund launched

Tyndall Investment Management, The Lucky Securities Co, a Korean investment management company, and Citicorp Securities, the broker, are launching a \$60 million (£35.2 million) fund investing in Korea.

The Korea Liberalisation Fund, a close-ended company incorporated in the Cayman Islands, will invest in Korean companies, equity-related issues and approved funds. Dealings in the 6 million new shares and 1.2 million related warrants should start on March 15. Mr Jim Mellon, a director of Tyndall, said government liberalization should help to give long-term investors exciting opportunities.

Stadex sold for £1.28m

BTI, the specialist chemical and industrial group, has expanded its Mytilineu textile coatings and adhesive business through the acquisition of Stadex Industries for £1.28 million. Stadex makes hot melt adhesives, which are applied mostly to one of the fastest growing sectors in the market. This is BTI's fifth adhesive acquisition in the last 18 months.

Heiton soars to £885,000

Pre-tax profits at Heiton Holdings, the Irish steel stockholders' builders' merchant and DIY group, rose 91 per cent to £885,000 (£483,000) in the six months to end-October. Group turnover advanced 28.5 per cent to £28.4 million. Earnings per share rose 28 per cent to £1.36p. The interim dividend grew to £0.65p, against £0.5p last time.

Sandell profit tumbles

The latest casualty of the downturn in the property market is Sandell Group, the office fitting and refurbishment company, which came to the USM just over a year ago. The shares slipped 7p to 114p, against a placing price of 117p, on news that pre-tax profits for the year to end-September fell from £306,000 to £75,000.

The company said that the purchase of the Sandell Interlock business during the year had led to losses there, arising both from start-up costs and from one bad contract that had been taken on by the previous management. This last item was reflected in an exceptional debit of £270,000.

BAT puts revenue of Saks at \$1.3bn

From James Bone, New York

BAT Industries has sent out prospectuses for the sale of its Saks Fifth Avenue department stores showing that the 46-shop chain had 1989 revenue of about \$1.3 billion (£763 million) and earned \$111 million before interest and taxes.

The British tobacco conglomerate is selling Saks, as well as its Marshall Field's, Ivey's and Breuners retail divisions, as part of its defence against a hostile takeover bid by Sir James Goldsmith's Hoylake Investments.

Prospectuses for Ivey's and Breuners were sent out in December. Marshall Field's prospectuses are expected to be posted this week.

Several US retailers are thought to be interested in acquiring new stores, but may prefer to buy more cheaply a troubled chain or one with a strong regional presence rather than a strong national concern such as Saks.

Among those to have expressed an interest in Saks are Nieman-Marcus Group and Melvin Jacobs, Saks chairman, who has said he may lead a leveraged buyout. May Department Stores is also considered a possible bidder.

Eagle cuts bank debt by another £8.5m

By Jeremy Andrews

Mr David James, the chairman of Eagle Trust, the engineering and film camera hire group, has made further progress in reducing the £99 million of bank borrowings which he found when he took over in September.

Last week, the company received the first instalment of £4.25 million from the administrators of MCP Building Supplies, the builders' merchant subsidiary which collapsed in August.

Together with the £4.2 million realized from the sale of Grundy & Pilling, another builders' merchant, Eagle raised a total of £8.5 million in January.

Eagle has two Rolls-Royce cars used by former executives after the return by the Irish police of the vehicle run by Mr John Ferriday, a former chairman.

The £60,000 car, which was found this week in Co Wicklow, will be cleaned up and sold, as has another Rolls-Royce used by a former managing director.

Mr Ferriday is the subject of an arrest warrant issued by the West Midlands Police in connection with the alleged theft of £13.5 million.

Unlike the warrant issued for Mr Ferriday's arrest by Northampton County Court last September, the police warrant may be exercised in the Irish Republic, where Mr Ferriday is believed to have hidden since his disappearance in May.

Growth warning trims food shares

By Michael Clark

Shares of the leading food manufacturers were beating a hasty retreat last night after Smith New Court, the securities house, issued a warning to clients that most of them would find the going tough in 1990.

Traditionally, food manufacturers are regarded as a haven for investors in times of recession, but it looks as though they could be struggling this time around. Smith's food team has reduced its estimate of prospective earnings growth for the sector from 10 per cent to 8 per cent. It says most of them will find it difficult to improve margins after a slow start to the year. Mr Timothy Potter, an analyst at Smith, said: "We have done a pot-pourri of job on prospects. They will still show some resilience, but progress will be slower."

He has reduced his profit estimates on most companies, including Hillsdown, 3p lower at 262p, and Cadbury Schweppes, 10p cheaper at 343p.

Unigate has had its forecast for 1990 downgraded by £10 million to £100 million because of problems at its Wincanton wheels division. UBS Phillips & Drew, the broker, has also downgraded its estimate for Unigate, leaving the shares 5p lower at 312p.

The rest of the equity market spent a nervous session, with investors again rooted firmly on the sidelines before this week's US bond market auction. There have been increasing fears that the Japanese will give the auction

a wide berth. As a result, an opening 25-point fall on Wall Street added to the gloom in London, where prices closed at the worst levels of the day. The FT-SE 100 index fell 27.3 points to 2,321.1 in this trading, which saw only 406 million shares change hands. The market is expected to test the 2,300 level today. The narrower FT Index of 30 shares dropped 25.4 to 1,835.6.

A stronger pound left Government securities sporting gains of about 24.

Seas, the Selfridges and Saks stores to Freemans mail order group, held steady at 100p amid heavy turnover of the shares. By the close of business, more than 11 million shares had been traded. Hoare Govett crossed a buyer

United Newspapers, publisher of the *Daily Express* and the *Sun*, fell 6p to 404p. A parcel of 2.5 million shares has been placed jointly by Cazenove and UBS Phillips & Drew, the stockbrokers, at about 400p. Mr Conrad Black, publisher of the *Daily Telegraph*, owns 9 per cent.

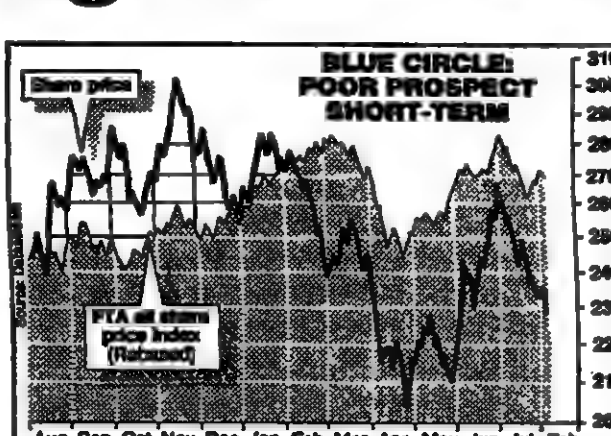
with a seller of 3 million shares.

The group recently announced plans for a restructuring of its footwear business, while admitting it was the holder of 2 per cent of rival Next.

Carlton Communications, the film and television services group, fell 1p to 773p, with dealers talking about a "sell" recommendation from

STOCK MARKET

Growth warning trims food shares



Kleinwort Benson, the broker, expected today. Carlton has been giving a number of presentations to Japanese investors.

Grand Metropolitan, the hotel and drinks group, firmed 14p to 599p on the news that it is held part of its Wimpy restaurant chain to a management consortium.

Blue Circle Industries eased 6p to 229p after a lowering of estimates by Smith New Court. The broker is still looking for pre-tax profits of about £233 million for the current year to April 30, but has reduced its estimate for 1991 by £8 million to £237 million. It blames the dramatic rise in the interest charge in the wake of its £197 million acquisition of Myson, rising costs, a disappointing performance by the cement and home products division and its American operation.

Smith says there are few short-term attractions for Blue Circle, but calculates that at about 220p, the price is backed by an attractive 6.5 per cent yield, which would prevent any sustained slide.

Securicor Group slipped 1p to 286p after lifting pre-tax profits from £3.2 million to £6.2 million. Mr Alan Baldwin, the chairman, said he is on the lookout for suitable

contribution from the Cellnet Radio Network.

Security Services, its associate, fell 18p to 683p on profits news.

British Telecom, which owns the remaining 60 per cent of Cellnet, fell 6p to 303p. The group's third-quarter figures, out tomorrow, are expected to show a 10 per cent rise in pre-tax profits.

Cable and Wireless ran out of steam after a firm start, finishing 1p lower at 536p. Dealers said this coincided with a meeting between the company and SG Warburg, the stockbroker. The market is still awaiting details of the proposed sale of part of its Hong Kong Telecom subsidiary.

Laing Properties firmed 5p to 658p in response to the unwanted £441 million bid from P&O and Chelfield, the private property company. P&O slipped 8p to 598p on further reflection on its latest move.

Meanwhile, Rosehaugh continued to lose ground, tumbling another 32p to 338p in the wake of its heavily-discounted £125 million rights issue.

It also had an impact on other property companies, with losses seen in British Land, 7p to 391p, Claydon, 4p to 217p, Great Portland, 4p to 299p, Hammerson, 10p to 815p, Markbeath, 5p to 71p, Peel Holdings, 10p to 218p, Priest Marions, 32p to 188p, and Slough Estates, 3p to 307p.

Wall Street report and prices on page 26

IMPORTANT NOTICE

ELECTION OF ONE SPECIAL AND FOUR REGIONAL MEMBERS TO THE NIRA MARKETING BOARD - 1990

The NIRA Marketing Board hereby announces as follows:

- The Board has determined the recruitment date for 1990 as midnight on Tuesday, 31 July 1990.
- One Special Member of the Board and one Regional Member for each of the Northern, West-Midland, North Wales and Far-Western Regions have to be elected.
- The Board are prepared to receive nominations of candidates for these elections. Such nominations must be received by the Board at the Board's offices at Thames House, Surrey, not later than 4.00 p.m. on Tuesday, 6 March 1990.
- Every person so nominated as a candidate for election as a Special or Regional Member of the Board must deposit with the Secretary of the Board not later than 4.00 p.m. on Tuesday, 6 March 1990, the sum of £200.
- No person shall be qualified to be elected as a Special Member of the Board unless he or she has been nominated in writing as a candidate by at least twenty registered producers entitled to vote in that election or by a County Branch of the National Farmers' Union in the Region.
- No person shall be qualified to be elected as a Regional Member of the Board for a Welsh Region unless he or she has been nominated in writing as a candidate by at least twenty registered producers entitled to vote in that election or by a County Branch of the National Farmers' Union in the Region or by a County Branch of the Farmers' Union of Wales in the Region.
- A person may not be a candidate for election as a Special Member and as a Regional Member at the same time.
- A candidate may withdraw from his or her candidature by a written notice to the effect provided it is delivered at the offices of the Board at Thames House, Surrey, not later than 4.00 p.m. on Tuesday, 13 March 1990.
- Any election literature issued by or on behalf of a candidate should bear the name and address of the person issuing it and the name of the candidate on whose behalf it is issued.

NOTE: Candidates in the Special Member elections of which notice is given on this page may be interested to know that the Board have agreed to offer each properly nominated candidate (if more than one) the opportunity for a 1,000 word election address, prepared by the candidate and reproduced by the Board, to be distributed with the voting papers to all producers at a cost to each candidate of £200.

Candidates in Regional Board Member elections of which notice is given on this page may be interested to know that the Board have agreed to offer each properly nominated candidate (if more than one) the opportunity for a 1,000 word election address, prepared by the candidate and reproduced by the Board, to be distributed with the voting papers to all producers at a cost to each candidate of £200.

Candidates who wish to avail themselves of these services must submit a copy of the election address to the Secretary of the Board at Thames House, Surrey, so that it and the relevant fee are received by her not later than Monday, 26 March 1990. If advance notice of an intention to make use of the service can be given it will be administratively most helpful.

Laing stake sold by Marwan

Dr Ashraf Marwan, the Egyptian financier, was among those who sold out in Monday's dawn raid mounted by the Chelmsfield/P&O consortium on Laing Properties.

Dr Marwan, sold a 1.5 per cent stake in Laing at 650p a share, the level of the concert party's £441 million cash bid.

EDI growth

Continued growth in the market for Electronic Data Interchange services, systems that allow rapid, paperless, transactions between firms, is foreseen in a survey of *The Times* top 100 companies by KPMG Peat Marwick McLintock, the accountant, and the European School of Management.

Royal host

The Prince of Wales is to host a two-day meeting of more than 100 business leaders and entrepreneurs from Europe, North America and the Pacific in Charleston, South Carolina, during his visit to the United States from February 16 to 23.

Casket buy

One of the most famous names in the British bicycle industry will be back within the next two months after the £182,500 purchase of British Eagle Cycles by Casket, the Manchester textiles group.

Scotch exports

Exports of Scotch whisky earned more than £1.46 billion last year, an increase of 14 per cent over 1988 and a record for Scotland's largest net export earner.

Norsk Data falls further into red

By Martin Waller



'Improvement in the second half': Tor Alfheim yesterday

Norsk Data, the troubled computer manufacturer, edged further into the red during calendar 1989, with operating losses increased from Nkr335 million to Nkr360 million (£32.8 million).

The company, just three years ago the pride and joy of Norwegian industry, is again not paying a dividend.

But Mr Tor Alfheim, the senior vice-president for technology and business development, pointed to an improvement in the company's performance in the second half, when operating losses fell from a first-half Nkr214 million to Nkr146 million.

The positive results of the restructuring implemented last year were only now being seen.

Norsk Data has shifted its activities from its traditional

ECGD to abandon schedules

By Colin Narborough

The Export Credits Guarantee Department plans in the coming fiscal year to abandon its premium schedules for underwriting medium- and long-term sovereign risk, and to charge exporters on an individual basis.

The move to a more market-oriented premium system comes as the ECGD prepares for the privatization next year of its short-term insurance services arm. It also reflects the imperative to move away from hidden subsidy to exports as 1992 approaches.

Mr Malcolm Stephens, the ECGD chief executive, said the new methods for managing the political risk portfolio were designed to reduce future losses by discriminating more precisely between different risk categories.

Dominion dismissed 'critical' adviser

By Martin Waller

As long ago as 1986, at least two of the financial advisers of Dominion International Group, the crashed financial services group formerly run by Mr Max Lewinsohn, gave warning about the treatment of profits from Intex, the troubled Bermuda-based business.

But Mr Lewinsohn appears to have countered criticism about £1.4 million contributed to his profit and loss account by Intex by dismissing Samuel Montagu, the

dissenting merchant bank, and disregarding the advice of Arthur Andersen, the independent auditor.

The £1.4 million came from the sale of warrants in Intex, which was set up to put together an automated financial futures exchange and in which Dominion has 27 per cent, to the North Carolina National Bank. This was taken "above the line", boosting pre-tax profits in the year to end-March 1986 to £11.04 million, despite the existence of options requiring Dominion

to buy the shares back if the Intex share price fell.

Binder Hamlyn, the then auditor which was subsequently dismissed by Mr Lewinsohn, queried these profits, but was forced to rely on assurances that the options would never be triggered.

Mr Chris Swinson, now the national managing partner at Binder, said: "We obtained the assurances we believed we needed. We wouldn't have signed (the accounts) if we hadn't been happy at the time." But he refused to give

details about the assurances.

Samuel Montagu arrived on the scene shortly afterwards, advising on the purchase of Transatlantic, an American computer leasing company, by Dominion. It is thought it also queried the Intex deal. Andersen was brought in as an independent auditor to examine the situation.

Mr Lewinsohn has claimed Andersen was happy about the treatment of the Intex warrants. This is denied by Mr Ray Hinton, a partner at Andersen who said yesterday: "We deny

that we endorsed that view."

Andersen's findings were never published by Dominion. Mr Lewinsohn also claimed that Laing & Crickshank, the then broker also subsequently dismissed by Dominion, concurred with his view. But Mr John Southwell, a director, said: "It's almost inconceivable that we would have said it was OK against the advice of the accountants and merchant banks."

Price Waterhouse was appointed administrator at Dominion last month.

SA gold shares shine as London price holds firm

By Colin Campbell, Mining Correspondent

South African gold shares topped international investors' shopping lists again with further strong rises across the board.

Dealers said it was general excitement about the outlook for the gold price rather than political developments which had encouraged another wave of interest, and that price rises had been partly accentuated by scrip shortages.

Among the heavyweights, AngloGold was 4 1/2% higher at £76 1/2. Vast Reef crossed the £80 a share mark for a £2 rise, and South African rose from £34 1/2 to £36.

Medium-priced shares were also in demand, with Harmony 50p harder at £10 1/2, and East Rand up from 68 1/2 to

73 1/2, and Lorraine 30p up at 30 1/2.

International gold shares were generally helped by the continued strength of the London gold price. Though it was weaker on its overnight close and finished the day slightly weaker at \$421.25 (\$247.35) an ounce, the fact that gold stayed above the \$420 an ounce level gave the market comfort.

Some consolidation in the gold price is widely expected, though chartists point to an early challenge to the \$425 an ounce level — while giving warning that it "may well have and puff before getting there."

South African gold shares started to step back into the

investment arena when it became clear in January that political developments were about to release Nelson Mandela.

London analysts said that international funds and fresh investors are making inquiries every day about the South African market, which has been internationally shunned by all but the brave for a number of years.

Should the international sanctions barriers against South Africa fall, and fresh investment is encouraged back into South African situations, then overseas demand for shares should increase.

Ahead of such developments, a number of investors fully prepared to assume the

risks that there could yet be political slips over the timing of the release of Nelson Mandela have been buying the SA market.

However, it would be some time yet before companies that divested from SA in the 1980s under shareholder pressure would be prepared to return to full investment force.

Meanwhile, international investors are waiting for South African political hopes to be translated into reality, and also for a clearer indication of African National Congress economic policies. Recent calls for "nationalization of banks and parts of the SA mining industry" are still ringing decidedly in their ears.

Garston cash put on deals in shares

By Neil Bennett

Substantial amounts of investors' money in Garston Assurance, the collapsed insurance agent, was illicitly diverted into share dealing through Laurence Keen, the stockbroker.

Mr Jim O'Neill, a fund manager at Keen, said that Garston Assurance dealt regularly for its clients.

They bought hundreds of different things," he said. He refused to say how much money was involved, but said that the company's share trading was erratic.

Garston was a tied agent of National Financial Management Corporation, an offshoot of the TSB Group. Under the Financial Services Act, it was authorized only to sell NFM products. However, since the company went into liquidation last month, it has emerged that it was running its own unauthorized fund.

Mr O'Neill said that Keen had done business with Garston since it believed that it was regulated by Lauro, the life assurance organization.

Up to 300 Garston investors stand to lose up to £20 million in the unauthorized fund, although NFM has guaranteed the investments of the 1,300 people who bought NFM products. The Serious Fraud Office is investigating the company.

Garston also put money in a high-interest account in the Lewisham branch of Barclays.

Mr David Shaw, the Conservative MP, is urging the Department of Trade and Industry to question Sir John Quinton, the bank chairman, about the account. Mr Shaw has also asked the DTI to find out whether any of the unauthorized fund was sent abroad.

It emerged yesterday that some Garston investors were also clients of Barlow Clowes's gits fund. Mr Shaw is pressing the DTI to investigate any links between the firms.

The MP has been approached by two people who used funds withdrawn from Barlow Clowes to invest in Garston's unauthorized fund.

Mr Shaw is pressing the DTI to set up a full investigation of Garston's activities, since some of them pre-date the Financial Services Act.

The MP is also calling for changes to the Financial Services Act to make principal investment firms, such as NFM, responsible for all products sold by tied agents.

NFM is refusing to compensate Garston's investors who knew they were buying a non-NFM product.

On Monday, Mr John Redwood, the Corporate Affairs Minister, refused to call an inquiry, and said that the matter was being dealt with by the Serious Fraud Office.

Argentina opening her window of trade to UK

COMMENT David Brewerton

Paint around the balcony where Eva Peron used to stand for the ovals of her adoring Argentine public is peeling away. The Casa Rosada is still the centre of Buenos Aires but the Argentines have more pressing demands on the public purse than freshening up the pink paintwork.

Argentina is a country that ought to work, and nearly does. It is easy to say that its great days are behind it, when in 1946, for instance, its gold reserves were second only to those of the United States. Then, it was a great creditor nation, but this week in Buenos Aires, the government is desperately concerned with how to obtain its next loan issue from the International Monetary Fund. Business, however, seems determined to trade its way out of debt.

Trade restrictions between Argentina and Britain were lifted last year and enormous efforts are being made on both sides to kick-start the potential into reality. Down here in Buenos Aires, I met Alan Tabbush, chairman of the British chapter of the Argentine/British joint committee on trade and investment. Mr Tabbush believes in Argentina, and he should know better than most, having spent a working lifetime in Latin America after university in Buenos Aires.

This week, he was putting the finishing touches to arrangements to bring Argentine business leaders to Britain, a return match to the trade mission he organized out of Britain last November. He sees enormous potential for trade and regards Argentina as

possibly the most resilient and resourceful of all the national markets in the area. But it needs capital.

Tabbush's enthusiasm is reflected in Buenos Aires. At a lunch this week to celebrate the reintroduction of flights between Buenos Aires and London by British Airways and Aerolineas Argentinas, Buenos Aires mayor, Carlos Grosso, spoke of government plans to privatize the great state-owned enterprises: the telephones, the airline and even the railways. He sees British companies as the most natural partners to such Argentinian companies, bringing in capital and expertise and, ultimately, taking a share of the profits.

Lord King of Warrnaby, British Airways chairman, has offered to help the process, while Maria Julia Alsogaray, the "trustee" for the telephone company, Entel, was in London last week, to see both British Telecom and Cable & Wireless.

Throughout the Falklands conflict, and in the years since, British companies already on the ground in Argentina kept their heads down and their factories running. Allied-Lyons owns the largest distillery in the southern hemisphere, BAT Industries seems to run the tobacco industry.

But there is, for a year or two, a window of opportunity for Britain to rebuild its influence in Latin America, not so much to turn the clock back to the days when Britain owned the railways, the tramways, and even the electricity company, but as more equal trading partners. If Britain does not grasp the hand being held out, others will.

Cooling the US debt scene

Among the concerns surfacing at the World Economic Forum in Davos in the past few days was the growing indebtedness of US corporations. In spite of the generally lower level of inflation during the 1980s compared with the second half of the 1970s, the ratio of interest payments to company earnings has risen substantially over the past decade, Mr Henry Kaufman pointed out.

Mr Kaufman, who now runs his own gurn organisation, said that in this weakened condition US companies were at risk from severe shocks to the world economy. If something similar to the two oil crises were to happen now, 15 per cent of US companies or more might not be able to cover their interest payments.

Moreover, the instability associated with high debt burdens made it more difficult for a central bank to do its job of curbing inflation. Monetary policymakers did not always know what the effect of banks being less inclined to lend on property might be.

There is a good deal of evidence to support the common sense conclusion that high levels of debt tend to make companies more cautious and reduce spending on research and development. With corporate America reeling under the attack from Japan Inc. the last thing US companies need, so it is argued, is the kind of debt burden associated with leveraged buy-outs which at their height

were burdening companies with debt levels of up to 90 per cent of net assets.

Clearly it is in the interest of incumbent managements to cry "four" when takeover predators find new weapons. There are strong arguments for allowing shareholders to make their own decisions about their assets and to let banks make their own assessment of the balance of risk and reward subject to an over-riding regulatory framework.

Nevertheless shareholders and banks need to be fully aware of the implications of their decisions over the longer term. Already bank finance for LBOs is less freely available than it was, casting doubt on the judgement of lenders on the earlier debt. According to Mr Kaufman, the securitization of debt is likely to diminish in future and US financial markets will be "Europeanized".

If it is agreed there is a problem what is to be done about it? Professor Ben Friedman of Harvard thinks the root of the evil is the tax structure which effectively advantages debt finance over equity. Change that, and debt would rapidly become a much less desirable commodity.

Mr Kaufman's solution is simpler. The problem, according to him, is that they do not teach any economic history in university these days. A bit less time spent on econometrics and a bit more on the South Sea Bubble could do wonders for attitudes on Wall Street.

Unitech profit up 57% at £12.3m

By Jeremy Andrews

Unitech, the world's largest manufacturer of power supplies, increased pre-tax profits by 57 per cent to £12.3 million on sales 33 per cent higher at £153 million in the six months to November.

However, earnings per share fell by 4 per cent to 8.7p in the period, which Mr Peter Curry, the chairman, attributed to a higher tax charge and an increased minority interest due to the inclusion of Nemic-Lambda KK, Veeco's Japanese subsidiary.

The key event influencing the figures was the \$327 million (£192.4 million) purchase of Veeco Instruments, the world's largest manufacturer of power supplies for electronic equipment, at the end of the previous first half.

As a result of the purchase, Mr Curry said that 63 per cent of Unitech's sales are now concerned with power supplies, 27 per cent in connectors and 10 per cent in control products.

A 14 per cent increase in the interim dividend to 4.2p is recommended.

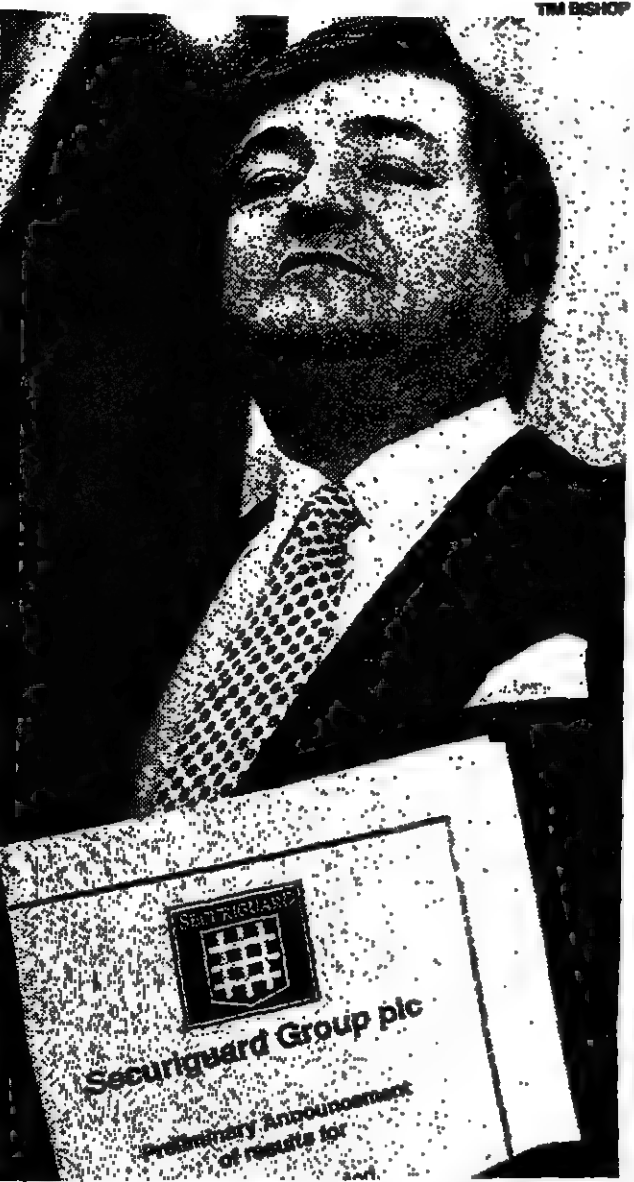
Mr Curry said: "The second half-year has started in line with expectations and the geographical performance continues similar to the first half. If this trend continues, we would expect to report a further improvement in pre-tax profits."

Times, page 24

Securiguard soars 93%

TIM BISHOP

By Michael Tate Deputy City Editor



Securiguard, the security and industrial cleaning services group, reported a 93 per cent surge in pre-tax profits in the year to November 5.

The profits soared from £3.2 million to £6.2 million.

The company is holding the dividend from 6.5p to 8p a share for the year, with a 5.2p final.

Turnover more than doubled to £104 million during the period.

Mr Alan Baldwin, the chairman, said all the company's divisions made positive contributions, with the cleaning and maintenance operations reporting a 65 per cent organic growth in turnover.

The figures include seven businesses acquired during the year, and the results from 14 new branches in Britain.

Mr Baldwin said he believed the "remarkable development" of the private security market would continue for the foreseeable future. He added: "Another excellent year is in prospect."

Securiguard has won what it claims is the largest single security contract in Britain — the £2.4 million London Docklands contract.

In the US, turnover more than doubled to £17.8 million and with the acquisition of Madison Building Services since the year-end, US turnover will represent 30 per cent of the whole in the current year.

Group earnings per share rose 23 per cent to 24.6p.

Times, page 24

Security minded: Alan Baldwin claims record sized contract

GrandMet to sell 356 Wimpy outlets

By Melinda Wittstock

Grand Metropolitan, the food and drinks group which is negotiating the swap of its breweries for public houses with Elders IXL, the Australian brewer, is to sell 216 of its Wimpy table service franchise restaurants in Britain plus another 140 mainly located throughout the continent to its management.

The buyout, believed to be worth about £20 million though the terms were not disclosed, comes six months after Mr Allen Sheppard's GrandMet bought the Wimpy chain for £180 million from

Sir Hector Laing's United Biscuits.

The remaining 195 prime location counter-service Wimpy restaurants in Britain, which include the 20 acquired for £13 million from Allied Leisure last month, will be converted into Burger King fast-food restaurants this year in a move to challenge the market leader, McDonald's, said Mr Sheppard.

GrandMet, which acquired Burger King and its 30 British outlets a year ago with its \$5.8 billion (£3.4 billion) acquisition of Pillsbury, the US food group, has transformed 35 Wimpy franchises into Burger

King. Another 78, bringing the total to 143, have been committed to the changeover.

Mr Sheppard said the Wimpy sites which had already gone over to the Burger King brand were reporting average 15 per cent increases in sales volume, with the Piccadilly Circus Burger King flagship in London reporting a 25 per cent rise in turnover.

GrandMet's Burger King, now finalizing its marketing strategy to eat into McDonald's £300 million share of the £840 million British burger market, is expected to at least match the £13.5 million being spent on advert-

ising in Britain by McDonald's this year.

Mr Max Wolfenden, a former Wimpy managing director under United Biscuits, is to lead the management team. He was unavailable for comment yesterday.

Analysts, meanwhile, said that they expect Elders, which owns Courage in the UK, to announce a deal with GrandMet when it reports its results on February 23.

It is thought GrandMet, which brews Elders' Foster's lager in Britain, will sell its Mortlake Brewery to Elders in return for all or some of the Courage public houses.

Shelling out at CSV

Nick Whitney, the former head of UK equities at Citicorp Scrimgeour Vickers, celebrates his 40th birthday in two weeks. But he has already received his birthday present. For he has, after some discussion, left the firm — which pulled out of the UK equity market last month — and his settlement has been paid in full. Whitney, on a £250,000 a year package in his previous job at Warburg Securities, where he was group research director, is thought to have been on a similar income at CSV. "They'll have to make him a millionaire if they make him redundant," said one of his ex-colleagues before news of his departure was confirmed. Neither Whitney nor Citicorp was willing to comment yesterday. Meanwhile, another former Citicorp employee, economist George Hodgson, aged 37, has landed a job at Warburg Securities as a UK equity market strategist, a job he is expected to start at the end of this month. It is a new position and he will be working alongside Stephen Carr, head of UK research. And, lastly but by no means least, David Brockman, a market-maker on the European side at CSV, is leaving to join Dresdner Bank, where he will be dealing in German shares, selling to British clients, based in Frankfurt.

Reshuffle

The property sector may be on the rack, but there is still no sign of a slackening in demand

THE TIMES CITY DIARY

Binder picks up the bill

Recalling happier times, when Scrimgeour Kemp Gee was a partnership, more than 40 former partners of the firm were reunited for the first time in years last night — in the City offices of accountant Binder Hamlyn. The association between the two began when Binder Hamlyn advised

SKG on its tax affairs. "The partnership has gone its own way but we have continued to act for many of the individuals and our private-client tax department thought that it would be rather nice to bring everyone together again. It's our way of saying thank-you," said a Binder spokesman.

for analysts. And it has led to the parting of one of the most popular teams in the market. Alec Pelmore and Adrian Elwood have run their slide rules over the sector at Scrimgeour Vickers, Morgan Grenfell and most recently Laing & Crutchbank. But now, with the third member of the Laing team, Robert Fowlds, Pelmore is off to

Kleinwort Benson. Elwood, meanwhile, is staying put at Laings. "It's all quite amicable," says Elwood. But Pelmore and Fowlds, enjoying an enforced month at home, are looking to the future. "On the banking side Kleinwort Benson have some very good property connections. It should be lots of fun," Pelmore says.

JOB CENTRE



"We had a couple of vacancies — but Mr Lewson took them."

Open all hours

George and Liz Davies met City analysts and the fashion press for the first time since leaving Next last night at the launch of their new range of clothing for Asda called... Victoria flowed in Asda's flagship store in Rotherham, and old rifts were healed as George, with Asda chairman John Hardman, presented the clothes which have been described as Marks and Spencer quality at a fraction of the price. Indeed so confident are they of the clothes' appeal that they opened a till for any analysts tempted by the all-cotton shirts at £16.99.

Drexel's loss

Fund managers in the Square Mile will be delighted to learn that American-born Jim O'Donnell has just resigned from Drexel Burnham Lambert as joint head of institutional equity trading in Wall Street. Their delight will come from the fact that he is returning to London — where County NatWest Securities has snapped him up to be an executive director and head of its customer services, which means that he will be responsible for research, sales and customer liquidity. "He will be in charge of sales, market-making and research," says Tim Ferguson, chief executive of CNWS. "It is a new position and a very key appointment for us — we are delighted to get him." O'Donnell, who is 6ft 2ins and reputed to weigh more than 20 stones — looks every inch the American footballer he used to be. He worked in London for Drexel, until it withdrew from market-making here a year ago. Tales of his generous and imaginative hospitality have become part of City folklore. "People still talk about the Christmas lunch he organized two years ago," said one. "We were told to be at Victoria station at a certain time and found ourselves on the Orient Express, travelling around Kent while we ate and drank."

© Cynical note in a Melbourne broker's circular on the state of the market: "The difference between playing the stock market and the horses is that one of the horses wins."

Carol Leonard

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INTERNATIONAL EXPRESS PARCELS • FLEET SERVICING • VEHICLE BODYBUILDING

Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng Ytd			Bd Offer Chng
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UNLISTED SECURITIES

1994/95 Company				1995/96 Company				1996/97 Company				1997/98 Company				1998/99 Company			
High	Low	Change	%	High	Low	Change	%	High	Low	Change	%	High	Low	Change	%	High	Low	Change	%
100	100	0	0	100	100	0	0	100	100	0	0	100	100	0	0	100	100	0	0
101	101	1	1	101	101	1	1	101	101	1	1	101	101	1	1	101	101	1	1
102	102	2	2	102	102	2	2	102	102	2	2	102	102	2	2	102	102	2	2
103	103	3	3	103	103	3	3	103	103	3	3	103	103	3	3	103	103	3	3
104	104	4	4	104	104	4	4	104	104	4	4	104	104	4	4	104	104	4	4
105	105	5	5	105	105	5	5	105	105	5	5	105	105	5	5	105	105	5	5
106	106	6	6	106	106	6	6	106	106	6	6	106	106	6	6	106	106	6	6
107	107	7	7	107	107	7	7	107	107	7	7	107	107	7	7	107	107	7	7
108	108	8	8	108	108	8	8	108	108	8	8	108	108	8	8	108	108	8	8
109	109	9	9	109	109	9	9	109	109	9	9	109	109	9	9	109	109	9	9
110	110	10	10	110	110	10	10	110	110	10	10	110	110	10	10	110	110	10	10
111	111	11	11	111	111	11	11	111	111	11	11	111	111	11	11	111	111	11	11
112	112	12	12	112	112	12	12	112	112	12	12	112	112	12	12	112	112	12	12
113	113	13	13	113	113	13	13	113	113	13	13	113	113	13	13	113	113	13	13
114	114	14	14	114	114	14	14	114	114	14	14	114	114	14	14	114	114	14	14
115	115	15	15	115	115	15	15	115	115	15	15	115	115	15	15	115	115	15	15
116	116	16	16	116	116	16	16	116	116	16	16	116	116	16	16	116	116	16	16
117	117	17	17	117	117	17	17	117	117	17	17	117	117	17	17	117	117	17	17
118	118	18	18	118	118	18	18	118	118	18	18	118	118	18	18	118	118	18	18
119	119	19	19	119	119	19	19	119	119	19	19	119	119	19	19	119	119	19	19
120	120	20	20	120	120	20	20	120	120	20	20	120	120	20	20	120	120	20	20
121	121	21	21	121	121	21	21	121	121	21	21	121	121	21	21	121	121	21	21
122	122	22	22	122	122	22	22	122	122	22	22	122	122	22	22	122	122	22	22
123	123	23	23	123	123	23	23	123	123	23	23	123	123	23	23	123	123	23	23
124	124	24	24	124	124	24	24	124	124	24	24	124	124	24	24	124	124	24	24
125	125	25	25	125	125	25	25	125	125	25	25	125	125	25	25	125	125	25	25
126	126	26	26	126	126	26	26	126	126	26	26	126	126	26	26	126	126	26	26
127	127	27	27	127	127	27	27	127	127	27	27	127	127	27	27	127	127	27	27
128	128	28	28	128	128	28	28	128	128	28	28	128	128	28	28	128	128	28	28
129	129	29	29	129	129	29	29	129	129	29	29	129	129	29	29	129	129	29	29
130	130	30	30	130	130	30	30	130	130	30	30	130	130	30	30	130	130	30	30
131	131	31	31	131	131	31	31	131	131	31	31	131	131	31	31	131	131	31	31
132	132	32	32	132	132	32	32	132	132	32	32	132	132	32	32	132	132	32	32
133	133	33	33	133	133	33	33	133	133	33	33	133	133	33	33	133	133	33	33
134	134	34	34	134	134	34	34	134	134	34	34	134	134	34	34	134	134	34	34
135	135	35	35	135	135	35	35	135	135	35	35	135	135	35	35	135	135	35	35
136	136	36	36	136	136	36	36	136	136	36	36	136	136	36	36	136	136	36	36
137	137	37	37	137	137	37	37	137	137	37	37	137	137	37	37	137	137	37	37
138	138	38	38	138	138	38	38	138	138	38	38	138	138	38	38	138	138	38	38
139	139	39	39	139	139	39	39	139	139	39	39	139	139	39	39	139	139	39	39
140	140	40	40	140	140	40	40	140	140	40	40	140	140	40	40	140	140	40	40
141	141	41	41	141	141	41	41	141	141	41	41	141	141	41	41	141	141	41	41
142	142	42	42	142	142	42	42	142	142	42	42	142	142	42	42	142	142	42	42
143	143	43	43	143	143	43	43	143	143	43	43	143	143	43	43	143	143	43	43
144	144	44	44	144	144	44	44	144	144	44	44	144	144	44	44	144	144	44	44
145	145	45	45	145	145	45	45	145	145	45	45	145	145	45	45	145	145	45	45
146	146	46	46	146	146	46	46	146	146	46	46	146	146	46	46	146	146	46	46
147	147	47	47	147	147	47	47	147	147	47	47	147	147	47	47	147	147	47	47
148	148	48	48	148	148	48	48	148	148	48	48	148	148	48	48	148	148	48	48
149	149	49	49	149	149	49	49	149	149	49	49	149	149	49	49	149	149	49	49
150	150	50	50	150	150	50	50	150	150	50	50	150	150	50	50	150	150	50	50
151	151	51	51	151	151	51	51	151	151	51	51	151	151	51	51	151	151	51	51
152	152	52	52	152	152	52	52	152	152	52	52	152	152	52	52	152	152	52	52
153	153	53	53	153	153	53	53	153	153	53	53	153	153	53	53	153	153	53	53
154	154	54	54	154	154	54	54	154	154	54	54	154	154	54	54	154	154	54	54
155	155	55	55	155	155	55	55	155	155	55	55	155	155	55	55	155	155	55	55
156	156	56	56	156	156	56	56	156	156	56	56	156	156	56	56	156	156	56	56
157	157	57	57	157	157	57	57	157	157	57	57	157	157	57	57	157	157	57	57
158	158	58	58	158	158	58	58	158	158	58	58	158	158	58	58	158	158	58	58
159	159	59	59	159	159	59	59	159	159	59	59	159	159	59	59	159	159	59	59
160	160	60	60	160	160	60	60	160	160	60	60	160	160	60	60	160	160	60	60
161	161	61	61	161	161	61	61	161	161	61	61	161	161	61	61	161	161	61	61
162	162	62	62	162	162	62	62	162	162	62	62	162	162	62	62	162	162	62	62
163	163	63	63	163	163	63	63	163	163	63	63	163	163	63	63	163	163	63	63
164	164	64	64	164	164	64	64	164	164	64	64	164	164	64	64	164	164	64	64
165	165	65	65	165	165	65	65	165	165	65	65	165	165	65	65	165	165	65	65
166	166	66	66	166	166	66	66	166	166	66	66	166	166	66	66	166	166	66	66
167	167	67	67	167	167	67	67	167	167	67	67	167	167	67	67	167	167	67	67
168	168	68	68	168	168	68	68	168	168	68	68	168	168	68	68	168	168	68	68
169	169	69	69	169	169	69	69	169	169	69	69	169	169	69	69	169	169	69	69
170	170	70	70	170	170	70	70	170	170	70	70	170	170	70	70	170	170	70	70
171	171	71	71	171	171	71	71	171	171	71	71	171	171	71	71	171	171	71	71
172	172	72	72	172	172	72	72	172	172	72	72	172	172	72	72	172	172	72	72
173	173	73	73	173	173	73	73	173	173	73	73	173	173	73	73	173	173	73	73
174	174	74	74	174	174	74	74	174	174	74	74	174	174	74	74	174	174	74	74
175	175	75	75	175	175	75	75	175	175	75	75	175	175	75	75	175	175	75	75
176	176	76	76	176	176	76	76	176	176	76	76	176	176	76	76	176	176	76	76
177	177	77	77	177	177	77	77	177	177	77	77	177	177	77	77	177	177	77	77
178	178	78	78	178	178	78	78	178	178	78	78	178	178	78	78	178	178	78	78
179	179	79	79	179	179	79	79	179	179	79	79	179	179	79</					

FOREIGN EXCHANGE

Exchange index compared with 1985 was down at 89.3 (day's range 89.2-89.4).				
STERLING SPOT AND FORWARD RATES				
Market rates for February 8				
	Spot	Close	1 month	3 month
New York	1.8980-1.7078	1.8985-1.7005	0.82-0.89p	2.69-2.67p
London	2.0167-2.0173	2.0173-2.0173	0.82-0.89p	2.69-2.67p
Amsterdam	3.1798-1.8393	3.1799-1.8331	1.11-1.10p	4.15-4.05p
Brussels	56.55-56.55	55.55-55.55	1.11-1.10p	4.15-4.05p
Frankfurt	10.8260-10.8219	10.8260-10.8219	1.11-1.10p	4.15-4.05p
Paris	2.0162-2.0162	2.0162-2.0162	1.11-1.10p	4.15-4.05p
Madrid	1.8210-1.8210	1.8210-1.8210	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	2.0162-2.0162	2.0162-2.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
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Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Madrid	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Delhi	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
London	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Frankfurt	1.0162-1.0162	1.0162-1.0162	1.11-1.10p	4.15-4.05p
Paris	1.0162-1.0162	1.0162-1.0162</		

DOLLAR SPOT RATES

Ireland	1.6000-1.6015	Denmark	8.4085-8.4135	Italy	122.0-123.0
Singapore	1.8555-1.8565	W Germany	1.6573-1.6580	Belgium (Cont)	34.88-34.73
Malaysia	2.6985-2.6995	Switzerland	1.4770-1.4780	Hong Kong	7.8085-7.8105
Australia	1.3037-1.3054	Netherlands	1.8705-1.8715	Puerto Rico	146.10-146.20
Canada	1.1870-1.1880	France	5.6425-5.6475	Spain	107.48-107.55
Sweden	n/a	Japan	144.90-145.90	Austria	11.67-11.68
Norway	6.4280-6.4300				

Rates supplied by Barclays Bank GTS and Exel.

MONEY MARKETS

Discount Market Loans		CURRENCY DEPOSITS %			
Overnight High 15 Low 13	Week (bid: 14)	7 day	1 mth	3 mth	6 mth
Treasury Bills (Discount %)		Dollar	6 1/2-7 1/2	6 1/2-6 3/4	6 1/2-6 3/4
Buying 2 mth - 14 1/16	3 mth - 14 1/16	Deutsch	6 1/2-7 1/2	6 1/2-6 3/4	6 1/2-6 3/4
Selling 2 mth - 14 1/16	3 mth - 14 1/16	French Franc	10 1/2-10 3/4	10 1/2-10 3/4	10 1/2-10 3/4
Prime Bank Bills (Discount %)	1 mth: 14 1/2-15 1/2	Swiss Franc	5 1/2-6 1/2	5 1/2-6 1/2	5 1/2-6 1/2
2 mth: 14 1/2-15 1/2	3 mth: 14 1/2-15 1/2	Italian Lira	10 1/2-10 3/4	10 1/2-10 3/4	10 1/2-10 3/4
Trade Bills (Discount %)	1 mth: 15 1/2	Japanese Yen	10 1/2-10 3/4	10 1/2-10 3/4	10 1/2-10 3/4
2 mth: 15 1/2-16 1/2	3 mth: 15 1/2	British Pound	10 1/2-10 3/4	10 1/2-10 3/4	10 1/2-10 3/4

Call 10-9
Yon: 65-
Call: 65-65%

GOLD BULLION (Per ounce)
 Ounce \$422.00-\$421.50 Cloner \$421.00-\$421.50
 Mints \$422.00-\$421.50 Royal \$421.25-\$420.75

GOLD COINS (Per coin, Ex VAT)
 Britannia \$430.00-\$435.00 (£252.50-\$255.50)
 Kruggerand \$421.00-\$424.00 (£247.00-\$249.00)
 Maple Leaf \$421.00-\$424.00 (£247.00-\$249.00)

12 mnt; 14²¹/₃₂ = 7%

PRECIOUS METALS
Platinum pm ftc: \$512.75 (\$301.00)
Palladium pm ftc: \$135.75 (\$79.70)
Spot Silver: \$5.31-5.33 (23 120-3 135)

Low	Close	Vol	Open
Previous open interest	21925		Three month ECU
132.0	2332.0	101.4	

Jun 90	2380.0	2383.0	2380.0	2378.0	101	Jun 90	85.85	85.88	85.76	85.80	481
						Jul 90	85.87	85.88	85.75	85.79	443
Three Month Sterling						US Treasury Bond					
Jun 90	85.52	85.02	85.58	85.04	142541	Mar 90	93-18	93-19	Previous open interest 40918		
Jul 90	85.47	85.48	85.43	85.44	11031				93-02	93-06	5090
Three Month Eurodollar						Long Gilt					
Mar 90	81.42	81.13	81.54	81.25	1506	Jun 90	85-23	87-09	Previous open interest 28482		
Mar 90	81.42	81.13	81.54	81.25	1506				85-23	87-04	28482
Mar 90	81.42	81.13	81.54	81.25	1506	Japanese Govt Bond					
Mar 90	81.42	81.13	81.54	81.25	1506	Mar 90	97-25	97-39	Previous open interest 1271		
Mar 90	81.42	81.13	81.54	81.25	1506				97-12	97-12	875

91.45	91.48	8823	Mar 90	---	87.47
91.31	91.33	5052	Jun 90	---	87.60

COMMODITIES						
as traders on with the	LONDON FOX		LONDON METAL EXCHANGE			
	COCOA	AMT Futures	Official prices/volume previous day		Rudolf Wolff	
	Mar 820-619	Dec 685-684	(t/tonne)	Cash	3 month	Vol
	May 831-630	Mar 705-703				
	Mar 831-633	Mar 713-717				

Copper Gde A	1316 0-1317 0
Lead	425 00-426 00

Platinum	Nov 587-605	Zinc spec	1320.5-1325.0	1290.0-1300.0	8300	Earlier
May 587-595	Jan 620-618	Zinc spec H	1315.0-1316.0	1310.0-1311.0	117275	
Sep 587-576	Mar 642-635	Aluminum	6150-6155	6275-6280	3550	Earlier
	Vol 4499	Thorium H	1411.0-1412.0	1425.0-1429.0	275880	Earlier
	C Crammion	Nickel	6125-6150	6125-6150	13740	Earlier
	Vol 2994					
SUGAR	Oct 318.4-12.0					
POB	Dec 310.6-11.8					
May 322.6-32.5	Oct 310.6-11.8					
Nov 322.6-32.5	Dec 310.6-11.8					
Mar 322.6-32.5	Oct 310.6-11.8					
May 322.6-32.5	Dec 310.6-11.8					
Nov 322.6-32.5	Oct 310.6-11.8					
Mar 322.6-32.5	Dec 310.6-11.8					
May 322.6-32.5	Oct 310.6-11.8					
Nov 322.6-32.5	Dec 310.6-11.8					
Mar 322.6-32.5	Oct 310.6-11.8					
May 322.6-32.5	Dec 310.6-11.8					
Nov 322.6-32.5	Oct 310.6-11.8					
Mar 322.6-32.5	Oct 310.6-11.8					
May 322.6-32.5	Dec 310.6-11.8					
Nov 322.6-32.5	Oct 310.6-11.8					
Mar 322.6-32.5	Oct 310.6-11.8					
May 322.6-32.5	Dec 310.6-11.8					
Nov 322.6-32.5	Oct 310.6-11.8					
Mar 322.6-32.5	Oct 310.6-11.8					
May 322.6-32.5	Dec 310.6-11.8					
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Nov 322.6-32.5	Oct 310.6-11.8					
Mar 322.6-32.5	Oct 310.6-11.8					
May 322.6-32.5	Dec 310.6-11.8					
Nov 322.6-32.5	Oct 310.6-11.8					
Mar 322.6-32.5	Oct 310.6-11.8					

2000-09-0	FUTURES	Vol 349
2000-09-0	FUTURES (v1q)	Ar/qs
2000-09-0	Live Pig Contract	

[illegible]

127.0-23.0	Jun	unq	unq	Scotlan
136.0-33.0	Vol 179	Vol Pg-55	Card-0	- Estim

501

INVESTMENT TRUSTS

<p> CRUDE OIL (BBL FOB) Brent Price 20.55 15 day Mar 19.90 15 day Apr 19.35 WTI Mar 22.05 WTI Apr 21.85 </p> <p> PRODUCTS (BBL FOB) Spot CIP NWL Euro - prompt delivery Prem Gas 15 22.20 Gasoil ESC 18.75 Non 11 Mar 185-171 Non 11 Apr 185-168 3.5 Fuel Oil 50-92 Naphta +3 185-201 </p> <p> DIFFERENTIAL OAN Freight London Dry Cargo (21016) Mar 90 11 1570-1587 Low Mar 90 11 1580-1578 Low Apr 90 11 1515-1568 Low Apr 90 11 1570-1558 Low Vol 549 tons Dry cargo index Euro -13 </p>	<p> ISOL-LOI Group The listless mood continued in the crude oil market awaited new direction. Most products continued to wait for exception of Naphta which found increased demand. </p> <p> ISPE FOB GAS OIL Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p> <p> PREM GAS Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p> <p> NON 11 Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p> <p> 3.5 FUEL OIL Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p> <p> NAFHTA Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p>	<p> ISOL-LOI Group The listless mood continued in the crude oil market awaited new direction. Most products continued to wait for exception of Naphta which found increased demand. </p> <p> ISPE FOB GAS OIL Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p> <p> PREM GAS Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p> <p> NON 11 Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p> <p> 3.5 FUEL OIL Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p> <p> NAFHTA Mar Apr May Jun Jul Aug Sep Oct Nov Dec </p>
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THIRD MARKET

70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
100	101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124	125	126	127	128	129	130
131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147	148	149	150	151	152	153	154	155	156	157	158	159	160	161
162	163	164	165	166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192
193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223
224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254
255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285
286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316
317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347
348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378
379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409
410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440
441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471
472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502
503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527	528	529	530	531	532	533
534	535	536	537	538	539	540	541	542	543	544	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559	560	561	562	563	564
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1985-1986 Census

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COMMODITIES

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May 557-558	Jan 620-610
Sep 576-575	Mar 642-635

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59-60 FBG	AUG 321-0-21-0	MAY 290-0-00-0	Live Pig Contracts						
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9-15 Futures	WHEAT AT close (Grn) Unit 340								
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ANTIQUES & COLLECTABLES

The language of prints

Printmakers are no longer at the bottom of the artistic hierarchy, Huon Mallalieu reports

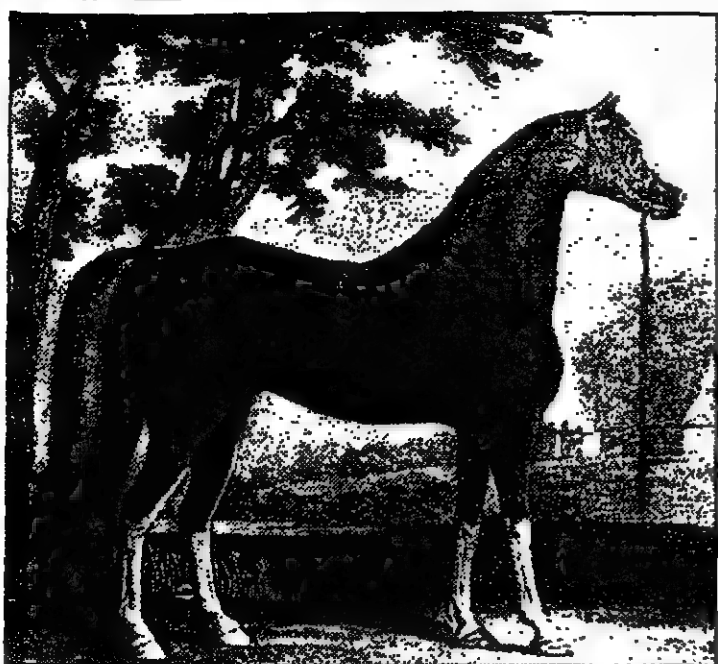
There are probably as many arguments over taste as there are people with claims to connoisseurship and scholarly expertise. The art world is a Babel in which there are few polyglots. The lover of Old Master drawings speaks a different language from that of the English watercolourist, let alone the devotee of Op Art, the admirer of Japanese prints or the votary of Byzantine icons.

For connoisseurs of the past there was a hierarchy of esteem running down from the Old Masters to the lowly prints and printmakers.

Artists tend to appreciate prints for their own sake, for study, or as a means of making still more money out of a popular painting. Occasionally, too, as proven by Hogarth, or the craze for modern etchings in the 1920s, a wider public can be persuaded to take them seriously.

For several years print collectors have had a regular treat in the London Original Print Fair, which brings 25 or so of the leading dealers together at Burlington House in December. This can be seen as a gesture of atonement from the Royal Academy for the first century of its existence, when it denied membership to engravers.

Any visitor to that fair will be struck by the variety on offer,



Horse sense: mezzotint engraving from a painting by George Stubbs, in the exhibition at Ackermann from February 14 to March 7

from Dürer woodcuts and Rembrandt etchings to screen prints by way of sporting aquatints and 18th-century *contre-épreuves*. The "Original" in the title is most important, since these are prints produced by the artists themselves, or under their direction. There is no place for mechanically coloured reproductions mas-

querading as "artist's proofs" on the strength of pencil signatures. And it is not all black and white, although for many people black and white will always be best. The fair, which has participants from overseas, only concentrates on what is available all year round. In London at present there are several worthwhile print shows,

and there will be a number of print auctions during the coming month. The Heian Gallery in Jermyn Street has just closed an impressive show drawn from one of the best contemporary collections of 18th-century British prints, but welcomes inquiries (01-493 0688). For those in search of a contemporary British printmaker, Agnew's, 43 Old Bond Street (01-629 6176) will be showing etchings and lithographs by John Copely from February 21 to March 16.

Although he died in 1925 Louis Corinth is very much a "modern" artist, and as the catalogue of the show at Carlton European Prints, First Floor, 39-42 New Bond Street (01-493 2820) puts it: "some of his paintings [and several of his prints] may have to await another generation's acclaim, because of their allegorical subject matter". There are nudes and figures, and a number of lithographed landscapes reminiscent of Gainsborough drawings. There is also a touching contrast between his confident 1904 self-portrait with his wife (E1,250), and the careworn image of himself in "Death and the Artist" from the "Dance of Death" series of 1922 (£3,000 for the set of five). This last price reflects the fact that only two are signed.

Sporting prints are a different language again, and there are two London shows opening in February. From February 21 to March

7 the Schuster Gallery, Maddox Street (01-491 2208) has a set of the "Oriental Field Sports", 1807, acquired by Samuel Howitt after drawings of tiger hunts and the like by Captain T. Williamson. Later in March the gallery will be showing prints from the Boydell Shakespeare project of 1803.

The other sporting exhibition is at Ackermann in New Bond Street from February 14 to March 17. It covers British sporting and country life from 1750 to 1880, including more than 600 works by Howitt and his best-known brother-in-law, Thomas Rowlandson. Hunting and racing scenes by the Alken family will be much in evidence, and there will be a number of rare boxing prints. The earliest prints are three from a set of seven line engravings after paintings by John Wootton, published in 1770. Among the latest are four hunting aquatints after John Sturges published in 1878. Prices range from £800 to £8,000.

Lovers of botanical prints might prefer the sale of 19th and 20th-century prints at Christie's, South Kensington on March 7, which concludes the collection from Dr Thornton's great *Temple of Flora*, published from 1799 to 1807. Prices range from £200 to £3,000.

Until March 3 Scottish print lovers can visit "The Art of the Print", from the 15th to the 18th centuries at the Hunterian Art Gallery of Glasgow University.

ON SHOW, ON SALE

The following is a list of antique and collectable exhibitions and sales from February 7 to March 7. Auctions start at 11am unless otherwise stated.

To Feb 8: Shropshire Antiques Fair, Lion Hotel, Wyle Cop, Shrewsbury (05474 464). To Feb 10: Antiques for Business Fair, Business Design Centre, N1 (01-441 8940). To Feb 10: Watercolours by R.V. Pitchford, David Messer, 84 St George St, W1 (01-498 0243). To Feb 16: Giambolonga's great sculpture Fata Morgana, Alex Wengraf, 59-60 Jermyn St, SW1 (01-852 4552). To Feb 17: Young contemporary painters, Anna-Mel Chadwick, 64 New King's Rd, SW6 (01-736 1928).

Feb 8, 2pm: Ephemera sale, including Valentines, Christie's, South Kensington, Old Brompton Road, SW7 (01-581 7611). Feb 8, 10.30am: Arms and medals sale, Sotheby's, Bond Street, W1 (01-493 0808). Feb 8, 2.30pm: Sale of Collector's cars, Brooks at the Donington International Exhibition Centre, Derbyshire (0332 812912). Feb 9: Fine art and antiques sale, Andrew Grant, The Grandstand, Worcester Racecourse (0905 357547). Feb 9-11: Stafford Giant Antique Fair, Bingley Hall, County Showground (0532 843333). Feb 9-11: South-East Counties Antique Dealers' Fair, Goodwood House, West Sussex (0937 832029). Feb 9-12: International Silver & Jewellery Fair and Seminar, Park Lane Hotel, Piccadilly, W1 (01-734 5491). Feb 10, 10.30am: Sale of models and toys, Lucy Scott, Rhydydd, Bury St Edmunds, Suffolk (0254 763531). Feb 12, 11am and 6pm: Doggy paintings, Bonhams, Montpelier Street, SW7 (01-584 9161). Feb 12-13:

London Antiques Fair, Chiltern Hotel, Luton (0582 25546). Feb 13: Oriental carpet sale, Sotheby's, Billingshurst, West Sussex (040381 3933). Feb 14, 10am: Antiques and old cameras sale, Andrew Hartley, Victoria Hall, Hkley, West Yorks (0943 816363). Feb 14, noon: Ephemera sale, Phillips West Two, Salem Rd, W2 (01-229 9090). Feb 14, 5pm: Doggy paintings, Christie's South Kensington, Feb 15: Watercolour sale, Sotheby's, Booth Mansion, Chester (0244 315531). Feb 15: Sale of watercolours of Turkey and Balkans, Sotheby's, Bond Street, W1. Feb 15: Sale of 19th-century furniture and sculpture, Christie's, King Street, SW1 (01-839 9060). Feb 16-18: Leicester Antiques Fair, Most House Hotel, Oadby, Leicester (05474 464). Feb 22: Sale of 17th to 19th-century tiles, Phillips, Bond St, W1 (01-629 6607). Feb 22: Sale of ceramics, glass and ornamental works of art, Lawrence, Crewkerne, Somerset (0460 73041). Feb 22: Sale of ceramics and glass, Beare's, Rainbow, Torquay (0803 296277). Feb 22-24: High Wycombe Spring Antique Fair, Town Hall, High Wycombe, Bucks (0743 673674). Feb 26-27: Park Lane Arms Fair, Park Lane Hotel, Piccadilly, W1 (0669 20618). Feb 28, 10.30am: Antique firearms sale, Christie's, South Kensington, Mar 1-3: East Anglia Spring Antiques Fair, The Athenaeum, Bury St Edmunds, Suffolk (05474 464). Mar 1-3: Warwickshire County Antiques Fair, County Cricket Ground, Edgbaston, Birmingham (021 743 2259). Mar 2: Sale of bird paintings, Christie's, King Street, SW1. Mar 6: Early ceramics sale, Sotheby's Bond Street, W1.

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MEDIA & MARKETING

Satellite TV wars go to the movies

Broadcasting star wars are about to start in earnest with the imminent arrival of BSB to challenge the one-year-old Sky. Both sides see movies as the heaviest artillery. This is how they hope to gain and secure new ground to be turned into tangible value, through the prize of subscription monies. Once fully charged out, each side will be wanting around £10 per month from a satellite household, so on this level there is little to choose between them.

When it comes to the matter of on-air viewer appeal, there are claims and counter-claims. BSB's Anthony Simmonds-Gooding says of Rupert Murdoch's Sky: "We will have better movies, and this is our main card." Murdoch, by way of reply, loses no opportunity to tick off BSB for bidding up the price satellite paid to get at the movies, but does not concede the main point. If there is a "film gap", it would seem to be of a similar order. When pressed, even BSB propagandists claim no more than a 60-40 advantage, not of itself enough for BSB to deliver a knock-out blow.

Television has always relied heavily on movies. Cinema-going may have fallen away in the Fifties as television viewing spread, but the appetite for movies did not die. It simply moved across from one venue to another. Even though cineastes argue that the small-screen habit underplays film's potential, literally cutting it down to television size, the majority of us remain unabashed. Most of the time we settle happily for the small-screen experience.

Sky and BSB will get movies to us faster than do the established broadcasters of BBC, ITV and Channel 4. That is the basis of their special attraction and their special charge. The model comes from the United States, where Home Box Office set the pattern, and other competitive subscription services followed. Increasingly though, in both countries, watchful attention has had to be paid to the interventions of a third force, in the shape of the video-store.

Video-viewing in Britain is now a well established business. Part of its appeal is in permitting easy time-shift when ordinary schedules get crowded; part, perhaps the greater part, is as a short-cut into the most recent cinema offerings. Crucially, the video-shop will get you the movie not only faster than ordinary television, but faster than satellite too. The "wind-downs", as they say in the trade, usually go in this order: cinema release, video

release, pay-satellite release, ordinary television release. What's more, those of us addicted to the video habit will have noted that with a video you can stop, start, make coffee, kick the cat, all in your own time. Broadcasters, and this includes satellite broadcasters, offer you the film at a fixed time, for continuous and settled viewing.

Satellite operators say they will overcome this "own-time" difficulty by offering films in staggered pattern, perhaps around half a dozen times within a month. You can then make your own most convenient date. But, of course, this heavy repeat pattern itself trims the appeal of the overall service to those who would prefer a constant intake of movies that are both recent and different.

Satellite operators like to shrug off the video factor. Their line is anything that increases the profile of the movies eventually works to the advantage of all. So, cinema-going is increasing alongside the rise in home video-viewing. So may it be with satellite. And Sky reports heavy demand from dish-owners to stay with Sky movies, as it translates from free to paid service. So far, there seems to be little holding back, even though 90 per cent of Sky viewers have videos too.

And yet there is a nagging doubt. Both Sky and BSB are seeking 2.5 to three million viewers for break-even comfort, and more for decent profitability. Together they aspire to penetrate roughly one in three UK homes, and within a couple of years. Somewhere along this line, as they try to move the beach-head out beyond the early pioneers, may they not yet run into trouble at the video barrier? Will the streetwise habits of the video-store be eager to pass over £10 a month for another chance to see films he has already seen, or will he prefer to keep that money to stay abreast of the new?

There's an interesting item in a recent *Wall Street Journal* study, telling us that 36 per cent of Americans now rate renting a video best value for leisure money, whereas only 12 per cent put subscription television top of the leisure list. This may prove true too in Britain, where the video habit is even more deeply entrenched. The first key encounter of the satellite age may be less between one satellite operator and the other, more between either or both and the obstruction to satellite advance presented by the well dug-in third force of video.

BROADCAST

Brian Wenham

New uses are being found for the photographs that made *Picture Post* famous. Andrew Lycett reports



Hi-tech plans for classic prints: David Watts, whose hopes for the 23 million images in the Hulton Deutsch Collection include T-shirts and storage on video disc

Gold in them thar stills?

When Brian Deutsch, the cable television entrepreneur, beat off competition from Robert Maxwell and others to buy 12 million photographs and assorted images from the BBC in May 1988, something was clearly afoot. The prints and negatives made up the Hulton Picture Library, started in 1947 by Edward Hulton, publisher of *Picture Post*, Britain's most successful news photographs magazine, and sold to the BBC 11 years later.

They included work for *Picture Post* by such celebrated photographers as Bert Hardy and Grace Robertson, as well as additional historical material, such as Studio Lisa's intimate portraits of royalty from 1936 to 1954, and Baron and Sacha's theatrical shots from the same period.

Deutsch, whose cable interests include Westminster Cable Company in London, acquired the collection after the BBC decided it was not part of its core business. Brushing aside protests that it was "selling the family silver" — for an estimated £1 million to £2 million — the corporation negotiated a series of safeguards with Deutsch, which included continuing and preferential access for the BBC itself. It was agreed that the library would

not be sold abroad, and a board of directors, including Lord Quinton, chairman of the British Library, was set up to oversee its running.

Nearly two years later the Hulton library has grown to an estimated 23 million images, following Deutsch's acquisition of Keystone — a similar but more news-based collection of historical photographs — from Photo Source (now the Telegraph Colour Library) in December 1988.

Deutsch has spent an undisclosed sum rehousing the two collections in a pair of warehouses off the Harrow Road in west London. The negatives are now held in a climatically controlled part of the complex. Although the man hours still needed can hardly be contemplated, work has begun on indexing and preservation. Now the Hulton Deutsch Collection, as it has been renamed, is ready to be marketed to its full capacity.

Last summer, however, the collection's smooth transition was threatened. Peter Elliott, the managing director, resigned, as did Roger Wemyss-Brooks, the picture director, and Ken Lewis, the general manager.

Wemyss-Brooks recalls: "Following a series of board meetings in the early summer, we were told we were not coming up to scratch and our Ameri-

can investors were not happy. The crunch came in the early summer when I was asked to increase our sales targets by 65 per cent. I protested vehemently."

Elliott says: "They wanted it finance-led rather than picture-led."

For his part, Deutsch says the three who left were "very good chaps, but not businessmen". In their stead came David Watts, aged 42, the former editor of *Which?*, the Consumer Association magazine.

One of his priorities must be the position of the collection in the market. Prominently displayed in the foyer of one of the warehouses is a signed print of "The Boys from the Gorbals", Bert Hardy's famous photograph, taken in 1948, for *Picture Post*. Beside it is a smaller photograph of the two boys today, both of them stout and middle-aged.

Watts looks up at the pictures and says: "We need to get away from that image. People think of us as being only *Picture Post*. In fact, we're now the largest picture library in Europe, with great strengths in royalty, social history, sport and political figures."

Although the BBC produced a series of postcards and calendars, almost exclusively from the *Picture Post* archive, Watts wants to license his

images to a much wider range of products, such as T-shirts. With his publishing background, he hopes to get the archive material into more books. There are plans for television programmes (including a quiz show) based on Hulton material and, given Deutsch's interests, proposals for an interactive cable link, which would allow cable television viewers to purchase merchandise by telephone.

This kind of talk approaches the hi-tech new media world envisaged by Deutsch when he purchased the library. He talks of "putting 10,000 images on a video disc", and used by picture editors. He wants to introduce military-tested computer technology which, within moments, can pick out a picture from thousands of others. In the future, customers will be able to use a video terminal to choose photographs from the library and have them transmitted down a telephone line.

The intention is that the Hulton Deutsch Collection will become a pictorial data bank which can be accessed by telephone, in much the same way as the *Financial Times* Profile system operates for text. Considerable investment will still have to be made by both Hulton and its clients, however.

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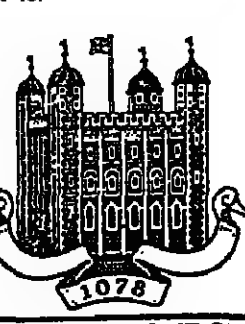
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MEDIA & MARKETING

Full of eastern promise?

Suspicious European buyers often view Japanese products as down-market. Nicola Chapman explains how new marketing attitudes are being forced on to the East

Many Europeans consider the Japanese over-polite, overworked and resigned to a poor standard of living. Japanese products are regarded as mass-produced rather than up-market — a potential marketing nightmare for a nation intent on world domination.

These are among the conclusions in a report published this week by HDM Horner Collis & Kirvan, the advertising agency part-owned by Dentsu, Japan's biggest advertising agency.

"Japanese Brands: Balancing Heritage and Expertise", a study of European attitudes to

the Japanese, includes more than 3,500 interviews with opinion-formers throughout Europe. It has discovered that, although the Japanese are seen as extremely hard-working and successful, with technically advanced and reliable manufacturing methods, fewer than one European in 10 trusts them to keep their promises. Some people, most notably the British, even believe their management strategies are underhand.

As a result, the report says, a complex relationship has sprung up between western consumers and Japanese goods, which the Japanese may have to work hard to overcome. Certainly, although



Ken Payne

companies such as Sony and Toshiba are widely acknowledged to have won recognition in the UK, other Japanese hi-fi brands have not been so lucky.

Sony believes its marketing has succeeded because it has tried not to be seen as a Japanese concern. "We don't class ourselves as a Japanese company and we don't promote ourselves as being Japanese," a Sony spokesman says.

Gold Greenleafs, the advertising agency behind the "Hello Tosh" advertisements for Toshiba, also realized that to promote the brand it had first to familiarize the British with the Toshiba name. "In order to become big players in international brands, the

Japanese are having to cast off their Japanese-ness," Mike Greenleafs, the joint chairman, explains.

Hostile attitudes to Japan — already prevalent in parts of the United States and Australia, where there is an aversion to Japanese goods — are not the only reasons why Japanese companies should reconsider their strategies, says Marco Rimini, the compiler of the report. But to avoid similar antagonism in the UK, he believes Japanese companies will have to adopt promotional strategies highlighting the economic and employment benefits they bring.

However, companies such as Hitachi, Mitsubishi and

Aiwa could be held back because they lack individual identities and prestige.

Rimini says: "The problem the Japanese have is that people think of their products being produced by robots rather than white-haired old men in aprons. This is a handicap in many areas such as fashion, service sectors and luxury cars."

"People also see Japanese goods as expendable. They buy a hi-fi or a video and a couple of years later it is dated. People see Japanese goods as things they can fling for a couple of years and then throw out. People don't love Japanese products in the way that you would love and look

after an expensive pen, or a beautiful Italian sports car."

To cultivate a more up-market image, some Japanese companies have embarked on marketing programmes to sell more luxurious products. Honda, for instance, is introducing sports cars in the US, but HDM estimates that many Japanese brands still suffer from having too few characteristics that could appeal to westerners. One reason, Rimini explains, is that Japanese businessmen still believe rigidly that a new product must have a technological advantage over its rivals before it can be introduced.

In Europe, however, this is now deemed as less important than what is known in marketing as a unique selling proposition, based on emotional values. By concentrating more heavily on advertising old-fashioned Japanese attributes, Japanese companies might gain higher UK sales, the report argues.

As if anticipating this, many Japanese companies operating in Britain are reviewing their marketing and advertising strategies and are looking for UK-based advertising agencies to devise European campaigns. The Japanese airline ANA is in touch with a number of agencies, and Mitsubishi has recently budgeted £1.5 million for a television advertising campaign featuring its cars through the Generator advertising agency.

A spokesman for Generator says: "More and more Japanese companies are taking a westernized approach to marketing and advertising, using locally-based firms. We did attitudinal research and concluded that the company needed to put across a more cohesive message."

Pop goes the test-tube...

Can a science programme challenge EastEnders in the soap ratings?

Science on television is making efforts to come out of the test-tube. Channel 4's irreverent new science magazine, *4th Dimension*, comes complete with stand-up comedians and rock music. And later this month, Yorkshire Television launches a new science documentary series, *Science Fiction*, on ITV opposite *EastEnders*. Yorkshire likes to think of the series as a collection of B-movies — "cheaply produced, with a clear narrative, simple style, contemporary subjects, a few strong characters" — with unlikely scientific facts kept firmly at bay.

Duncan Dallas, Yorkshire's head of science, says it's essential that they get the science right. But all the same, calls the episodes "soaps", and to prove he is serious he has drafted in *Brookside*'s Phil Redmond to produce four of them.

The BBC is also stirring. *Horizon* has appointed a new editor, Jana Bennett, to start in June, and this week Kate Bellingham, fresh from BBC engineering, will appear on *Tomorrow's World* for the first time. *Tomorrow's World* has lost approximately one million of its average 10 million audience in the past year. Outsiders view the shake-up, under Graham Massey, head of science and features, as an attempt to stem the decline. The changes have done little to quell anxiety over programme axings in the BBC's science departments.

Richard Reisz, editor of *Tomorrow's World*, makes no bones. "When you have programmes like *Horizon* and *Tomorrow's World*, two of the longest running programmes on the BBC, you clearly need to be asking, 'Is this what we want to be doing, are we doing it right, should we be doing something different, should we be doing it at all?'"

Caroline Thomson, commissioning editor for finance, industry and science

for Channel 4, dates the first signs of change to 1985, when the BBC's award-winning documentary *Life Story* demonstrated that science and drama were compatible.

She says: "One of the features of the Eighties has been that people have begun to understand that science and technology are an integral part of Britain's success or failure and that television hasn't been covering them awfully well."

"Producers have begun to realize that science should be treated much like any other subject. It can be turned into drama but equally it can be a subject for argument and debate." Yorkshire's Duncan Dallas throws doubt on the conventional view that programmes such as *Horizon* and *Tomorrow's World* must be a success because they have been running for years. "To me, they are old-fashioned. *Tomorrow's World*, which was initially just a gee-whizz type of programme, has to its great credit tried to come out of that format but finds it very difficult to criticize technology."

Reisz acknowledges the criticism, but vehemently denies the charge that others have stolen a march on the BBC. They don't need outsiders to read them the riot act, he says. All of it has been thoroughly aired within the BBC.

A lot of producers in this department feel that we have been too close to the science establishment and that we shouldn't be."

New programmes in the pipeline include *Rough Medicine* on BBC2, which will focus on cases of medical malpractice, and *Life Styles*, a mass-appeal BBC1 consumer science magazine in the planning stage. What we won't be seeing, Reisz insists, is an end to the BBC specialist science programmes. All that is needed, he suggests, is a broader mix.

Angela Brooks

The Sunday sales gamble

The Independent on Sunday, the newest contender in the heavyweight weekly market, is counting the cost of an unusual wholesale deal

The new *Independent on Sunday* is employing a byzantine — and costly — method of boosting sales during the first three months of its launch. The rise involves a deal with wholesalers that guarantees them payment for 90 per cent of the papers ordered, whether they are sold or not. Any shortfall in sales below the 90 per cent will be paid at the exact equivalent of the normal 10 per cent value of any copy of a paper sold. This 6p is to be designated as a "haulage fee".

Because of the high volume of its initial print run — 1.2 million in the first week and just under 1 million in the second — the offer has already cost the *IoS* dear. The paper sold 740,000 of its launch issue, which leaves more than £20,000 to be paid

to the wholesalers. With last Sunday's sale estimated at 580,000, the bill is also going to be substantial.

Brian Hutt, the *IoS*'s circulation manager, admits that the offer to wholesalers could be costly, but insists that having reserved the right to limit supply to the trade, the paper will now be able to control the sums it pays out. "We took a gamble on the first issue, but we went into it with our eyes open."

Nick Shott, chief executive of *The Sunday Correspondent*, which has been hardest hit by the arrival of the *IoS*, reckons the offer could be counter-productive, giving wholesalers little incentive to sell if they know they will earn 6p a copy on unsold stock. "Without casting aspersions, it does give opportunities to the wholesaler with an eye to the main chance," he says.

And the temptation for whole-

salers to flood retail outlets with copies of the paper must also be hard to resist. One London newsagent reported last week that instead of halving his initial order of 150 copies as requested, his wholesaler doubled the order for the second week. "My customers couldn't get into the shop because of the huge piles of unsold copies," he said.

Hutt argues, however, that wholesalers will not stand to gain by

ordering extra copies. "It will cost them more in handling costs, processing the papers, and sending them out to retailers than what they make on unsold stock," he says.

The wholesalers themselves are reluctant to discuss the offer. Len Bull, chairman of the London division of the Association of Newspaper and Magazine Wholesalers, agrees that the first *IoS* print run was "ambitious".

Sandra North

Ogilvy & Mather, the advertising agency, has not made any staff in London redundant, as was incorrectly stated in *Media & Marketing* on January 10.

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The position will appeal to someone with wide experience and clear understanding of specific classified markets and their development.

Your brief is to consolidate the existing sales effort and build on the success of this by good man management, training and motivation. In addition you will be required to support the sales effort and increase revenue by creating innovative new areas of business opportunity and implementing above and below the line marketing activity.

Reporting at Director level, you will receive guidance and support but must be confident in your skills, and energetic enough to lead by example in developing, controlling and motivating the sales force.

Remuneration includes excellent basic salary, performance bonus which will give an OTE of £18-20,000 in the first year, plus company car.

If you believe you are suitable for this job please telephone or write to me: SUE HEDGES on 01-242-4440 quoting REF NO 1960.

Morgan Keating ASSOCIATES

25 Bedford Row London WC1E 3EE Tel: 01-342 4440 Fax: 01-342 0070

PUBLIC RELATIONS OFFICER

£13,872 - £14,736 inc.

You will be responsible for implementing the Leisure Centre Public Relations Policies, and will be expected to actively promote all of the centres activities, in relation to providing the many groups with all the relevant information. You will be involved with local and national press, radio and television and the local community.

If you have the ability to adapt to changing demands, personal drive and enthusiasm combined with well developed social skills, and an understanding of the customer care approach, then we would like to hear from you.

Application form and job description available from the Personnel Office, Harrow Leisure Centre, Churchchurch Avenue, Harrow, Middlesex, HA3 5BD. Telephone: 863 5611 extension 3764/2718. Closing date: 16th February, 1990.

HARROW ENGINEERING

AN EQUAL OPPORTUNITY EMPLOYER

HERMES ATS

Specialising in the manufacture & sales of tele. & Fax switching products, we are now seeking the following positions to be based in our London premises.

TELEMARKETING - SALES

Telemarketing sales experience required.

DATA SWITCHING SALES

Broad experience in tele. Fax and Data to sell our range of Switchers to large Corporates.

Please send CV's to Tony Goss, Director, Melbury House, 1 Basilwick Street, London EC1V 3PH. Tel: 01-490 4578 ext.255

PART-TIME LIBRARIAN/INFORMATION OFFICER

An excellent opportunity has arisen for a Librarian with 3/4 years sound practical experience (Librarianship Qualification an advantage) in the busy City law firm.

The successful applicant will have a thorough knowledge of library procedures, preferably in a legal environment; the ability to design and set-up online information systems (such as Tindie and Lawline) and a good grounding in statutory research work to enable them to produce a concise current awareness bulletin.

If you are prepared to manage a small staff, have an outgoing personality, the ability to be flexible and are proficient at liaising with Partners and Management you will find this an interesting and challenging role. WFF training given but previous knowledge an advantage. Competitive salary offered on a pro-rata basis (hours to be discussed).

For further details please contact Hazel Parfitt at the address given below.

TAYLOR JOYNSON GARRETT
Solicitors
10 Maitland Street
London WC2R 3BS
Telephone: 01-836 8458

SALES CAREER

GENUINE £30,000 PACKAGE + DIRECT PARTICIPATION IN PROPERTY DEVELOPMENTS

An International property company has 3 new positions in each of its London offices (Vacancies in Bromley & Ealing) for account executives.

You will be between 20 and 35 years of age with an outgoing personality and have a good education. No experience is required as full and ongoing training is provided.

You will be negotiating directly at the highest level for participation for various property based ventures.

These are permanent prestigious positions with unlimited scope for improvement & advancement with exceptional rewards.

For further details please telephone:

01-874 3844

Initial interviews will be held in London on Thursday 25th & Friday 26th January.

LONDON TOURIST BOARD

1989 was a record year for tourism to London with an estimated 9.5 million overseas visitors spending £2,800 million in the capital. You can become part of this success story by joining our team of INFORMATION/SALES STAFF

who deal with over 2½ million enquiries a year in LTB's Tourist Information Centres and Telephone Information Service. The work involves not only 'selling London' but also London's tourism products such as tours, theatre tickets, books, merchandise and a range of accommodation services.

You must have an excellent knowledge of London and British, speak at least one European language or Japanese as well as fluent English, have good communication skills and an enthusiasm for promoting tourism in the UK. Proven sales skills, including telephone sales experience, a definite advantage. Age range: 22-45.

We have vacancies at Victoria Station, Heathrow Airport and on our Telephone Information Service in Victoria from 20 March to 4 November inclusive. Full and part-time positions available. Monday - Sunday between 0745 and 2100 hrs. Salary £4.80 per hour plus allowances where applicable.

For further details please contact Personnel on 01-730 3458.

Continued on next page

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

DRAKE PERSONNEL

What's so distinctive about Drake?

TRAVEL PA

£12,000
An excellent opportunity to enhance your career if you have an interest in the travel trade industry using your shorthand, secretarial and organisational skills. Arranging trade shows, brochures and leads of telephone calls.
Call Vette Roberts NOW on 01-734 0911.

BOND STREET
01-629 4031

COURSE ORGANISER

£11,000
Variety is the spice of this brilliant opportunity. This dynamic consultancy is looking for a capable and organised person who has an interest in people contact and benefits too numerous to mention. If you have 50 wpm typing, call Diane Zaghy on 01-734 0911.

CITY
01-625 1226

For a start, before we discuss jobs, we like to discuss you. What interests you, what skills you have. Your ambitions. We can then see where you're most likely to develop your true potential. Where you can find a sense of fulfilment.
We'll aim to match you to the right environment. If training helps, we'll provide that. And sound advice on interviews. No stone is left unturned.
Now that you know what makes us distinctive, why not call us.

HAMMERSMITH
01-546 9787HOLBORN
01-531 0586KNIGHTSBRIDGE
01-589 5898

KENSINGTON PROPERTY

£13,000
Your style and pace will grace these exquisite offices as PA to the MD of this magnificent prop./investment co. Meeting VIPs, organising executive meetings, liaising with top Directors, handling delegated admin. and providing a comprehensive & efficient secretarial service. A sense of humour and social awareness are crucial ingredients for your success.
Call Don Wright on 01-589 5898.

STRATFORD
01-512 6343

STOCKBROKING

£11,500
Are you looking to use your organisational and sec. skills in a truly involved and hectic role? Then help a young, dynamic team of stockbrokers based in Chelsea run their office. S/h is advantageous. WP a must, along with the ability to prioritise. Lots of client liaison in a highly stimulating and happy environment.
Call Don Wright now on 01-589 5898.

VICTORIA
01-534 0388

OPPORTUNITIES GALORE!!!!

I have numerous positions for audio/WP and shorthand secretaries. If you have skills of 40 wpm+, together with a high level of professionalism, I have exciting opportunities for you. Call Amanda Dobbs on 01-629 4031.

WEST END
01-734 0911SENIOR P.A. TO CHAIRMAN
£20,000 + BENEFITS

A rare opportunity for an experienced P.A. to join a prestigious International Financial Services Company based in the City.
Ideally a graduate, you will possess excellent secretarial skills, be computer literate and able to communicate well in both English and a European language.
There will be plenty of

opportunity to exercise your initiative and react to pressure in an unflappable and flexible manner.
This is an excellent position for someone aged 25+ with proven ability and the confidence to take on a demanding and rewarding role.
Telephone: 01-606 1611
3/6 Trump Street
London EC2V 8DA

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

GO AHEAD P.A. FOR DYNAMIC DUO

Successful International Office Supplies company in prestigious SW1 offices is looking for a Senior P.A./Secretary (age 28-35) to work for their President and Vice President of Personnel.
Based in their International Headquarters, you will be liaising with their many foreign subsidiaries.
This is also your opportunity to get really involved in

administrative and personnel matters.
If you have International company experience and excellent secretarial skills (shorthand 90 wpm and fast, accurate typing), call us now to discuss this challenging position. Salary to £16k, hours 9-17.30.
Telephone: 01-499 0092
173, New Bond Street
London W1Y 9FB

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

PA TO MD

£14,500 100/55
Our client, a management consultancy based in Holborn, is currently looking for a top professional Secretary to work alongside their Managing Director. Excellent shorthand and typing skills, plus the ability to deal at the highest level. Fabulous offices, and no overtime!
Age 25-30, interested?

Please call Philippe Kreyer
on 038 8205. (Rec. Cons.)

COLLEGE LEAVER

£10,000
Looking for a good social life plus an excellent job? Do you type at 50wpm and want to learn about the City Markets? Join this company in EC3 and start your financial career now!
Contact Philippe Kreyer
on 038 8205. (Rec. Cons.)



MANAGEMENT

SEC 35+ £14,000
Design Company renowned for exquisite home extensions needs mature, responsible, well organised person to look after London office. Liaising with clients, organising the works, confirming orders and generally maintaining a comfortable work flow for small creative staff. Good aptitude essential. Good salary, excellent benefits. Free travel, excellent fringe benefits and five weeks holiday.

AFTER PROMOTION

£16,000
Promotion of present PA to this affable City Director creates need for young, enthusiastic replacement. 20's, with good s/h typing and WPM. A cheerful all rounder who will look after him and take on much of the admin. organising, screening calls, arranging luncheons etc.
There's a future here!

T.V. PROGRAMMES

£11,000 PLUS
Young PA Secretary will find life transforming in the exciting and creative atmosphere of the T.V. Co. relocating to Holborn. Meet and teach to assist, you will soon be absorbed in an exciting team atmosphere planning and buying media. Excellent typing and WPM essential. Overall this is a job with a difference and a foot on the ladder up!
5 weeks holiday and possible bonus!



Design Secretary

Up to £13,500
rising to £14,700

The Head of Design of British Telecom is seeking a Personal Secretary.
The position will complement the Design Management team so ideally the applicant will appreciate design and designers.
Full secretarial skills are required including shorthand (100 wpm) and typing (at least 40 wpm). The latest equipment will be provided.
The applicant should have the ability to handle people at all levels and be a team player. If you like design and would like to join a busy and dynamic

department, then this is the job for you...
The salary of up to £13,500 rising to £14,700 is backed by a package which includes 23 1/2 days holiday, pension, staff restaurant, social and sporting facilities and other large company benefits.
Applications by full CV to David Chandler, Haddon House, 24 Fitzroy Street, London W1 by 16th February.
British TELECOM

British Telecom is an equal opportunity employer. Applications are welcome from all suitably qualified individuals, irrespective of sex, racial origin or disability.

PA To Chief Executive
c. £20,000

TVS Entertainment plc (TVS) is an international television company whose subsidiary, TVS Television, operates the ITV franchise for the South and South-East of England. TVS's other major subsidiary is MTN Entertainment based in Los Angeles. The Group Headquarters are in Victoria, London.
The Chief Executive of TVS is seeking a top calibre PA with first-class organisational and communication skills preferably in the age range 27 to 35. You should have a good 'A' level education and you may be a graduate. Excellent secretarial skills, including word processing, are required. A knowledge of French is desirable but not essential.
You will have had at least two years' experience at senior director level and be confident when dealing with senior people and VIPs. The pace of work is fast and you should have the ability to work calmly and efficiently under pressure. The Chief Executive is a non-smoker and therefore non-smoking candidates would be preferred. The salary will reflect the responsibility of the position and the degree of commitment required.
Please write with CV and daytime telephone number to:
Vicky Hemmings
Personnel and Administration Manager
TVS
60 Buckingham Gate
London SW1E 6AJ
Reference Number: 310190
Closing date: 16th February 1990.
TVS welcomes applications from all people regardless of sex, race or disability.

TVS ENTERTAINMENT

MANPOWER

WE VALUE OUR TEMPS
Very good rates of pay.
A generous holiday entitlement.
Life insurance.
Unique training facilities.
Exciting choice of openings.
And opportunities for SH/Video WP Secretaries with experience of:
Dec-Aid-In-1
WANG WP Plus
OLIVETTI ETV250
Call us NOW on
01-486 7865
Temporary and Permanent.
Manpower makes the difference.

Bi-Lingual Spanish
£16,000 - Early Review
Banking Benefits

As PA to the Head of Corporate Finance within this international City-based bank, you will use your fluent Spanish daily to liaise with clients and the bank's foreign offices. This is a busy senior level secretarial position in which your main responsibilities will be to provide your well-respected boss with the organisational support he needs to maintain and develop his client portfolio. This will include arranging and co-ordinating frequent overseas trips as well as other ad-hoc administrative projects. You will be a confident, efficient person, experienced at senior level, but also flexible enough to be a contributing team member.
Age: 25-30. Salary: 90/80

01-831 1220



COUNTDOWN 1992

FLUENT GERMAN + ANOTHER EUROPEAN LANGUAGE? COME AND TALK.

This is an opportunity to earn £16,000 + benefits from your early twenties, working in a blue-chip American finance company based in the City. As Secretary/PA to two Directors, fluent German is a must - together with one other European language, preferably Dutch, Spanish or Italian. You will already have a similar company background, and proven skills, including S/H 100w.p.m., 50 typing, and ideally, Wordperfect W.P. A real challenge for a linguist in a relaxed but hardworking atmosphere. Please talk to us:

International Secretaries

01-491 7100

CHISHOLM PA TO MEP

Member of the European Parliament needs capable and highly motivated assistant to run his constituency office.
Must have:
(a) organising ability,
(b) experience in a post of responsibility,
(c) first-class WP and shorthand skills,
(d) supportive personality.
Based in Chisholm in quiet location, newly working solo. Salary around £14,000 (plus car allowance).
Headhunting applications with typed CV to Peter Price MEP, 18 Marling Park Avenue, Chisholm, Kent, BN7 8SD.

Knight Frank & Rutley

Secretary/Receptionist

Required for friendly, successful office in Beaconsfield Old Town.
We are looking for a lively person who enjoys working on own initiative within a close-knit team and wants a varied, interesting workload.
If you are well-motivated, organised, and have good audio typing skills, apply to:
Anita Lewis, Knight Frank & Rutley,
Old Marbury Yard, London End,
Beaconsfield, Buckinghamshire.
Tel: 0494 675368

PA OFFICE CO-ORDINATOR

KAVALA - GREECE

Business Executive is looking for experienced person aged 30 years - 50 years with excellent previous experience in the business world. Suitable applicants must be well-grounded, organised, steady, cheerful and have a calm and sensible nature by experience a very busy office. Secretarial skills and a language preference. Excellent conditions plus self-contained home accommodation at high level.
Salary completely negotiable.
Please telephone Sheila Davis on 01-492 2441, evenings 01-722 7502/4282 or write with full CV to Beaumont, 45 Conduit Street, London W1R 6BF.

EXECUTIVE SECRETARY

Professional, high powered Personal Assistant for M.D. of international Company in the Midlands area.
Demanding interesting position for a true professional. Salary commensurate with the executive position.
Phone now for further details.
Urbidge Employment Agency (0895) 57045.
REF 20082

HARLEY STREET CLINIC

seek bright, experienced Medical Secretary, to run busy clinic. Suit 25+.
£14,000 pa.
Phone Mrs Davies 535 5359 or 486 2494.

PROGRAMME DIRECTOR

of International Video Company requires. More than 10 years' experience. Must have a minimum of 5 years' experience in a similar position. A mature and professional approach with a sense of humour. Age 25-35.
CAVENHAM PERSONNEL 486 7897

COMPUTER SYSTEMS, TRAINING & MAINTENANCE

PCL is a premier supplier of quality personal computer products and services to the UK's largest companies.
PA TO SALES DIRECTOR - HEATHROW
A challenging position working for our busy Sales Director to assist him in the everyday running of five sales teams including arranging professional events. You will need good shorthand and WPM skills, an excellent telephone manner and previous experience at Senior level. A demanding role for the right person.
The above position offers a salary of up to £15,000 p.a. plus excellent benefits including Lunchbox Vouchers, BUPA, life insurance and pension.
Please send your CV to Mary Singleton at the address below. If you require further information please telephone on 01 769 6633.
Planning Consultancy Limited
Unit 1, Summit Centre
Skyport Drive
Hemel Hempstead
LU8 3LJ

Bilinguasec

JOBS OF THE MONTH

TALKING 'BOUT...POP MUSIC? £15,000 + Exp. Bens
French and Spanish? Excellent international sales job. Your responsibilities will include liaising with clients, organising and running a large number of pop music events. You will be based in London and will have a high profile. Excellent benefits, pension, car and more.
LET YOUR LANGUAGES TRANSPORT YOU... £16,000
In Hamburg? exciting position in dynamic advertising company for high calibre PA with fluent German and good sense of humour. Fabulous package.
NEW START IN FRANCE? £15,000+ and Bens
Want to work abroad? Excellent secretarial role? Determined and confident? Great opportunity with international company, growing fast, based in South of France. Use your organisational skills to the full. Excellent package.
SUSAN 493 6446 929 5373
RECRUITMENT CONSULTANTS

BUCKINGHAM PALACE

THE PRIVY PURSE

PERSONAL SECRETARY

There is a vacancy for the post of Personal Secretary to a senior member of the Privy Purse and Treasurer's Office at Buckingham Palace.
Applicants should have first class shorthand, word processing and general secretarial skills. The post requires someone with intelligence and initiative, who can handle a wide variety of work.
Salary scale starting at £12,374 and rising to £13,799 including London weighting. The post is personable with 22 days paid holiday per annum, five lunches and excellent benefits.
Applicants should apply in writing to:
The Personnel Office,
Buckingham Palace
London
SW1A 1AA

RIGHT HAND

£15,000

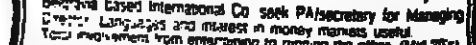
Senior Level International Co. seek PA/Secretary for Managing Director. L20-220 270 interest in money markets world. Total involvement from interviewing to running the office. (Mid 50s)

CAREER MOVE

£14,000

Architect secretary. College leaver considered with good all round secretarial and organisational ability - GPM for career progression. Good salary, pension and good sense of humour.

01-730 5148 (Rec. Con.)



PRIVATE MEDICAL GROUP PRACTICE SW1

Secretary preferably with nursing experience, for varied and interesting post. Salary £16,000.
Apply in writing to Dr. M. St. George Wilson, BA Wilbraham Place, London SW1 9XAE

On Top

Shorthand Secretary

to £14,000 + Benefits EC3

Advertising Company seek S/H Sec. to M.D. and A.C. Manager in Marketing Dept. Excellent career prospects guaranteed. Suit good sec. wanting to progress career into major account handling in marketing. PR experience useful.
Contact Sharon Eaton at:
On Top Recruitment Ltd
71 Watling Street, London EC4M 9DD
Telephone 01-929 4133

CREATIVE MEDIA & MARKETING APPOINTMENTS

Continued From Previous Page
We need experienced technical authors for contract project and permanent opportunities following the opening of our northern office.
Ring or send your CV to:
Helen Wain, TMS Consultants,
Authors, Masters House,
Benson Road, Knaresborough,
West Yorkshire YO6 1GB
Tel: 01534 6535. Closing date for submission of CVs: February 25.
Supported by North West Arts and The Emerson Group.

DECORATIVE GLASS COMMISSION

Applications are invited for a decorative window commission for a major new hotel and leisure centre being built by Manchester YMCA. Details from A. Potts, YMCA, 55 Pitt Street, Manchester M2 2PL. Tel: 01-624 0535. Closing date for submission of bids: February 25.

ACCEPT THE CHALLENGE!

Try your managing and selling skills promoting our wide range of electronic board games in selected London stores.
Immediate start. Short to long term. Good salary plus bonus.
Excellent remuneration.
Please phone 01 577 1700.

CITY CAREERS

Excellent opportunities in leading City companies.
Full training & return to your firm & earnings.
High financial rewards: £27k first year, £30k 2nd, £32k 3rd.
Please call Liz James 01-250 5569 (even) 01-436 7738 (F-W) (EU Rec. Cons.)

DIRECTORS SECRETARY

St. John's Wood

Experienced Secretary with good all round skills. S/H/WP 100/55 required for Director of a leading PLC. Salary £14,500 pa. Apply in writing to Mrs. G. Hill, Hamner House, 1510 Park Rd. London NW6 7HX. Tel: 01-222 4454. No Agencies please.

RECEPTIONIST

£12,500

Very good opportunity for a young person to work in a dynamic and growing company. Excellent benefits and training. Apply to: Call Arabella on 371 6777

Middleton Jeffers

RECRUITMENT CONSULTANTS

Bowled Over!

£13,000

Join an international sporting association based in NW1, working as Personal Assistant to a Senior Executive. Assist in setting up fixtures, liaising with players, arrange and attend meetings, and organise our boss.
You will need a friendly, outgoing personality and good S/H and typing.
Age 21-25.
For further information please telephone:
Jacky Purcell on 01-434 4512.

Crone Corkill

RECRUITMENT CONSULTANTS

All Box No should be

Box No.

P.O. Box 484 Vi

Wapping, London

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01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

THE RECRUITMENT FAIR FOR SECRETARIES/WPOs

You are invited to discuss career opportunities with these major companies at your leisure. Each company will have representatives for individual help and advice.

Strand Palace Hotel
Strand, London WC2

Thursday 8th Feb 90

11.00am - 7.00pm

Numerous Secretarial
and WP vacancies

£9,000 - £15,000

Meet leading companies
Direct

Bring plenty of CVs

ITN

Since 1955, ITN has been the
organisation designated to pro-
vide National and International
News programmes to the
Network.

**THE BURTON
GROUP PLC**

The Burton Group, one of the
largest retailers, sells fashion for
the individual and home
throughout the UK.

MECCA
LEISURE GROUP PLC

Mecca Leisure Group, now the
largest pure leisure company
since its takeover of the
Pleasure Group in October
1988, comprising five major
divisions.

City of Westminster

Westminster City Council pro-
vides a wide range of services to
residents, businesses and com-
munities in the heart of London.

Coutts & Co

A small clearing bank, Coutts
specialises in meeting the needs
of those with income or assets
well above the average.

For further details please tele-
phone Julie Smith or Sally
King.

01-353 4722

Scruples
of Fleet Street

Suite 21, Ludgate House, 107-111 Fleet Street, London EC4A 2AB

PA / SECRETARY

to Director of Public Affairs
Up to £11,701 (under review)
Central London

- The National Trust enjoys a particularly high profile as the country's leading conservation charity.
- And as PA/Secretary to the Director of Public Affairs, you'll be right at the centre of the Trust's extensive dealings with the media, the public, and government bodies.
- You will provide the Director with a complete secretarial support service, handling correspondence and telephone calls as well as making travel arrangements, organising meetings and conferences. Co-ordinating the work with the other secretaries in the department will also be an important aspect of your job.
- This is a challenging role which will provide you with ample opportunity to use your initiative, tact and excellent organisational and communication skills.
- It also calls for an education to at least 'A' level standard, backed by a minimum of two years' secretarial experience at a senior level, preferably gained within a PR environment.
- In addition to a competitive salary and benefits package (reviewed in April), you'll also enjoy the friendly atmosphere of our attractive office building overlooking St James' Park.
- Please write with full career details or telephone for further information to: Marine Postle, Personnel Assistant, The National Trust, 36 Queen Anne's Gate, London SW1H 9AS. Tel: 01-222 9251.

THE NATIONAL TRUST

Sound Advantage plc is a new company formed with the backing of the Royal National Institute for the Deaf to market a range of products and services for people with hearing loss.

P.A. to Managing Director

Peterborough Up to £12,000 + bonus
This is an exciting opportunity to be involved with the birth of a completely new enterprise. You will provide full day-to-day support to our M.D. and help him develop the business. You should have at least 2 years' secretarial experience at board level and the ability to meet challenging deadlines.
Please apply with full CV to Sound Advantage plc, 105 Gower Street, London WC1E 6AH, or telephone Michael Wheller on 01-387 8033 for further details.
Closing date: 16 February 1990.

SOUND ADVANTAGE

MARKETING EXECUTIVE/AMBITIOUS PA?

IF YOU ARE DYNAMIC, ENTHUSIASTIC, NOT AFRAID OF HARD WORK AND REALLY HAVE INITIATIVE...
Salary £13,000 negotiable

If you have sales ability/potential and either a background in or understanding of marketing...
You may be a frustrated marketing assistant somewhere, but up with us you will be able to make decisions or equally a frustrated PA who has worked in Marketing, Advertising, Sales Promotion or some other related environment.

Whatever your background, you will need the above qualities - or rather we do. You will be working under the direction of a like minded group marketing director, but you will be left on your own to get on with it and meet the challenge - which is a big one.

Unusual offices based in stunning Cotswolds countryside (24 hour Office, 1/2 hour Stratford, 30 minutes Cheltenham).

Only people who really fit the above need apply.

CVs and say why we should interview you.

Francesca Cook, Group Marketing Director, Sudeley Castle and Gardens, Winchcombe, Glos, GL54 5JH.

EXCITING OPPORTUNITY ASS/SEC

Small City Property Company (design & letting) requires an enthusiastic, capable, confident WP/Executive Assistant (minimum 2 years' experience) to join our new London base.

Salary negotiable. Tel: 01-727 7530.

ART GALLERY

requires good allrounders with experience in organisation, selling and sec skills. Some French essential. Non-smoker. Salary negotiable. Tel: 01-727 7530.

OFFICE ADMINISTRATOR

Spacious, modern, and relaxing working environment. The office is in a prime location in central London. We are looking for an Office Administrator for our new London base.

Salary negotiable. Tel: 01-727 7530.

SECRETARY/RECEPTIONIST

Corporate Entertainment Co. requires an enthusiastic person. Typing essential, good all rounder, 2nd or 3rd. Salary £13,000 per year, free lunches, 4 weeks holiday. Tel: 01-736 6877.

CHARTLEIGH

DESIGN STREET RECEPTIONIST
Working at the heart of activity in central London you will be responsible for the reception of all visitors to the Design Street building. You will be responsible for the reception of all visitors to the Design Street building. You will be responsible for the reception of all visitors to the Design Street building.

THE DUTCH HOUSE
307-309 HIGH HOLBORN, WC1V 7LR
on 01-430 2291

29-31 OXFORD ST, W1R 1RE
01-734 5675

14 GREAT CASTLE STREET, OXFORD CIRCUS, W1M 1LA
01-255 3140

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1DE
01-225 1777

36-44 MOORGATE, EC2R 6EL
01-638 7003

SECRETARY/PA

To MD Recruitment Agency

BARNET AREA Up to £14,000

If you are an experienced Secretary, and have either basic bookkeeping skills, or are highly numerate - here is a great opportunity to join a go-ahead Team!

We run a small (but expanding fast) Sales Recruitment Agency, and the MD needs an enthusiastic and highly efficient PA, good keyboard skills, ideally aged 25-35, living locally. Entrepreneurial attitude essential.

CALL ROGER SQUIRE ON: 01-449 6024

James Knight Associates

Knight House, 29-31 East Barnet Road, Barnet, Herts EN4 8RN.

Tel: 01-449 4111 Fax: 01-449 6262

Maine-Tucker

CREATIVE ORGANISER/RECEPTIONIST...

£12,500

...are you at the end of your tether? ...after all you really are capable of more than just answering the telephone... you long for a chance to organise and have your own responsibilities. In there someone out there who will offer a Receptionist prospect?

YES?

...this is an opportunity that any Receptionist would help at... attending to the needs of the client... organising the highly professional Creative team who do nothing but creative work... for top level, professional, and efficient. Creative Prospects are invited to this challenge... offers real responsibility. If you can type at 30, have a real love of organisation, always look smart, are over 25... then get yourself out of the rut!

30 Paul Mall St James London SW1Y 9LB Telephone: 01-925 0748

EXECUTIVE SEARCH

PA - W1

c. £16,000 +

To work for Senior Director handling top level exec search UK-wide. Good organising ability, and willingness to use shorthand/WP skills etc - excellent scope for branching into other areas over time as Co expanding this year. Age 25-40 ideal. Please include references Xmas bonus.

For further details call Nicola Brown-Moore on 01-494 4036 Fax 01-494 1899

WORKFLOW RECRUITMENT

SECRETARY/PA

EUROPEAN BANK - CITY

£13,500 + BANKING BENEFITS

Our General Manager/Financial Controller requires a confident Secretary/PA to assist them and the senior management team.

The ideal candidate should be educated to A level and will have sound shorthand/typing and communications skills with an ability to plan and capture their own workload. They should be able to remain calm and unflappable under pressure and demonstrate an ability to use their initiative.

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WHEN HIS PAL IN PLANNING DIDN'T GET HIS BIN EMPTIED FOR TWO DAYS (OR HIS COPY OF 'PERFORMANCE CAR' DELIVERED) YOU'D HAVE THOUGHT HIS REDUNDANCY NOTICE HAD BEEN FAXED OVER FROM NEW YORK.

I SUPPOSE I SHOULD TELL HIM I SENT HOME MABEL THE CLEANER (WELL, SHE WAS LOOKING PALER THAN A MILKMAN IN A BLIZZARD).

BUT I THINK I'LL LET TGD STEW FOR A WHILE. AS I LOOK AT WHAT'S ON OFFER FROM ELIZABETH HUNT.

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In return we can offer:

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- Travel discounts
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So if you are a college leaver looking for your second job, or have already gained considerable secretarial experience, we can offer you the chance to play a vital role within a unique and exciting environment. Make the move to American Express Travel and send your cv, indicating your anticipated starting salary, to Julia Wolage, American Express Europe Limited, Portland House, Stag Place, London SW1E 5BZ.

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Working in a beautiful new building, your feet will not touch the ground as you set up the office systems, arrange numerous lunches and provide full secretarial support. Fast accurate shorthand (100+) and typing are essential, plus the ability to draft all correspondence. Hours will be from 8am to 4.30pm. If you are aged 30+ with senior level experience, beat the rush and telephone Anna Martin on 588 3535.

Crone Corkill

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to £20,000

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Privy to confidential aspects of the group's operations, discretion is absolutely paramount. Faultless presentation is also crucial, plus the confidence to liaise daily with prestigious City names. Excellent secretarial skills (100/audio/WP) and at least three years' experience in a financial environment are required.

Please telephone Sabina Stewart on 01 588 3535.

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For these vacancies and many more like them,
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required to assist in the reception/administration department of a West End City Firm. Training Company Opportunity to improve computer skills whilst working for friendly, busy professional company. Skills required include: typing 50wpm, audio, telephone switchboard (telex only), general willingness to help out where assistance is required. We need somebody capable of dealing with numbers of people to help us create a comfortable environment for course delegates and trainers. Please telephone Sue Conn on 01-437 1234 for further details.

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W4

Young firm seeks a young enthusiastic Secretary/Receptionist.

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responsibility. Age 18 years +.

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It is envisaged for the right candidate that this role will develop on the marketing side of the business. Age 25-35.

Please telephone 01 499 6566.

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RESIDENTIAL PROPERTY

By Christopher Warman

Hammering sales home

Auctions of residential property are not normally for ordinary people. In a difficult market, however, experiments must be tried, and Curwood & Co, a firm of chartered surveyors and auctioneers in Weybridge, Surrey, last week joined forces with the Walton-on-Thames branch of the Halifax Building Society to hold an "easy auction" of residential properties in the area specifically aimed at the ordinary buyer.

All the properties for sale could be viewed beforehand, all had been inspected by qualified local valuers, and legal searches had been done, so that prospective purchasers knew the properties would be acceptable for loans from the building society.

The bidding system was made as painless and straightforward as possible, and for those people able to buy (unencumbered by chains) the process offered a certain transaction. A successful bidder on February 1 would be able to move in on March 1 without fear that the vendor might withdraw or that a chain might break.

Auctions are aiming to attract ordinary house-hunters with easy bargain buys

and purchasers had to put down a deposit of only 5 per cent, subject to a maximum of £7,500, with that sum offered as an unsecured loan by the Halifax.

The outcome of the auction suggests that the property market recovery is patchy, or that people lacked the confidence to go ahead by this method. Ian Oswin, the auctioneer, succeeded in knocking down only two of the 24 properties on offer during the auction. Nearly 1,000 people had been informed of the occasion, and some 200 crowded into the auction room, but Oswin believes that while many were genuinely interested in buying they may have been uncertain about the way to proceed.

That view is supported by the fact that after the auction had ended, some 30 people made further inquiries about the properties, and half a dozen

more sales were made. Oswin admitted that they did not sell as many of the properties as they had hoped, but insisted that the auction was a success.

"The indications are that people still lack confidence in the market, but they are also not sure about auction procedures. But the majority of the properties had interest shown in them, and we will probably hold another auction along similar lines."

Prudential Property Services was holding its first auction of 1990 this week, with a 70-lot catalogue offering land and property worth around £5 million. Auctioneer Anthony Proctor predicts that this spring will prove to be a good time to buy, with prices depressed. "Those people who invested in 1974 and 1975, when interest rates were high and prices had fallen, have enjoyed remarkable capital appreciation. Many of those

investors are entering the market again, and there seems little doubt that property bought now will be the best hedge against inflation during the coming years."

The next auction by the agents Allsopp & Co takes place in London next week, offering 163 lots producing an income of more than £2.3 million a year. It will reflect an increasing trend of recent months, the sale of unwanted properties by local authorities and other statutory bodies. The vendors include several county councils, British Telecom and the Inner London Education Authority; the properties were originally private homes, and are unmodernised.

Some have not been lived in for years, and have been converted for a variety of uses, including telephone exchanges and an abattoir; most have planning consent to revert to residential use.

Among the lots, the cheapest is a telephone exchange in Buckinghamshire which, if demolished, will provide a building plot of 2,200 sq ft: yours for around £15,000.



A rare market offering

Walnut Tree House at Middleyard, King's Stanley, near Stroud, Gloucestershire, is a Grade II listed Georgian house set in seven acres. This elegant house has been modernized, but retains its character with features such as shuttered windows. It has three reception rooms, two bedrooms and four other bedrooms, and there is a guest cottage, stable yard and outbuildings. The grounds include walled gardens and four paddocks. Adrian Thompson of Strutt & Parker's Marston-in-Marsh office anticipates considerable interest, given the rarity of good Georgian properties on the market. The asking price is around £600,000.

● Bridge Farm, near Ansty, West Sussex, is a fine old farmhouse set in undulating wooded farmland out of sight of other properties. Originating in the 14th century, the main part dates from the 15th century, with an oak timber frame, mainly of brick under a Horsham stone and tile roof. The house has been modernized with three reception rooms, six bedrooms, and a detached three-room cottage. Outbuildings include a garage,

recreation room and an office. The five-acre grounds include a tennis court and a small lake. Cluttons' country house department and its Haywards Heath office are asking for offers around £675,000.

● Old Rectory at Denver, near Downham Market, Norfolk, dates from the early 1600s, with its front portion added in 1710. The house has a pine

panelled hall and retains its oak wainscot and chandeliers. Standing on one acre, it has eight bedrooms, and the railway line to Liverpool Street is electrified later this year. London will be within 90 minutes' travelling time. The property's price is £300,000 through Jackson-Stops & Staff's Newmarket office.

● Picton House is an impos-

ing listed 18th-century house with a frontage on to the historic High Street in the Cotswold village of Broadway, Warwickshire. Built of mellow Cotswold stone, it is set back behind stone walls, and has for the past 40 years been occupied in the main as fine art galleries and showrooms.

The first and second floors

comprise a self-contained residential apartment, with two reception rooms, study, two bedroom suites and five other bedrooms.

Outside there is a walled garden and a kitchen garden.

Andrew Grant of Worcester, and Jackson-Stops & Staff's Chipping Camden office, describe it as an important retail, commercial and residential property, and give a guide price of £250,000.

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Time of Day	Sleeping	Resting	Sedentary	Light	Moderate	Vigorous
0	30	10	5	0	0	0
4	35	10	5	0	0	0
8	30	10	5	0	0	0
12	20	10	10	5	5	0
16	15	10	10	10	10	10
20	10	10	10	10	10	10
24	30	10	5	0	0	0

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COMMERCIAL PROPERTY

By Christopher Warman
Property Correspondent

Companies which move to Scotland may be well placed to avoid recession pressures

Northern lights

A survey by the chartered surveyors Weatherall Green & Smith on the Scottish property market gives an optimistic view for the coming year as Scotland seeks to take advantage of its improving economic position - but the emphasis is on caution. It says that with competitive costs, good industrial relations and a pool of skilled labour, Scotland is well placed to combat any recessionary influences in 1990.

David Wright, managing director of Weatherall Green & Smith Scotland, believes that any potential over-supply in the office, industrial and business space sectors would not pose a problem because it would allow Scotland to attract big relocations and open

the doors to new business opportunities. "However," he adds, "certain current shortages, particularly in Edinburgh, may seriously hamper future success."

At the start of 1989, he says, there was great faith in the future and confidence in the growth of property values, which encouraged developers to prepare, and in some cases undertake, large schemes. "The past few months have seen a reverse," Wright adds. "Many developers and financiers with interests in schemes not yet under construction are hesitating, with the result that a number of developments will be deferred and in some cases aborted."

Over the past year, the survey reports, the Scottish office market was buoyant. Record rents were set for new prime buildings, and

the rental value of existing properties increased.

Despite this, Matthew Edgar, associate director, comments: "Increasing land values and building costs, coupled with high interest rates and softening yields, are making new development unviable outside the three core centres of Glasgow, Edinburgh and Aberdeen."

Edinburgh, Scotland's financial centre, is suffering from a chronic undersupply, largely caused by delays in the issuing of planning consents. But this bodes well in the short term for refurbishments and new buildings coming on stream in the next two years. Then there will be a premium on modern high-specification space. Rents for the best prime office space now stand at more than £22

per sq ft. In contrast, Glasgow has seen great development and, as a result, rental growth has been steady rather than dramatic. The top rent for prime space is about £17 per sq ft, although the average office rent is only £15 per sq ft. Recent demand seems to have come from the financial-services sector, including Royal Insurance, Direct Line Insurance and the continued relocation of BP.

In Aberdeen, after a resurgence in the oil industry, movement is occurring in the office market. Rents have reached £10 a sq ft, and in Dundee the proposed redevelopment of the Overgate Centre should push rental levels above £5.50 a sq ft.

Scottish retail yields are predicted to remain at present levels for the first six months of 1990.



James Lang Wootton, acting for the British Airways Pension Trustees, has sold the 120-year-old building in south London, the 250,000 sq ft landmark office building erected in the mid-1960s. The price has not been disclosed, but it represents one of the highest household sales in the south-east recently. Designed by T.H. Cullum, the development is highly regarded for its design and amenities. It is let entirely to British Telecom for its regional headquarters.

Office space which provides a tax shelter is in strong demand in London's Docklands, the agent Healey & Baker reports. It has more than £60 million of tax-shelter space to sell in Docklands before April, more than any other agent selling space in the Enterprise Zone, and in January received inquiries for more than 500,000 sq ft. It reports strong interest in tax shelter investments in the 135,000 sq ft of prime office accommodation at Thames Quay, close to Canary Wharf.

Chris Noyes, of Healey & Baker, says there has been an increased number of inquiries for

Dockland refuge

Docklands properties since recent publicity about the cost of the new Uniform Business Rate. "People are finally beginning to realize that the £1.5 billion infrastructure improvements, the fact that Canary Wharf is attracting many large tenants and that, with rents approximately one-third of City and West End equivalent occupational costs, Docklands is an attractive and fast-improving place to locate. The tax shelter

market is still strong, underlining investors' confidence in the long-term potential of Docklands."

With the end of the tax year looming, a number of wealthy individuals and companies are looking to shelter their 1989-90 tax liability, and Hill Samuel, in conjunction with Co-ordinated Land and Estates plc, has launched a scheme to obtain 100 per cent tax relief against commercial properties being developed by

CLE in the Telford Enterprise Zone.

The idea is that the company or individual wishing to tax shelter a minimum of £150,000 buys a building with a 100 per cent loan from Hill Samuel, and 40 per cent of the loan is repayable within six months, by which time the purchaser should have received a corresponding sum in tax rebate from the Inland Revenue.

The partners in this scheme claim an advantage over rival Enterprise Zone schemes in that they are able to offer the ownership of a virtual freehold, rather than just a share in a much larger company.

Ruleragel has let Welby House, its new 8,500 sq ft development in Wilton Road, Victoria, London SW1, to British Satellite Broadcasting. The tenant, which expects to be in full occupation by April, will pay a rent of £311,250, and terms were "expediently agreed between both parties in order that BSBB may gain early occupation to compete with Rupert Murdoch's rival Sky Tele-

vision", says Knight Frank & Rutley, which, with Tuckerman, advised Ruleragel. United Artists International has established its European headquarters at Genesis Business Park at Shearwater, Woking, Surrey, with a five-year lease on 17,037 sq ft at an annual rent of more than £240,000. UAI operates its cable TV and telecommunications franchises in this country at Cropton, Stephen Benjamin, of Matheson & Company, which acted for UAI, says the letting proves the value of space in Woking, where rental levels are still below other areas in the M25 Gatwick-Heathrow sector.

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FOOTBALL

League may decide to have its own membership scheme

By Louise Taylor

The Football League management committee will be urged to implement a voluntary national membership scheme at its meeting in Manchester today.

Trevor Phillips, the commercial director of the League, believes that such a scheme would help raise some of the £130 million required to convert all first and second division grounds into all-seater stadiums by 1994.

Phillips, who says he will be pushing the idea "as aggressively as possible", insists that the demand for a scheme exists among supporters. "We have carried out a lot of research over the last 18 months, and that has shown that a lot of people would join a national membership scheme," he added.

"I think the feeling out there among the genuine supporters is that the hooligans have had it their way long enough: now it is time for us to take the game back."

"It depends what sort of benefits are attached to such a scheme, but I believe there is a good chance of it working if we get the ground rules right."

It is envisaged that membership would cost around £5 and supporters would be encouraged to participate by a series of incentives, including discounts on tickets and club facilities, combined with priority for tickets at grounds where capacities could be greatly reduced during the next decade.

Lord Justice Taylor opposed a national membership scheme as planned by the Government, because he had "serious misgivings about its likely impact on safety."

However, the type of system Phillips would like to see implemented would not only be voluntary, but would also not involve the use of expensive and experimental computerized technology, involving the use of plastic

cards at the turnstiles. One company, ADT Check-in, has already offered a scheme based on vouchers.

The management committee will devote part of the meeting today to considering other implications of the Taylor report. One subject to come under discussion will be the possibility of imposing a levy on transfer fees. Andy Williamson, the assistant secretary of the League, said: "It will be looked at."

The remainder of the committee's time will be spent discussing candidates to take over sponsorship of the League cup from Littlewoods next season.

"I have firm offers from half a dozen different companies on my desk," Phillips said. "It is just a matter of taking time to choose the right one. It will almost certainly be a three-year agreement. The contract is likely to be worth around £3 million."

Fulham get ready to move out

By Dennis Signy

While Hammersmith and Fulham council pursue an application for a compulsory purchase order on Craven Cottage, Jimmy Hill, the Fulham chairman, is going ahead with plans for his club to move out and ensure their future at a new site.

Fulham withdrew their support for the order last week and reached an agreement worth up to £13 million with Craven Cottage, the owners of the ground, to leave Craven Cottage in the next three years, with an option of a further three years' sharing at Queen's Park Rangers, at Craven's expense if they have not found a permanent home by then.

It was revealed yesterday that Fulham had signed an undertaking with Craven not to share a ground at Stamford Bridge with Chelsea. Hill, though, plans talks with Chelsea who have agreed to move from Floung Lane, around sharing a new stadium. Hill argues that if the two clubs pooled their financial resources they would be better able to get a stadium to standard. Fulham have received £2 million from Craven and are due another £4 million when they leave.

Anderson is cleared of allegations

Viv Anderson was awarded "substantial damages" in the High Court yesterday over newspaper stories that he had sexually abused a woman. The defendant, John Fashanu, a grudge attack on a woman.

Two Sunday Mirror articles had implied the Manchester United and former England defender had had sex with the players' tunnel at Wimbledon because Fashanu had stolen a woman from him. But this was wholly untrue, Anderson's counsel, Thomas Shields, said. It had caused the footballer and his wife "considerable distress and embarrassment."

The stories, which both appeared on November 6, 1988, also falsely claimed Anderson had nursed a grudge against Fashanu for many years. The damages awarded were not disclosed.

Liverpool deputy is outstanding

Liverpool and Sheffield, who will meet in the semi-final of the ESFA Trophy, both won their quarter-finals by a 3-1 margin (George Chesterton writes).

Liverpool brought in Abdoulaye, who stands 6'4in, as a last-minute replacement for McDonald, who had influenza, and he scored twice in the first half against Redbridge, who pulled a goal back by half-time. Fifteen minutes after the interval, Fowler, who has 21 goals to his credit this season, headed in

Encounter of fourth kind

By George Ace

Cliftonville and Glentworth meet this afternoon for a fourth time since December 30. Today's clash is a Budweiser Cup quarter-final game at Solihull, the venue last week when Glentworth prevailed 1-0 in an Irish Cup fifth-round replay.

Two 1-0 wins for Glentworth and a 1-1 draw are the results so far and there is nothing to suggest anything other than another close encounter.

The provincial challenge for Irish league honours, so vibrant a few weeks ago, is beginning to fade. Portlaoise still lead, but only one point ahead of Linfield, with Glentworth a point away.

Sheffield were one down in the first few minutes against West Suffolk, after a flurry of corners, but had the match back by the interval. Hardwick scored twice, on each occasion converting a cross from the left, and Worsfold got the third.

Glentworth and Walsingham Forest will play either Southampton or Hull in the other semi-final. Alleva's and Millfield both came from behind to win ESFA

Barclay's under-19 competition games. Alleva's, entertaining Irish, found themselves two down at half-time, but forced extra time and eventually ran out winners by 5-4.

Exeter College took the lead after 20 minutes of their replay against Millfield but they went into extra time and then a penalty shoot-out, when Bedford, of Millfield, twice saved brilliantly enabling his side to go through by 3-1.

Then, having won only eight points in the second set, and with Loosermore striking the ball ever more powerfully and confidently, the young German, coached by Boris Braskvar, the former mentor of Boris Becker and Stefan Edberg, raised her game to another level. Her forehand was particularly damaging as, down 1-2, she won 12 of the next 14 points to regain the momentum.

Loosermore, aged 18, had the opportunity to win the first six games, but Huber twice held off break points, and recovered from 2-4 to take the opening set.

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RUGBY LEAGUE



Forward pass: April Thomas, Young's girlfriend, embraces the idea of his move to Leeds

Job tempts Young to Leeds

By Keith Macklin

David Young, the Cardiff Wales and British Isles rugby union prop forward, signed for Leeds yesterday, admitting that the vital ingredient in the package was the provision of a job.

Young, aged 22, said that his inability to find work in Wales was a big factor in his decision to accept the offer from Headingley. He has been given a 5½-year deal with Leeds, and expects to make his rugby league debut in the new season game at Halifax on Friday.

Although no details have been released by the Leeds club, Young is believed on good authority to have been given a contract which exceeds the standard £100,000 package given to Jonathan Davies when he joined Wales, the champions. Young appears to have been given a down payment of £40,000, a contract worth £120,000, and the vital carrots of a job and a car.

Young, who had an outstanding

ing tour with the Britain Isles in Australia last summer, said: "I am looking forward to proving myself in rugby league. I am young enough to have time to make the grade and to realize my full potential in the game. Cardiff I suppose from the experience of others it is not easy to make the transition."

"I leave rugby union with many happy memories of exciting matches with Wales and the British Lions, but I will now devote myself to a new game, a new club and a new life."

Leeds were both delighted and relieved to be able to announce the capture of Young. They had been rebuffed by Tony Clement, another Welsh star, who was on the verge of signing with the club. Clement, who was second in the Stages Roster

SQUASH RACKETS

Ambitious plans could benefit home countries

From Colin McQuillan, Toronto

Scotland and Wales may become early beneficiaries of ambitious plans to develop the sport of squash in the home countries, if developments around this week's Mennen Cup here continue as planned.

Trevor Marshall, the Mennen promoter, who has already announced plans for a top-grade men's tournament in Hong Kong later this year, and the men's 1992 World Open in Canada, is suggesting he will stage the 1993 World Open in Edinburgh, and then look to link the same event with the football World Cup in Los Angeles, in the following year.

Marshall has adapted the international best of his life: creative invitation for this year's round-robin Mennen event to include, for the first time, the Scottish No. 1, Mark Maclean, and the leading Welshman, Adrian Davies.

Jackman's recovery

IMS Courtlands must have thought they had a chance of registering their first win in the SFA Superleague when the distractions of pulling two skirts together and gathered herself together instead. The errors ceased and the points accumulated to provide Colets with

a winning start. This was soon countered when Liz Irving came out on top against Michelle Martin. Alison Cummings beat Samantha Langley in the deciding match.

RESULTS: UTC Colets 1, Yellow Pages 2 (UTC Colets 1-0, Yellow Pages 1-0); SFA Superleague: Liz Irving 1-0 Michelle Martin, Alison Cummings 1-0 Samantha Langley, Michelle Martin 1-0 Alison Cummings, Alison Cummings 1-0 Samantha Langley, Michelle Martin 1-0 Alison Cummings.

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ICE SKATING

Murdoch preferred to Conway

By John Hennessy

Joanne Conway - the British figure skating champion until she was deposed by Emma Murdoch last November - has lost her chance of competing in next month's world championships in Leningrad, Nova Scotia.

Conway was to have taken part in a screening with Murdoch and Andrea Law, who took the injured Conway's place in the European championships in Leningrad last week, but the National Skating Association (NSA) has now confirmed Murdoch's selection for Halifax.

Sally Stapleford, chairman of the NSA's figure committee, said: "Emma put in a good performance to come fifteenth in Leningrad on her first outing at this level, while Joanne is still suffering from injuries and is, I understand, due to have a leg operation in the next few weeks." Law was 23rd in Leningrad.

The NSA has dropped Cheryl Peake and Andrew Naylor, the British pairs champions. Their place has gone to Catherine Barker and Michael Aldred, who were second in the British championships and ninth (one place behind Peake and Naylor) in Leningrad.

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YACHTING

Mizzenmast lost in a cruel deal for The Card

By Barry Pickthall

As the Whitbread Round the World Race yachts attempted to pick their way south-east towards the strong westerly winds of the Roaring Forties yesterday, they encountered calm east of New Zealand which led to some dramatic place changing.

Pierre Follmann's Swiss crew aboard Merit managed to cling on to first place but saw the French maxi, Charles Jourdan, make a strong run north-east of the leader to climb from seventh to second at the expense of Grand Dalton's New Zealand ketch, Fisher & Paykel.

The Card, Roger Nilsson's Swedish entry which lost its mizzenmast in a collision soon after the start last Sunday, also suffered a dramatic change in fortune, slipping six places to stand twelfth, 47 miles behind the leader.

Peter Blake, the skipper of the third-placed New Zealand yacht, Steinelinger 2, reported yesterday: "It's been a frustrating time and no one has made many miles overnight. One moment there is not a breath of air, and at other times there is a light breeze from the wrong direction. The wind is very local. When the new breeze arrived yesterday, Fisher & Paykel got it first, then Merit and us, but Rothmans [back in fifth place last night] didn't get it at all."

Grant Dalton also reported the wind "swinging in all directions in stark contrast to the strong-running conditions we experienced during our second night at sea."

In contrast to the widely spread maxi fleet, the smaller entries remain closely bunched, with just 25 miles dividing the Dutch division two yacht, Equity & Law, from West Germany's Schluessel and Bremer, bringing up the rear in division three.

Tracey Edwards, skipper of Britain's Maiden, which moved up to take third place in the division 3 fleet yesterday, also reported difficult conditions. "We're cruising along pretty

Leading positions

Compiled at 1400 GMT yesterday, with miles to Punta del Este

MAZI DIVISION: 1. Merit, P Follmann (Swiss), 5,450 miles; 2. Charles Jourdan (French), 5,450 miles; 3. Steinelinger 2 (NZ), 5,450 miles; 4. Fisher & Paykel (NZ), 5,450 miles; 5. Grand Dalton (NZ), 5,450 miles; 6. West Germany (Schluessel), 5,450 miles; 7. West Germany (Bremer), 5,450 miles; 8. Britain (Maiden), 5,450 miles; 9. Netherlands (Equity & Law), 5,450 miles; 10. West Germany (Schluessel), 5,450 miles; 11. West Germany (Bremer), 5,450 miles; 12. West Germany (Schluessel), 5,450 miles; 13. West Germany (Bremer), 5,450 miles; 14. West Germany (Schluessel), 5,450 miles; 15. West Germany (Bremer), 5,450 miles; 16. West Germany (Schluessel), 5,450 miles; 17. West Germany (Bremer), 5,450 miles; 18. West Germany (Schluessel), 5,450 miles; 19. West Germany (Bremer), 5,450 miles; 20. West Germany (Schluessel), 5,450 miles; 21. West Germany (Bremer), 5,450 miles; 22. West Germany (Schluessel), 5,450 miles; 23. West Germany (Bremer), 5,450 miles; 24. 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